

Texas Department of Housing and Community Affairs

Governing Board

Board Action Request

Agenda Date: 12/7/2023

Agenda #:

Presentation, discussion, and possible action regarding a material amendment to the Housing Tax Credit Application for 380 Villas (HTC #22609)

RECOMMENDED ACTION

WHEREAS, 380 Villas (the Development) received an award of 4% Housing Tax Credits (HTCs), a multifamily direct loan, and private activity bonds for the new construction of 220 multifamily units in McKinney, Collin County;

WHEREAS, SDC Throckmorton Villas, LP (the Development Owner or Owner) requests approval for a material amendment to the Application for an increase to the number of units from 220 to 260;

WHEREAS, Board approval is required for a modification of the number of units or bedroom mix of units, a significant modification of the architectural design of the Development, and for a modification of the residential density of at least 5%, as directed in Tex. Gov't Code §2306.6712 (d)(2), (5), and (6) and 10 TAC §10.405(a)(4)(B), (E), and (F), and the Owner has complied with the amendment requirements therein;

WHEREAS, Board approval of this amendment does not constitute a waiver of any of the rules or statutes applicable to the 2022 HTC Application, including but not limited to the accessibility requirements stated in Chapter 1, Subchapter B; and

WHEREAS, the requested changes do not negatively affect the Development, impact the viability of the transaction, impact the scoring of the Application, or change the amount of the tax credits awarded prior to cost certification;

NOW, therefore, it is hereby

RESOLVED, that the requested amendment for 380 Villas is approved as presented at this meeting, and the Executive Director and his designees are each hereby authorized, directed, and empowered to take all necessary action to effectuate the foregoing; and

FURTHER RESOLVED, that following staff's review of the cost certification, if the amount of tax credits determined to be necessary as required by §42(m)(2)(D) exceeds 120% of the amount of tax credits reflected in the Determination Notice, an increase not to exceed 120% of the HTC amount estimated in the underwriting analysis for this amendment is hereby approved under 10 TAC §10.401(d), and will require no further Board action but will require the Owner to pay the fee under 10 TAC §11.901(8).

BACKGROUND

380 Villas received a 4% HTC award, a multifamily direct loan, and private activity bonds in 2022 to construct 220 affordable units in McKinney, Collin County. In a letter dated November 4, 2022, Joseph Agumadu, representative for the Owner, requested approval for an increase to the total number of units from 220 to 260. As originally proposed, the Development would have 11 buildings and 12,000 square feet of retail space, and this proposed amendment is to add a 12th building and replace the retail space with residential units. The intended 40 units will be comprised of four studio, 15 one-bedroom, and 21 two-bedroom units. The revised unit mix for the Development will be 36 studio, 82 one-bedroom, 120 two-bedroom, and 22 three-bedroom units. The increase in units has increased the HTC units at 30% of Area Median Income (AMI) units by seven and the 60% AMI units by 33. The Direct Loan units at 50% AMI and 60% AMI have each increased by one, and the Direct Loan units at 80% AMI units have decreased by two.

The increase in the number of units results in an 18.18% increase in the residential density, which will increase from 15.56 units per acre to 18.39 units per acre. This change in the number of units will also result in an increase in net rentable area from 190,399 square feet to 225,014 square feet, which is an increase of 18.18% or 34,615 square feet.

The enclosed table compares the site plan of the Development at Application and the revised site plan after the amendment.

The Owner explained that the Development had been zoned in 2017 under a differently constituted City Council as a planned development with a mandatory requirement for 12,000 square feet of retail space; however, the City Council provided a resolution of support for the Development with an informal request that the Development be re-designed to replace the retail space with residential units. The process and timelines for that re-design was in direct conflict with the July 2022 expiration deadline of the Development's bond allocation. In July 2022, the City approved an amended zoning that permits replacing the retail space with residential units.

The Owner provided updated financial information that has been analyzed by the Real Estate Analysis (REA) Division. REA's analysis of the updated financial information indicates that the Development is still feasible. The currently estimated development costs support an annual HTC amount of \$3,187,017, which is \$580,897 (22.29%) greater than the amount in the Determination Notice, \$2,606,120. The final costs will be confirmed at cost certification, and any credit increase fee will be paid at that time.

Staff has determined that the proposed changes noted above would not have impacted the selection of the Application for an award.

Staff recommends approval of the amendment request as presented herein. Staff further

recommends approval to administratively approve at cost certification an HTC increase of up to 20% from the HTC amount estimated in the underwriting analysis for this amendment, subject to the payment of the applicable fee under 10 TAC §11.901(8) and staff review and approval of the final cost certification.

Approval of the material amendment is conditioned upon the applicant executing all bond documents that may be necessary, including but not limited to, a First Amendment to the Bond Regulatory and Land Use Agreement as well as payment of the bond compliance fee (\$25/unit) for the additional 40 units, in the amount of \$1,000.

		Applio		de §2306.6712(d) and 10 TAC §10.405(a)(4) Amendment								
		, (pp), (/						
<u>Original</u>	<u>Unit Mix</u>			Revised	<u>l Unit Mix</u>							
		No. of				No. of						
BR/BA	<u>S.F./Unit</u>	<u>Units</u>	NRA	BR/BA	<u>S.F./Unit</u>	Units	NRA					
Eff	556	32	17,792	Eff	556	36	20,016					
1/1	717	39	27,963	1/1	717	50	35,850					
1/1	725	28	20,300	1/1	725	32	23,200					
2/2	946	20	18,920	2/2	946	24	22,704					
2/2	952	59	56,168	2/2	952	64	60,928					
2/2.5	1108	20	22,160	2/2.5	1108	30	33,240					
3/2	1158	6	6,948	2/2.5	1176	2	2,352					
3/2.5	1207	12	14,484	3/2	1158	6	6,948					
3/2.5	1416	4	<u>5,664</u>	3/2.5	1236	16	<u>19,776</u>					
Totals:		220	190,399 sq. ft.			260	225,014 sq. ft.					
HTC Set	<u>Asides:</u>			HTC Set	: Asides:							
30% Uni	ts - 32			30% Un								
60% Uni	ts - 188				its - 221							
Total:	220 units				260 units							
Acres: 14	4.14											
	tial Density:	15.56 unit	s/acre	Acres: 1								
						: 18.39 unit	ts/acre (18.18%					
				increase	e)							
Site Plan	1:											
	_			Site Pla	<u>n:</u>	. ~						
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DUSING AND COMPANY	Real Estate Analysis Division November 17, 2023													
	Addendum to Underwriting Report													
TDHCA Application #	TDHCA Application #: 22609 Program(s): 4% HTC/MDL													
380 Villas														
Address/Location: 1003 Throckmorton Street														
City: McKinney County: Collin Zip: 75069														
APPLICATION HISTORY														
APPLICATION HISTORY Report Date PURPOSE														
11/17/23 Material Amendment and MDL Award Update														
06/10/22	Original l	Jnderwrit	ing Repor	t										
ALLOCATION														
	Previous Allocation RECOMMENDATION													
TDHCA Program	Amount	Rate	Amort	Term	Amount	Rate	Amort	Term	Lien					
Multifamily Direct Loan (Soft Repayable)	\$4,000,000	0.00%	0	18	\$4,000,000	0.00%	0	16	3					
Private Activity Bonds	\$33,555,000				\$33,555,000									
LIHTC (4% Credit) * Multifamily Direct Loan	\$2,606,120				\$3,187,017									
* The term of a Multifam * Lien position after con	nily Direct Loar	manent. Th	ne Departr	ment's lien	position during			vary.						
		ι L		0112 214	4105									
 Before Contra construction of Status: To be cle Receipt and acce a: Updated appli Forma, Develo any changes fr b: Substantially fir c: Updated term 	 Before Contract execution, the Owner will obtain building permits from the City that allow construction of the accessible route over the waterway. Status: To be cleared at direct loan contract by program staff. 													

- e: Senior loan documents (and/or partnership documents) must contain a provision(s) that any stabilization resizing on the senior debt includes the debt service on the TDHCA MDL at a minimum 1.15 DCR.
- g: Documentation that a noise study has been completed, and certification from the Architect that all recommendations from the noise study are incorporated into the development plans.
- 3 Receipt and acceptance before Determination Notice:
 - Certification that if the site is in the 100-year floodplain when it places in service, the finished ground floor elevation of the buildings will be at least one foot above the floodplain and that parking and drive areas will be no more than 6 inches below the floodplain; and that the Owner will provide flood insurance for the buildings as long as they remain in the floodplain.

Status: Condition has been cleared.

- 4 Receipt and acceptance by Cost Certification:
 - Architect certification that a noise assessment was completed, and that all recommendations were implemented and the Development is compliant with HUD noise guidelines.

Should any terms of the proposed capital structure change or if there are material changes to the overall development plan or costs, the analysis must be re-evaluated and adjustment to the credit allocation and/or terms of other TDHCA funds may be warranted.

SET-ASIDES

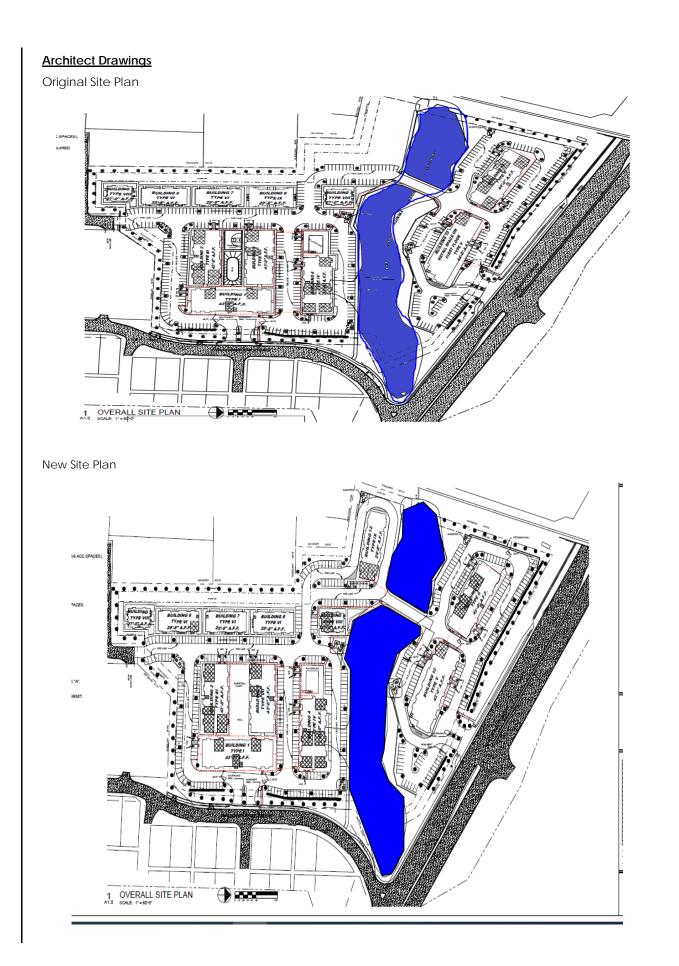
TDHCA SET-ASIDES for HTC LURA										
Income Limit	Rent Limit	Number of Units								
30% of AMI	30% of AMI	39								
60% of AMI	60% of AMI	221								

TDHC	A SET-ASIDES for DIRECT LOAI	N LURA
Income Limit	Rent Limit	Number of Units
50% of AMFI	Low HOME	6
60% of AMFI	High HOME	20
80% of AMFI	High HOME	1

ANALYSIS

On June 12, 2022, 380 Villas was awarded an annual Housing Tax Credit allocation of \$2,606,120 and a \$4M deferred payable Multifamily Direct Loan with an annual payment of \$87,500, at 0% interest, 18 year permanent term and 36 month construction term. In September 2023, the Applicant requested an amendment to the Application in order to increase the total number of units from 220 to 260. Originally, the application included 12,000 SF of retail space which the Applicant has changed to residential space to accomodate the additional units. The City approved this change in July 2022.

The increase in units has increased the HTC 30% units by 7 and the 60% units by 33. The Direct Loan 50%, 60% units have each increased by 1, and 80% units have decreased by 2.



Original Building Elevation (Building 5) VILLA 7 10 11 10 11 22 11 11 10 11 Updated Building Elevation (Building 5) FYELD 2 FRONT FLEVATION

Operating Pro Forma

Income has increased by \$659K due to the increase in units, while expenses have increased by \$268K. The overall Net Operating Income has increased by \$391K.

Rents have been updated to 2023 limits.

Development Cost

Total development cost has increased by \$11M. Site work costs increased by \$2.47M with increases in paving, grading, and utilty work. Building costs increased by \$4.57M and contingency and contractor fees added an additional \$1.6M to those line items. Total Developer Fees increased by \$1.39M.

Sources of Funds

Citi Bank N.A. will continue to provide the financing for the development. Construction period Tranche C financing has increased by \$8M and the interest rate has increased from 4.31% to 8.18%. They have added a Tranche B tax exempt permanent loan of \$6.09M, bringing the total permanent debt from Citi Bank to \$29,706,000. The interest rate of Tranche A has dropped from 5.34% to 5.22% and the interest rate of Tranche B is 5.37%.

Affordable Housing Partners has added \$4.79M to their equity contribution. Total developer fee has increased by \$1.39M and deferred developer fee has increased by \$123K. The Applicant has overstated the total developer fee by \$810.

The underwriting analysis assumes a decrease in the Tranche A permanent loan amount from \$23,616,000 to \$23,391,000 to achieve the minimum combined 1.15x debt coverage ratio.

The Underwriter recommends an annual Housing Tax Credit allocation of \$3,187,017 and a \$4M deferred
payable Multifamily Direct Loan with an annual payment of \$87,500, at 0% interest, 16 year permanent
term and an up to 36 month construction term, coterminus with the senior construction loan.

Underwriter:

Jeffrey Price

Manager of Real Estate Analysis:

Director of Real Estate Analysis:

Jeanna Adams

Diamond Unique Thompson

UNIT MIX/RENT SCHEDULE 380 Villas, McKinney, 4% HTC/MDL #22609

Pro Forma ASSUMPTIONS	
Revenue Growth	2.00%
Expense Growth	3.00%
Basis Adjust	130%
Applicable Fraction	100.00%
APP % Acquisition	4.00%
APP % Construction	4.00%
Average Unit Size	865 sf

UNIT E	DISTRIB	UTION	
# Units	% Total	Assisted	MDL
36	13.8%	0	4
82	31.5%	0	8
120	46.2%	1	12
22	8.5%	0	3
-	0.0%	0	0
-	0.0%	0	0
260	100.0%	1	27
	# Units 36 82 120 22 -	# Units % Total 36 13.8% 82 31.5% 120 46.2% 22 8.5% - 0.0% - 0.0%	36 13.8% 0 82 31.5% 0 120 46.2% 1 22 8.5% 0 - 0.0% 0 - 0.0% 0

LOCATION DATA	
CITY:	McKinney
COUNTY:	Collin
Area Median Income	\$105,600
PROGRAM REGION:	3
PROGRAM RENT YEAR:	2023

56%	Income	20%	30%	40%	50%	60%	70%	80%	EO / MR	TOTAL
Average	# Units	-	39	-	-	221	-	-	-	260
Income	% Total	0.0%	15.0%	0.0%	0.0%	85.0%	0.0%	0.0%	0.0%	100.0%

	UNIT MIX / MONTHLY RENT SCHEDULE																					
HT	c		irect Loan)ME Rent/I			וואט	міх		APPLIC	ABLE PRO	OGRAM	I		CANT'S MA RENT	s	TDHCA	PRO FOR	MA RE	NTS	MARKET RENTS		
Туре	Gross Rent	Туре	Gross Rent	Match	# Units	# Beds	# Baths	NRA	Gross Rent	Utility Allow	Max Net Program Rent	Delta to Max	Rent psf	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent psf	Delta to Max	Underv	vritten	Mrkt Analyst
TC 30%	\$541	LH/50%	\$902		1	0	1	556	\$541	\$45	\$496	\$0	\$0.89	\$496	\$496	\$496	\$496	\$0.89	\$0	\$989	\$1.78	\$989
TC 30%	\$541				6	0	1	556	\$541	\$45	\$496	\$0	\$0.89	\$496	\$2,976	\$2,976	\$496	\$0.89	\$0	\$989	\$1.78	\$989
TC 60%	\$1,083	HH/60%	\$1,153		3	0	1	556	\$1,083	\$45	\$1,038	(\$49)	\$1.78	\$989	\$2,967	\$2,967	\$989	\$1.78	(\$49)	\$989	\$1.78	\$989
TC 60%	\$1,083				26	0	1	556	\$1,083	\$45	\$1,038	(\$49)	\$1.78	\$989	\$25,714	\$25,714	\$989	\$1.78	(\$49)	\$989	\$1.78	\$989
TC 30%	\$580	LH/50%	\$966		2	1	1	717	\$580	\$52	\$528	\$0	\$0.74	\$528	\$1,056	\$1,056	\$528	\$0.74	\$0	\$1,328	\$1.85	\$1,328
TC 30%	\$580	HH/60%	\$1,236		6	1	1	717	\$580	\$52	\$528	\$0	\$0.74	\$528	\$3,168	\$3,168	\$528	\$0.74	\$0	\$1,328	\$1.85	\$1,328
TC 30%	\$580				15	1	1	717	\$580	\$52	\$528	\$0	\$0.74	\$528	\$7,920	\$7,920	\$528	\$0.74	\$0	\$1,328	\$1.85	\$1,328
TC 60%	\$1,160				27	1	1	717	\$1,160	\$52	\$1,108	\$0	\$1.55	\$1,108	\$29,916	\$29,916	\$1,108	\$1.55	\$0	\$1,328	\$1.85	\$1,328
TC 60%	\$1,160			Match	1	1	1	725	\$1,160	\$52	\$1,108	\$0	\$1.53	\$1,108	\$1,108	\$1,108	\$1,108	\$1.53	\$0	\$1,328	\$1.83	\$1,328
TC 60%	\$1,160				31	1	1	725	\$1,160	\$52	\$1,108	\$0	\$1.53	\$1,108	\$34,348	\$34,348	\$1,108	\$1.53	\$0	\$1,328	\$1.83	\$1,328
TC 30%	\$696	LH/50%	\$1,160		1	2	2	946	\$696	\$68	\$628	\$0	\$0.66	\$628	\$628	\$628	\$628	\$0.66	\$0	\$1,328	\$1.40	\$1,328
TC 30%	\$696	HH/60%	\$1,486		7	2	2	946	\$696	\$68	\$628	\$0	\$0.66	\$628	\$4,396	\$4,396	\$628	\$0.66	\$0	\$1,468	\$1.55	\$1,468
TC 60%	\$1,392				16	2	2	946	\$1,392	\$68	\$1,324	\$0	\$1.40	\$1,324	\$21,184	\$21,184	\$1,324	\$1.40	\$0	\$1,468	\$1.55	\$1,468
TC 60%	\$1,392			Match	1	2	2	952	\$1,392	\$68	\$1,324	\$0	\$1.39	\$1,324	\$1,324	\$1,324	\$1,324	\$1.39	\$0	\$1,468	\$1.54	\$1,468
TC 60%	\$1,392	HH/80%	\$1,486		1	2	2	952	\$1,392	\$68	\$1,324	\$0	\$1.39	\$1,324	\$1,324	\$1,324	\$1,324	\$1.39	\$0	\$1,468	\$1.54	\$1,468
TC 60%	\$1,392				62	2	2	952	\$1,392	\$68	\$1,324	\$0	\$1.39	\$1,324	\$82,088	\$82,088	\$1,324	\$1.39	\$0	\$1,468	\$1.54	\$1,468
TC 60%	\$1,392	LH/50%	\$1,160		1	2	2.5	1,108	\$1,160	\$68	\$1,092	\$0	\$0.99	\$1,092	\$1,092	\$1,092	\$1,092	\$0.99	\$0	\$1,468	\$1.32	\$1,468
TC 60%	\$1,392	HH/60%	\$1,486		2	2	2.5	1,108	\$1,392	\$68	\$1,324	\$0	\$1.19	\$1,324	\$2,648	\$2,648	\$1,324	\$1.19	\$0	\$1,468	\$1.32	\$1,468
TC 60%	\$1,392				27	2	2.5	1,108	\$1,392	\$68	\$1,324	\$0	\$1.19	\$1,324	\$35,748	\$35,748	\$1,324	\$1.19	\$0	\$1,626	\$1.47	\$1,626
TC 60%	\$1,392				2	2	2.5	1,176	\$1,392	\$68	\$1,324	\$0	\$1.13	\$1,324	\$2,648	\$2,648	\$1,324	\$1.13	\$0	\$1,626	\$1.38	\$1,626
TC 30%	\$804	LH/50%	\$1,340		1	3	2	1,158	\$804	\$84	\$720	\$0	\$0.62	\$720	\$720	\$720	\$720	\$0.62	\$0	\$1,648	\$1.42	\$1,648
TC 60%	\$1,608				5	3	2	1,158	\$1,608	\$84	\$1,524	\$0	\$1.32	\$1,524	\$7,620	\$7,620	\$1,524	\$1.32	\$0	\$1,648	\$1.42	\$1,648
TC 60%	\$1,608	HH/60%	\$1,709		2	3	2.5	1,236	\$1,608	\$84	\$1,524	\$0	\$1.23	\$1,524	\$3,048	\$3,048	\$1,524	\$1.23	\$0	\$1,648	\$1.33	\$1,648
TC 60%	\$1,608				14	3	2.5	1,236	\$1,608	\$84	\$1,524	\$0	\$1.23	\$1,524	\$21,336	\$21,336	\$1,524	\$1.23	\$0	\$1,648	\$1.33	\$1,648
TOTALS/AVE	RAGES:				260			225,014				(\$5)	\$1.31	\$1,136	\$295,473	\$295,473	\$1,136	\$1.31	(\$5)	\$1,390	\$1.61	\$1,390

ANNUAL POTENTIAL GROSS RENT:

\$3,545,676 \$3,545,676

STABILIZED PRO FORMA

380 Villas, McKinney, 4% HTC/MDL #22609

					STABILIZED FIRST YEAR PRO FORMA											
		COMPA	RABLES			AP	PLICANT		PRIOR F	REPORT		TDHC	4		VAR	IANCE
	Datab	ase	Collin County Comps		% EGI	Per SF	Per Unit	Amount	Applicant	TDHCA	Amount	Per Unit	Per SF	% EGI	%	\$
POTENTIAL GROSS RENT						\$1.31	\$1,136	\$3,545,676	\$2,847,300	\$2,846,112	\$3,545,676	\$1,136	\$1.31		0.0%	\$0
Appl Fees, Late Fees, Pet Fees, Cable, St							\$30.00	\$93,600	79,200					-		
Total Secondary Income							\$30.00			79,200	\$93,600	\$30.00			0.0%	\$0
POTENTIAL GROSS INCOME								\$3,639,276	\$2,926,500	\$2,925,312	\$3,639,276				0.0%	\$0
Vacancy & Collection Loss							7.5% PGI	(272,946)	(219,488)	(219,398)	(272,946)	7.5% PGI			0.0%	-
EFFECTIVE GROSS INCOME								\$3,366,330	\$2,707,013	\$2,705,914	\$3,366,330				0.0%	\$0
General & Administrative	\$124,218	\$478/Unit	\$100,343	\$386	2.87%	\$0.43	\$372	\$96,700	\$71,000	\$71,000	\$100,343	\$386	\$0.45	2.98%	-3.6%	(3,643
Management	\$116,224	3.7% EGI	\$147,316	\$567	4.02%	\$0.60	\$520	\$135,300	\$108,200	\$108,237	\$135,300	\$520	\$0.60	4.02%	0.0%	-
Payroll & Payroll Tax	\$348,179	\$1,339/Unit	\$375,028	\$1,442	10.14%	\$1.52	\$1,313	\$341,275	\$308,000	\$294,613	\$375,028	\$1,442	\$1.67	11.14%	-9.0%	(33,753
Repairs & Maintenance	\$187,899	\$723/Unit	\$118,211	\$455	5.27%	\$0.79	\$682	\$177,400	\$126,311	\$143,000	\$169,000	\$650	\$0.75	5.02%	5.0%	8,400
Electric/Gas	\$62,149	\$239/Unit	\$60,531	\$233	0.92%	\$0.14	\$119	\$31,000	\$25,000	\$25,000	\$31,000	\$119	\$0.14	0.92%	0.0%	-
Water, Sewer, & Trash	\$202,587	\$779/Unit	\$179,223	\$689	5.29%	\$0.79	\$685	\$178,000	\$114,000	\$153,819	\$179,223	\$689	\$0.80	5.32%	-0.7%	(1,223
Property Insurance	\$118,120	\$0.52 /sf	\$161,539	\$621	4.63%	\$0.69	\$600	\$156,000	\$95,700	\$99,948	\$156,000	\$600	\$0.69	4.63%	0.0%	-
Property Tax (@ 0%) 2.1237	\$267,222	\$1,028/Unit	\$111,179	\$428	0.00%	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0.00	0.00%	0.0%	-
Reserve for Replacements					1.93%	\$0.29	\$250	\$65,000	\$55,000	\$55,000	\$65,000	\$250	\$0.29	1.93%	0.0%	-
Supportive Services					0.00%	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0.00	0.00%	0.0%	-
TDHCA Compliance fees (\$40/HTC unit)					0.31%	\$0.05	\$40	\$10,400	\$8,800	\$8,800	\$10,400	\$40	\$0.05	0.31%	0.0%	-
TDHCA MDL Compliance (\$34/MDL unit)					0.00%	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0.00	0.00%	0.0%	-
TDHCA Bond Compliance Fee					0.19%	\$0.03	\$25	\$6,500	\$5,500	\$5,500	\$6,500	\$25	\$0.03	0.19%	0.0%	-
Bond Trustee Fees					0.12%	\$0.02	\$15	\$4,000	\$4,000	\$4,000	\$4,000	\$15	\$0.02	0.12%	0.0%	-
Security					0.00%	\$0.00	\$0	\$0	\$10,000	\$10,000	\$0	\$0	\$0.00	0.00%	0.0%	-
Fire Safety					0.00%	\$0.00	\$0	\$0	\$2,000	\$2,000	\$0	\$0	\$0.00	0.00%	0.0%	-
TOTAL EXPENSES					35.69%	\$5.34	\$4,621	\$1,201,575	\$933,511	\$980,917	\$1,231,794	\$4,738	\$5.47	36.59%	-2.5%	\$ (30,219
NET OPERATING INCOME ("NOI")					64.31%	\$9.62	\$8,326	\$2,164,755	\$1,773,502	\$1,724,997	\$2,134,537	\$8,210	\$9.49	63.41%	1.4%	\$ 30,219

	¢0.474.01-1	*****	
CONTROLLABLE EXPENSES	\$3,171/Unit	\$3,287/Unit	

CAPITALIZATION / TOTAL DEVELOPMENT BUDGET / ITEMIZED BASIS

380 Villas, McKinney, 4% HTC/MDL #22609

								DEE	BT / GRANT	SOURCES							
			APPLIC	ANT'S PROPO	OSED DEBT/	GRANT STRU	JCTURE				AS UNDERWRITTEN DEBT/GRANT STRUCTURE						
		Cumulativ	ve DCR					Prior Und	erwriting						Cur	nulative	
DEBT (Must Pay)	Fee	UW	Арр	Pmt	Rate	Amort	Term	Principal	Applicant	TDHCA	Principal	Term	Amort	Rate	Pmt	DCR	LTC
Citi Bank N.A. (Tranche A)	0.10%	1.48	1.51	1,437,500	5.22%	40	16.0	\$23,616,000	\$23,616,000	\$23,616,000	\$23,616,000	16.0	40	5.22%	\$1,431,670	1.51	35.0%
Adjustment to Debt Per §11.302(c)(2)	0.10%									\$0	(\$225,000)	16.0	40	5.22%	(\$13,640)	1.53	-0.3%
TDHCA (soft repayable)		1.40	1.42	\$87,750	0.00%	0	16.0	\$4,000,000	\$4,000,000	\$4,000,000	\$4,000,000	16.0	0	0.00%	\$87,500	1.44	5.9%
Citi Bank N.A. (Tranche B)	0.10%	1.12	1.14	\$376,572	5.37%	40	16.0	\$6,090,000	\$0	\$0	\$6,090,000	16.0	40	5.37%	\$376,572	1.15	9.0%
CASH FLOW DEBT / GRANTS																	
Housing Services Inc. (MDL Match)		1.12	1.14		0.00%	0	0	\$300,000	\$300,000	\$300,000	\$300,000	0	0	0.00%		1.15	0.4%
				\$1,901,822 TOTAL DEBT / GRANT SOURCES \$34,006,000				\$27,916,000	\$27,916,000	\$33,781,000		TOTAL D	EBT SERVICE	\$1,882,102	1.15	50.1%	
NET CASH FLOW		\$232,714	\$262,933								APPLICANT	NET OPERA	TING INCOME	\$2,164,755	\$282,653	NET CASH	I FLOW

		EQUITY SOURCES												
	APPLICANT'S PR				AS UNDERWRITTEN EQUITY STRUCTURE									
				Credit		Prior Und	erwriting		Credit			Annual Credits		
EQUITY / DEFERRED FEES	DESCRIPTION	% Cost	Annual Credit	Price	Amount	Applicant	TDHCA	Amount	Price	Price Annual Credit		per Unit	Allocation Method	
Affordable Housing Partners	LIHTC Equity	40.9%	\$3,187,059	\$0.86	\$27,562,548	\$22,771,772	\$22,540,680	\$27,562,185	\$0.8648	\$3,187,017	40.9%	\$12,258	2,258 Eligible Basis	
Sphinx Development Corporation	Deferred Developer Fees	8.7%	(74% De	eferred)	\$5,886,051	\$5,762,420	\$5,993,512	\$6,111,415	\$6,111,415 (76% Deferred)		9.1%	Total Developer Fee: \$7,995,000		\$7,995,000
Additional (Excess) Funds Req'd		0.0%					\$0	\$0			0.0%			
TOTAL EQUITY SOURCES 49.6%				\$33,448,599	\$28,534,192	\$28,534,192	\$33,673,600			49.9%				
TOTAL CAPITALIZATION					\$67,454,599	\$56,450,192	\$56,450,192	\$67,454,600			15-Yr	Cash Flow after D	eferred Fee:	\$1,725,060

	DEVELOPMENT COST / ITEMIZED BASIS													
		APPLICAN	NT COST / BAS	SIS ITEMS					TDHCA	COST / BASI	S ITEMS		COST V	ARIANCE
	Eligibl	e Basis				Prior Underwriting					Eligible Basis			
	Acquisition	New Const. Acquisition Rehab		Total Costs		Applicant TDHCA		Total Costs			New Const. Rehab	Acquisition	%	\$
Land Acquisition				\$7,615 / Unit	\$1,980,000	\$1,980,000	\$1,980,000	\$1,980,000 \$7,615 / Unit					0.0%	\$0
Off-Sites				\$577 / Unit	\$150,000	\$150,000	\$150,000	\$150,000	\$577 / Unit				0.0%	\$0
Site Work		\$5,434,000		\$20,900 / Unit	\$5,434,000	\$2,960,450	\$2,960,450	\$5,434,000	\$20,900 / Unit		\$5,434,000		0.0%	\$0
Site Amenities		\$1,378,000		\$5,300 / Unit	\$1,378,000	\$1,275,000	\$1,275,000	\$1,378,000	\$5,300 / Unit		\$1,378,000		0.0%	\$0
Commerical Space (12,000 sf retail)				\$ / Unit	\$0	\$360,000	\$360,000	\$0	\$ / Unit		\$0		0.0%	\$0
Building Cost		\$27,747,000	\$123.31 /sf	\$106,719/Unit	\$27,747,000	\$23,176,140	\$24,902,655	\$27,933,373	\$107,436/Unit	\$124.14 /sf	\$27,747,000		-0.7%	(\$186,373)
Contingency		\$2,044,600	5.92%	5.89%	\$2,044,600	\$1,593,889	\$1,593,889	\$2,044,600	5.86%	5.92%	\$2,044,600		0.0%	\$0
Contractor Fees		\$5,123,000	14.00%	13.97%	\$5,133,000	\$3,971,200	\$3,971,200	\$5,133,000	13.90%	14.00%	\$5,123,000		0.0%	\$0
Soft Costs	\$0	\$5,477,000		\$22,027 / Unit	\$5,727,000	\$5,243,600	\$5,243,600	\$5,727,000	\$22,027 / Unit		\$5,477,000	\$0	0.0%	\$0
Financing	\$0	\$6,091,000		\$33,742 / Unit	\$8,773,000	\$8,236,645	\$8,236,645	\$8,773,000	\$33,742 / Unit		\$6,091,000	\$0	0.0%	\$0
Developer Fee	\$0	\$7,995,000	15.00%	14.96%	\$7,995,000	\$6,605,000	\$6,605,000	\$7,995,000	14.91%	15.00%	\$7,994,190	\$0	0.0%	\$0
Reserves				4 Months	\$1,093,000	\$898,268	\$898,268	\$1,093,000	4 Months				0.0%	\$0
TOTAL HOUSING DEVELOPMENT COST (UNADJUSTED BASIS)	\$0	\$61,289,600		\$259,441 / Unit	\$67,454,600	\$56,450,192	\$58,176,707	\$67,640,973	\$260,158 / Unit		\$61,288,790	\$0	-0.3%	(\$186,373)
Acquisition Cost	\$0				\$0	\$0								
Contingency		\$0			\$0	\$0								
Contractor's Fee		\$0			\$0	\$0								
Financing Cost		\$0												
Developer Fee	\$0	(\$810)	15.00%		\$0	\$0								
Reserves					\$0	\$0								
ADJUSTED BASIS / COST	\$0	\$61,288,790		\$259,441/unit	\$67,454,600	\$56,450,192	\$58,176,707	\$67,640,973	\$260,158/unit		\$61,288,790	\$0	-0.3%	(\$186,373)
TOTAL HOUSING DEVELOPME	NT COSTS (Appl	icant's Uses are	within 5% of TD	HCA Estimate)		\$67,45	4.600							

CAPITALIZATION / TOTAL DEVELOPMENT BUDGET / ITEMIZED BASIS 380 Villas, McKinney, 4% HTC/MDL #22609

	CREDIT CALCULATION ON QUALIFIED BASIS									
	Applic	cant	TDHCA							
	Acquisition	Construction Rehabilitation	Acquisition	Construction						
ADJUSTED BASIS	\$0	\$61,288,790	\$0	\$61,288,790						
Deduction of Federal Grants	\$0	\$0	\$0	\$0						
TOTAL ELIGIBLE BASIS	\$0	\$61,288,790	\$0	\$61,288,790						
High Cost Area Adjustment		130%		130%						
TOTAL ADJUSTED BASIS	\$0	\$79,675,427	\$0	\$79,675,427						
Applicable Fraction	100.00%	100.00%	100%	100%						
TOTAL QUALIFIED BASIS	\$0	\$79,675,427	\$0	\$79,675,427						
Applicable Percentage	4.00%	4.00%	4.00%	4.00%						
ANNUAL CREDIT ON BASIS	\$0	\$3,187,017	\$0	\$3,187,017						
CREDITS ON QUALIFIED BASIS	\$3,187	,017	\$3,18	7,017						

	ANNUAL CREDIT CAL	CULATION BASED ON	FINAL ANNUAL LIHTC ALLOCATION					
	APPLICA	NT BASIS	Credit Price \$0.8648	Variance	to Request			
Method	Annual Credits	Proceeds	Credit Allocation	Credits	Proceeds			
Eligible Basis	\$3,187,017	\$27,562,185	\$3,187,017	(\$42)	(\$363)			
Needed to Fill Gap	\$3,893,680	\$33,673,600						
Applicant Request	\$3,187,059	\$27,562,548						

50% Test for	Bond Fina	ncing for 4% Tax Credits		
Tax-Exempt Bond Amount	\$	33,555,000		
			Applicant	TDHCA
Land Cost	\$	1,980,000	\$1,980,000	\$1,980,000
Depreciable Bldg Cost **	\$	61,449,600	\$61,449,600	\$61,635,973
Aggregate Basis for 50% Test	\$	63,429,600	\$63,429,600	\$63,615,973
Percent Financed by Tax-Exempt Bonds		52.90%	52.9%	52.7%

**Depreciable building cost includes: Total construction contract, total building acquisition, total developer fee, plus eligible financing and soft

costs.

	BUII	DING COS	T ESTIMATI	E	
CATE	GORY	FACTOR	UNITS/SF	PER SF	
Base Cost:	Combi	nation	225,014 SF	\$109.72	24,687,515
Adjustments					
Exterior Wall F	inish	7.20%		7.90	\$1,777,501
Elderly		0.00%		0.00	0
9-Ft. Ceilings		3.90%		4.28	962,813
Roof Adjustme	ent(s)			(0.25)	(56,254)
Subfloor				(0.33)	(74,390)
Floor Cover				3.31	745,719
Breezeways		\$30.33	20,845	2.81	632,138
Balconies		\$30.01	12,595	1.68	377,961
Plumbing Fixtu	ires	\$1,090	492	2.38	536,280
Rough-ins		\$535	520	1.24	278,200
Built-In Appliar	nces	\$1,880	260	2.17	488,800
Exterior Stairs		\$2,460	34	0.37	83,640
Heating/Coolin	g			2.37	533,283
Storage Space		\$30.33	0	0.00	0
Carports		\$13.00	0	0.00	0
Garages			0	0.00	0
Common/Supp	oort Area	\$87.42	12,230	4.75	1,069,147
Elevators			0	0.00	0
Other:				0.00	0
Fire Sprinklers		\$2.88	258,089	3.30	743,296
SUBTOTAL				145.70	32,785,649
Current Cost Mul	tiplier	1.00		0.00	0
Local Multiplier		1.00		0.00	0
Reserved					0
TOTAL BUILDIN	G COSTS			145.70	\$32,785,649
Plans, specs, surve	ey, bldg permits	3.30%		(4.81)	(\$1,081,926)
Contractor's OH a	& Profit	11.50%		(16.76)	(3,770,350)
NET BUILDING	COSTS		\$107,436/unit	\$124.14/sf	\$27,933,373

Long-Term Pro Forma

380 Villas, McKinney, 4% HTC/MDL #22609

	Growth												
	Rate	Year 1	Year 2	Year 3	Year 4	Year 5	Year 10	Year 15	Year 20	Year 25	Year 30	Year 35	Year 40
EFFECTIVE GROSS INCOME	2.00%	\$3,366,330	\$3,433,657	\$3,502,330	\$3,572,377	\$3,643,824	\$4,023,076	\$4,441,801	\$4,904,108	\$5,414,531	\$5,978,080	\$6,600,283	\$7,287,246
TOTAL EXPENSES	3.00%	\$1,201,575	\$1,236,269	\$1,271,977	\$1,308,729	\$1,346,555	\$1,552,943	\$1,791,362	\$2,066,826	\$2,385,139	\$2,753,019	\$3,178,242	\$3,669,812
NET OPERATING INCOME ("NO)")	\$2,164,755	\$2,197,388	\$2,230,353	\$2,263,648	\$2,297,269	\$2,470,133	\$2,650,439	\$2,837,281	\$3,029,392	\$3,225,061	\$3,422,041	\$3,617,434
EXPENSE/INCOME RATIO		35.7%	36.0%	36.3%	36.6%	37.0%	38.6%	40.3%	42.1%	44.1%	46.1%	48.2%	50.4%
MUST -PAY DEBT SERVICE													
Citi Bank N.A. (Tranche A)		\$1,431,670	\$1,431,490	\$1,431,301	\$1,431,102	\$1,430,892	\$1,429,662	\$1,428,065	\$1,425,994	\$1,423,306	\$1,419,819	\$1,415,294	\$1,409,423
TDHCA (soft repayable)		\$87,500	\$87,500	\$87,500	\$87,500	\$87,500	\$87,500	\$87,500	\$87,500	\$87,500	\$87,500	\$87,500	\$87,500
TOTAL DEBT SERVICE		\$1,882,102	\$1,881,923	\$1,881,734	\$1,881,534	\$1,881,324	\$1,880,094	\$1,878,497	\$1,876,426	\$1,873,738	\$1,870,251	\$1,865,726	\$1,859,855
DEBT COVERAGE RATIO		1.15	1.17	1.19	1.20	1.22	1.31	1.41	1.51	1.62	1.72	1.83	1.95
ANNUAL CASH FLOW		\$282,653	\$315,465	\$348,619	\$382,113	\$415,945	\$590,039	\$771,942	\$960,855	\$1,155,654	\$1,354,810	\$1,556,315	\$1,757,579
Deferred Developer Fee Balance		\$5,828,762	\$5,513,297	\$5,164,678	\$4,782,564	\$4,366,619	\$1,767,858	\$0	\$0	\$0	\$0	\$0	\$0
CUMULATIVE NET CASH FLOV	V	\$0	\$0	\$0	\$0	\$0	\$0	\$1,725,060	\$6,148,904	\$11,535,495	\$17,909,853	\$25,287,950	\$33,674,015

SDC Throckmorton Villas, LP

3030 LBJ Freeway, Suite 1350, Dallas, TX 75234 214-342-1400

November 4, 2022

Ms. Lucy Weber Asset Manager (Region 3) Texas Department of Housing and Community Affairs 221 E. 11th Street Austin, TX 78701

Via Email: <u>lucy.weber@tdhca.state.tx.us</u>

Re: MF #22609 – 380 Villas Application Amendment Request – Addition of 40 Units

Dear Ms. Weber,

We are requesting an amendment to application MF# 22609 for 380 Villas (the "Project"). This amendment will add 40 units to the Project and increase total number of units from 220 units to 260 units. The Project currently comprises of 11 buildings and 12,000 sf of retail space. This amendment will add a 12th Building and replace the retail space with residential units. The intended 40 units will comprise of 4 studio, 15 1bdr and 21 2bdr units. All of which will be affordable units with rent restricted at up to 60% AMI. With this amendment, the revised unit mix for the Project will be 36 Studio, 82 1bdr, 120 2bdr and 22 3bdr units.

The Project site was zoned back in 2017 under a differently constituted City Council as a planned development with a mandatory requirement for 12,000 sf of retail space. However, the City Council provided a resolution of support for the Project with an informal request that the Project be re-designed to replace the retail space with residential units. The process and timelines for that redesign was in direct conflict with the July expiration deadline of the Project's bond allocation. In July, the City approved an amended zoning that permits replacing the retail space with residential units. Permits for the 220 units have been approved and revisions to cover this amendment is in the process of approval.

Citi Bank N. A. and Affordable Housing Partners, Inc. (*the existing lender and equity provider*) will provide financing for the added units through a taxable construction loan and increased tax credit equity proceeds. Details are provided with the updated finance exhibits and supporting documents.

This amendment helps optimize the design of the Project and, improves its long-term viability and sustainability. In addition, this provides much needed additional affordable housing units particularly in the suburban areas of Dallas/Fort Worth area in which housing is increasingly unaffordable. This increase in affordable units is in line with the Department's objective to increase

availability of high quality, adequate and affordable housing for residents of low and moderate income.

We look forward to your favorable consideration of our request and thank you for your time on this. Should you need any further information, please contact the undersigned at joseph@sdcus.com or 214-342-1400.

Sincerely,

mache Jøseph Agumadu

Manager

Cc: Rosalio Banuelos Texas Department of Housing and Community Affairs rosalio.banuelos@tdhca.state.tx.us

> Teresa Morales Texas Department of Housing and Community Affairs teresa.morales@tdhca.state.tx.us

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