

TEXAS DEPARTMENT OF HOUSING AND COMMUNITY AFFAIRS

GOVERNING BOARD MEETING

Dewitt C. Greer State Highway Building
Ric Williamson Hearing Room
125 E. 11th Street
Austin, Texas 78701

September 2, 2021
9:04 a.m.

MEMBERS:

LEO VASQUEZ, III, Chair
BRANDON BATCH, Member
PAUL A. BRADEN, Member
KENNY MARCHANT, Member
AJAY THOMAS, Member
SHARON THOMASON, Member (absent)

BOBBY WILKINSON, Executive Director

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ROLL CALL	
CERTIFICATION OF QUORUM	
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CONSENT AGENDA	
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a) Presentation, discussion, and possible action on Board meeting minutes summaries for July 8, 2021, and July 22, 2021	
ASSET MANAGEMENT	
b) Presentation, discussion, and possible action regarding a Material Amendment to the Housing Tax Credit Land Use Restriction Agreement	
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00155 Legend Oaks Llano	
99176 Mariposa Gardens Apartments Mathis	
99148 Windmill Run Apartment Homes Sweeny	
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21615 The Terrace at Southern Oaks Dallas	
21621 Palladium East Berry Street Fort Worth	
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21623 The Flats at White Rock Dallas
 21624 Potter's House at Primrose Dallas
 21625 Primrose at Sequoia Park Denton
 21626 Rosemont at Pecan Creek Denton
 21627 River Trails Apartments San Antonio

COMMUNITY AFFAIRS

- e) Presentation, discussion, and possible action on the Section 8 Program 2022 Streamlined Annual Public Housing Agency Plan for the Housing Choice Voucher Program

SINGLE FAMILY & HOMELESS PROGRAMS

- f) Presentation, discussion and possible action on the appointment of Colonia Resident Advisory Committee members
- g) Presentation, discussion, and possible action on Colonia Self-Help Center Program Awards to Cameron County and Val Verde County in accordance with Tex. Gov't Code §2306.582 through Community Development Block Grant Funding
- h) Presentation, discussion, and possible action on a proposed amendment to a Colonia Self-Help Center Program Contract with Maverick County in accordance with 10 TAC Chapter 25, the Colonia Self-Help Center Program Rule
- I) Presentation, discussion, and possible action on proposed amendments to the 2022- 2023 Texas Housing Trust Fund Biennial Plan and authorization to enter into a capacity building agreement with Habitat for Humanity Texas, Inc.
- j) Presentation, discussion, and possible action authorizing extension to Neighborhood Stabilization Program 1 contract for City of Port Arthur

RULES

- k) Presentation, discussion, and possible action on an order proposing the repeal, and proposed new rule, for 10 TAC Chapter 1, Subchapter C, Previous Participation and Executive Award Review and Advisory Committee, §1.301 Previous Participation Reviews for Multifamily Awards and Ownership Transfers, §1.302 Previous Participation Reviews for Department Program Awards Not Covered by §1.301 of this Subchapter, and §1.303 Executive Award and Review Advisory Committee (EARAC), and an order directing their publication for public comment in

the Texas Register

- l) Presentation, discussion, and possible action on an order proposing the repeal, and proposed new rule, for 10 TAC Chapter 1, Subchapter D, Uniform Guidance for Recipients of Federal and State Funds; §1.401 Definitions; §1.402 Cost Principles and Administrative Requirements; §1.403 Single Audit Requirements; §1.404 Purchase and Procurement Standards; §1.407 Inventory Report; and §1.411 Administration of Block Grants under Chapter 2105 of the Tex. Gov't Code and an order directing their publication for public comment in the Texas Register
- m) Presentation, discussion, and possible action on an order proposing amendments to 10 TAC, Chapter 10, Subchapter G, §10.801, Affirmative Marketing Requirements, and directing its publication for public comment in the Texas Register
- n) Presentation, discussion, and possible action on an order proposing the repeal of 10 TAC Chapter 20, Single Family Programs Umbrella Rule, and an order proposing new 10 TAC Chapter 20, Single Family Programs Umbrella Rule, and directing their publication for public comment in the Texas Register
- o) Presentation, discussion, and possible action on an order proposing the repeal of 10 TAC Chapter 21, Minimum Energy Efficiency Requirements for Single Family Construction Activities, and an order proposing new 10 TAC Chapter 21, Minimum Energy Efficiency Requirements for Single Family Construction Activities, and directing their publication for public comment in the Texas Register
- p) Presentation, discussion, and possible action on an order proposing the repeal of 10 TAC Chapter 24, Texas Bootstrap Loan Program Rule, and an order proposing new 10 TAC Chapter 24, Texas Bootstrap Loan Program Rule, and directing their publication for public comment in the Texas Register
- q) Presentation, discussion, and possible action on an order proposing the repeal of 10 TAC Chapter 25, Colonia Self-Help Center Rule, and an order proposing new 10 TAC Chapter 25, Colonia Self-Help Center Rule, and directing their publication for public comment in the Texas Register
- r) Presentation, discussion, and possible action on an order proposing the repeal of 10 TAC Chapter 26,

Texas Housing Trust Fund Rule, and an order proposing new 10 TAC Chapter 26, Texas Housing Trust Fund Rule, and directing their publication for public comment in the Texas Register

- s) Presentation, discussion, and possible action on an order proposing the repeal of 10 TAC Chapter 6, Community Affairs Programs; an order proposing new 10 TAC Chapter 6, Community Affairs Programs; and directing that they be published for public comment in the Texas Register

SECTION 8

- t) Presentation, discussion, and possible action ratifying staff's action to submit one or more Registrations of Interest to the U.S. Department of Housing and Urban Development a request for additional Veterans Affairs Supportive Housing vouchers within Kerr, Bandera, Medina, Fort Bend and Galveston counties, and if successfully awarded by HUD, authority to make those additional vouchers available through a competition as project-based vouchers

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- u) Presentation, discussion, and possible action to amend the 2021-1 and 2021-3 Multifamily Direct Loan Notice of Funding Availability
- v) Presentation, Discussion, and Possible Action on a waiver of 10 TAC §13.8(b) and other impacted Administrative rules related to floating NHTF units for Vernon Pioneer Crossing in Vernon and approval to submit, as needed, to the U.S. Department of Housing and Urban Development an amendment to the Department's Consolidated Plan/Action Plan
- w) Presentation, Discussion, and Possible Action on waivers relating to 10 TAC §13.3, related to ineligibility of Adaptive Reuse, and 10 TAC §11.1(d)(1), related to Adaptive Reuse treatment as new construction for Commons at St. Anthony's in Amarillo for National Housing Trust Fund purposes, and approval to submit, as needed, to the U.S. Department of Housing and Development an amendment to the Department's Consolidated Plan/Action Plan
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 20042 Commons at St. Anthony Amarillo
 20075 New Hope Housing Savoy Houston
 20083 Lakeview Preserve Irving
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 20204 Heritage Senior Residences Houston
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CONSENT AGENDA REPORT ITEMS

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P R O C E E D I N G S

1
2 MR. VASQUEZ: I'd like to call to order the
3 in-person meeting of the Texas Department of Housing and
4 Community Affairs Governing Board.

5 I'm so happy to see everyone's face, albeit
6 masked many of you, which, again, masks are not required or
7 mandated, but they are encouraged. So again, welcome,
8 everyone.

9 It is now 9:05, September 2, 2021. We are
10 officially called to order.

11 We'll start out with the roll, and we have Mr.
12 Marchant.

13 MR. MARCHANT: And I'm here, Mr. Chairman.

14 MR. VASQUEZ: Mr. Batch?

15 MR. BATCH: Here.

16 MR. VASQUEZ: Mr. Braden?

17 MR. BRADEN: Here.

18 MR. VASQUEZ: Mr. Thomas, Ajay.

19 MR. THOMAS: Here.

20 MR. VASQUEZ: I'm skipping, Ms. Thomason has
21 asked for an excused absence, so we will note that as she's
22 not here, but we do have a quorum present.

23 And we will start with the pledge of allegiance
24 led by the executive director.

25 (The Pledge of Allegiance and the Texas

1 Allegiance were recited.)

2 MR. VASQUEZ: We do have one resolution to be
3 read into the record by Mr. Lyttle, recognizing October
4 2021 as National Energy Awareness Month.

5 Mr. Lyttle.

6 MR. LYTTLE: Michael Lyttle, TDHCA staff reading
7 the resolution into the record.

8 "Whereas, the U.S. Department of Energy has
9 designated October 2021 as National Energy Awareness Month;

10 "Whereas, the Weatherization assistance Program,
11 the nation's largest residential energy efficiency program,
12 was established by the U.S. Department of Energy in 1976 to
13 make homes more energy efficient, safer and healthier for
14 those with low and moderate incomes;

15 "Whereas, the Texas Department of Housing and
16 Community Affairs administers a Weatherization Assistance
17 Program funded with both U.S. Department of Energy funds
18 and Low Income Home Energy Assistance Program funds, which
19 is operated by a network of private nonprofits and local
20 government entities;

21 "Whereas, the Texas Weatherization Assistance
22 Program has introduced millions of dollars into communities
23 to improve thousands of homes, thereby helping Texans,
24 including elderly, disabled, or families with young
25 children, conserve energy and reduce utility costs;

1 "Whereas, the Program conducts computerized
2 energy audits and uses advanced diagnostic technology,
3 investing as much as \$11,000 in a home and providing an
4 array of improvements that include weather stripping of
5 doors and windows; patching cracks and holes; insulating
6 walls, floors, and attics; replacing doors, windows,
7 refrigerators, and water heaters; and repairing heating and
8 cooling systems; and

9 "Whereas, weatherization efforts contribute to
10 the state's economic, social, and environmental progress by
11 creating jobs; prompting the purchase of goods and
12 services; improving housing; stabilizing neighborhoods;
13 reducing emissions; and decreasing the risk of fires;

14 "Now, therefore, it is hereby resolved, that the
15 Governing Board of the Texas Department of Housing and
16 Community Affairs does hereby celebrate October 2021, as
17 Energy Awareness Month in Texas."

18 MR. VASQUEZ: Great. Thank you, Mr. Lyttle.

19 Does anyone have a motion to adopt the
20 resolution?

21 MR. BRADEN: So moved.

22 MR. BATCH: Second.

23 MR. VASQUEZ: Motion made by Mr. Braden,
24 seconded by Mr. Batch. All those in favor say aye.

25 (A chorus of ayes.)

1 MR. VASQUEZ: Any opposed?

2 (No response.)

3 MR. VASQUEZ: Hearing none, the resolution is
4 adopted.

5 Just so everyone knows kind of the timing of
6 things, we will be having a short executive session today
7 which we'll do up front.

8 We'll go through the consent agenda first.
9 Right now we've been notified of a request to remove item
10 (x) from the consent agenda and move it to the action
11 agenda, and so we'll take that up at the end of the action
12 agenda at the end of the day.

13 Are there any other items that a Board member or
14 member of the public would like to see moved from the
15 consent agenda and moved to the action agenda?

16 (No response.)

17 MR. VASQUEZ: Okay. Hearing none, do I have a
18 motion to accept the consent agenda with the exception of
19 item (x)?

20 MR. BRADEN: Mr. Chair, I move the Board approve
21 items 1 and 2 except for item (x), which is moved to
22 regular, as described and presented in the respective Board
23 action request.

24 MR. VASQUEZ: Great. Thank you.

25 Motion made by Mr. Braden. Is there a second?

1 MR. THOMAS: Second, Mr. Chairman.

2 MR. VASQUEZ: Seconded by Mr. Thomas. All those
3 in favor say aye.

4 (A chorus of ayes.)

5 MR. VASQUEZ: Any opposed?

6 (No response.)

7 MR. VASQUEZ: Hearing none, motion carries.

8 Okay. Now that we've got everyone situated and
9 settled, we will go into an executive session. Should be
10 very short, so bear with us.

11 The Governing Board of the Texas Department of
12 Housing and Community Affairs will go into closed or
13 executive session at this time, pursuant to Texas
14 Government Code Section 551.071, to seek and receive the
15 legal advice of its attorney or to discuss pending or
16 contemplated litigation. The closed session will be held
17 in the conference room at the back of this hearing room.

18 It is still September 2, 2021, and the time is
19 9:11. We will adjourn for a few minutes. Thanks.

20 (Whereupon, at 9:11 a.m., the meeting was
21 recessed, to reconvene this same day, Thursday, September
22 2, 2021, following conclusion of the executive session.)

23 MR. VASQUEZ: It is 10:01 a.m. The Board has
24 exited executive session, and we are returning to the
25 regular agenda, and moving on to action items, the first of

1 which is the executive director's report.

2 Mr. Wilkinson.

3 MR. WILKINSON: Thank you, Chairman.

4 MR. VASQUEZ: I apologize for it not being as
5 short of an executive session as I thought, but when you
6 have multiple lawyers in the room, that's what happens.

7 Again, we are back from executive session at
8 10:01. During the executive session the Board did not
9 adopt any policy, position, resolution, rule, regulation,
10 or take any formal action or vote on any item. Let the
11 record reflect.

12 MR. WILKINSON: Thank you, Chairman.

13 First off, I'd like to mention that we have some
14 folks leaving us from the Department. Alena Morgan, our 9
15 percent administrator, has gotten an exciting opportunity
16 in a Europe master's program. Elena Peinado, who has
17 served this Department for a very long time in government
18 affairs, has a well-deserved retirement. Also Glynis, and
19 Lucy Trevino as well.

20 And one of our top directors, Marni Holloway,
21 has a well-deserved retirement. Her last day was August
22 31, something about she couldn't come to this meeting
23 because she loses 6,000 hours of sick time, or I don't know
24 how it works. And she served us well for many years when I
25 was across the street and now.

1 Marni, want to give us a little speech?

2 MS. HOLLOWAY: Good morning, Chairman Vasquez,
3 members of the Board. Marni Holloway, not representing any
4 applicant, application or government agency.

5 (General laughter.)

6 MS. HOLLOWAY: I am honored to have served at
7 TDHCA for twelve years, with six years in the stabilization
8 program and for another six in Multifamily Finance -- I was
9 just two weeks short of six years in the Multifamily
10 Finance Division.

11 Again, it's been a huge honor to work with all
12 of you, to work with the folks in this room, but ultimately
13 more than anything, to work with the Multifamily Finance
14 staff. They were many days the reason that I showed up,
15 and I will miss them all dearly.

16 But I'm going off to new and exciting things and
17 I start my new job with TDA Consulting on the 13th, and I
18 get to go be the expert in other places where people are
19 less likely to argue with me.

20 (General laughter.)

21 MS. HOLLOWAY: I wish you all well. I'm here
22 today; with my departure timing not being really good, I
23 figured I would show up and if there's anywhere I'm needed,
24 I'm happy to help.

25 MR. WILKINSON: Thank you, Marni.

1 MR. VASQUEZ: Thank you, Marni.

2 (Applause.)

3 MR. WILKINSON: So for context, six years as the
4 Multifamily director is a long time; it's a pressure
5 cooker. EDs don't tend to last that long here either.

6 Anyway, on that note, Texas Rent Relief, still
7 one of the larger newer things we're doing. We're about to
8 cross over \$750 million expended, serving over 122,000
9 Texas households. We'll do a press release probably
10 Tuesday, so we don't get lost in the weekend.

11 We're going to meet our 65 percent expenditure
12 deadline by September 30. Most states won't, they're
13 pretty nervous, so we're well ahead. We're number one in
14 dollars and number two in percentage out the door through
15 the July Treasury data. I think we're about 60 percent or
16 so at the moment, and we'll be well over 65 percent by the
17 end of September.

18 Staff is still working hard to try to improve
19 the program, and even at the individual level we want
20 everyone to have a good experience. It's a scary thing for
21 people to be facing eviction, and we have the money; it's
22 just getting it out in time.

23 Homeowner Assistance Fund is going to be a new
24 project for us, headed up by Monica Galuski, director of
25 Bond Finance. We're continuing to staff up. It's going to

1 be \$842 million for mortgage assistance and we're refining
2 our plan.

3 After several extensions, Treasury identified an
4 August 20 plan deadline; however, we've not yet submitted
5 our plan. Just a few weeks ago Treasury published program
6 templates which contained guidance that in some instances
7 created the need for us to do additional research; in other
8 instances it contradicted original guidance and would have
9 directly and negatively impacted the primary program TDHCA
10 is implementing, the reinstatement program. As such, we
11 submitted on August 18 our intent to submit the HAF plan by
12 September 30.

13 We plan to publish for public comment September
14 3 through 15 in English and Spanish our new revised plan,
15 and we anticipate having our vendors on board by September
16 17.

17 We also have a number of positions posted in
18 this area so we're currently reviewing and interviewing
19 candidates, so if know someone who knows a little bit about
20 mortgages and running programs, please have them apply.

21 Also new to us, we're going to have a new
22 Colonia Self-Help Center. House Bill 2893, by
23 Representative Abel Herrero, passed during the regular
24 session earlier this year. We created a new Colonia Self-
25 Help Center in Nueces County. This will be the eighth

1 center operating in Texas. Existing ones are in Cameron,
2 Willacy, El Paso, Hidalgo, Maverick, Starr, Val Verde, and
3 Webb counties.

4 As soon as the regular session ended, our staff
5 began this important work with local officials in Nueces
6 County. In fact, we had an item on our consent agenda,
7 1(f), which adds a new member from Nueces County to our
8 Colonia Resident Advisory Committee.

9 Each of the Colonia Self-Help Centers focus on
10 five separate Colonias to receive on-site technical
11 assistance to low and very low income individuals and
12 families in a variety of ways, including housing, community
13 development activities, infrastructure improvements,
14 outreach and education.

15 The centers are operated by a local nonprofit
16 organization, local community action agency, or a local
17 housing authority that has demonstrated the ability to
18 carry out the appropriate functions.

19 On Multifamily Finance changes, as I mentioned,
20 Marni and Alena are leaving us, so we have some gaps to
21 fill there. Homer is going to be the deputy executive
22 director that's going to oversee this division while Brooke
23 is busy with other things from the pandemic like Texas Rent
24 Relief. They're currently interviewing the open director
25 position because, as you know, Marni's last day was

1 Tuesday.

2 Nine percent round. Brooke is going to have a
3 report in a few minutes about an error where we didn't meet
4 our statutory 20 percent rural set-aside. It was a
5 ministerial error, spreadsheet problem, and we've rectified
6 it by making the awards to the appropriate rural
7 applications. That also involves taking back some awards
8 from three urban deals. There's also lots of late appeals
9 and scoring notices went out late.

10 With a new administrator, remote staff, things,
11 just other problems, I put all the all agency on rent
12 relief for a week, so we're determined to have a much
13 cleaner, smoother round next time, and I think you'll see
14 some positive changes.

15 I have a note from legal that the Legal
16 Department is still discussing with HUD some of the
17 language on its contract riders that TDHCA or the borrower
18 must sign for certain HUD funding sources. We've already
19 let folks who are planning on closing in August and
20 September know that with a few exceptions we are only
21 allowed to use our old HUD contract riders which have been
22 negotiated to address issues that conflicted with Texas law
23 until the end of August.

24 The matter is under review by the HUD Fort Worth
25 office currently. We thought it best to let the Board and

1 the public know that we are still trying to work with HUD
2 on this language.

3 Mr. Chairman, that's all my prepared remarks.
4 If any members have any questions about the Department in
5 general, I'll be happy to entertain them.

6 MR. VASQUEZ: Any questions for Mr. Wilkinson?

7 (No response.)

8 MR. VASQUEZ: If not, thank you for your report.

9 Let's move on to item 4 on the agenda, report
10 regarding the 2021 Competitive Housing Tax Credit awards,
11 and Ms. Boston is going to present.

12 MS. BOSTON: Thank you. Chair Vasquez, Board
13 members, I am Brooke Boston. Item 4(a) provides a report
14 to you regarding the 2021 competitive housing tax credit
15 cycle.

16 As you know, at the July 22 Board meeting you
17 approved a list of applications recommended for final
18 commitments of housing tax credits from the 2021
19 competitive housing tax credit ceiling.

20 That action included a condition that awards
21 were subject to completion of any other reviews required to
22 ensure compliance with the applicable rules and
23 requirements of the Competitive Housing Tax Credit Program.

24 Since that time staff identified that there were
25 two types of ministerial errors that impacted a number of

1 the applications that had been recommended for award.
2 Those errors related to achieving two statutory
3 requirements: the at-risk set-aside and the rural
4 allocation. The errors did not involve the evaluation,
5 scoring or underwriting of the applications themselves.
6 I'll talk you through each of those issues.

7 For the at-risk set-aside, our statute requires
8 that not less than 15 percent of the credits made available
9 in a year go to at-risk developments. In the awards made
10 by the Board on July 22, that required minimum had not been
11 met.

12 To make sure that the requirement is met, one
13 more application in the at-risk set-aside needed to be
14 added to the award list in order to reach the required 15
15 percent. As you'll see in your Board materials, that
16 development is project number 21312 Savannah Park of Keene,
17 with an award of \$392,000.

18 Relating to the rural allocation, the second
19 issue, our statute requires that at least 20 percent of the
20 credits made available are allocated to applications in
21 rural areas. The spreadsheet that supported the awards you
22 made in July had an error in it that caused the rural and
23 urban designations of several applications in the at-risk
24 set-aside to inadvertently be changed.

25 The designation of at-risk deals matters because

1 while the at-risk application compete in their own set-
2 aside that I just described, they are still each attributed
3 to being urban or rural for purposes of calculating whether
4 the 20 percent has been achieved.

5 The error made the calculation reflect that a
6 higher total credit amount had been achieved for rural than
7 was accurate. This error was then carried throughout the
8 remaining collapse steps that we took, which resulted in an
9 insufficient credit total being approved.

10 The consequence of the error is that the July
11 award list included three urban applications who should not
12 have received credits, and their credits now need to be
13 redistributed to rural allocations.

14 Those urban applications that will not receive
15 the 2021 credits are Parker Apartments in Region 7, Cypress
16 Creek Temple in Region 8, and San Angelo Terrace in Region
17 12. Commitment notices from the 2021 credit ceiling are
18 not able to be issued to those three applications, although
19 they will be retained on the 2021 waiting list.

20 To ensure the correct volume of rural
21 applications is awarded and the statutory requirement
22 achieved, three other applications have been added to the
23 award list to reach the required rural 20 percent. Those
24 three are Marshall Crossing in Region 4, Providence on Park
25 in Region 5, and Eagles Gate Apartments in Region 11.

1 A few more things: I would note that of the
2 four new awards that will be issued a commitment notice,
3 only after reviews and underwriting have been performed and
4 any conditions satisfied.

5 I would also note that this is a report item,
6 this is not an action item, this item was just for us to
7 relate to you what had occurred and the changes we've made
8 in the list to adhere to statute; however, we have added on
9 the agenda separately, as item 10(d) in your book, a place
10 for you guys to take action on the deals that have been
11 negatively affected, if that's something you would like to
12 do.

13 And with that, I'm happy to answer any
14 questions.

15 MR. VASQUEZ: Great. Thank you, Brooke.

16 Does anyone have any questions on this report
17 item, again, keeping in mind we will have another action
18 item Board action request, item 10(d), which we will
19 probably take out of order just for consistency?

20 (No response.)

21 MR. VASQUEZ: Okay. Hearing none, thank you for
22 the report.

23 Do I see you want to chime in on this?

24 SPEAKER FROM AUDIENCE: Yes.

25 MR. VASQUEZ: Actually, I think it's probably

1 going to be more appropriate when we do 10(d)?

2 SPEAKER FROM AUDIENCE: Are you doing that now?

3 MR. VASQUEZ: No, and we'll get to it, it's not
4 going to be towards the end.

5 SPEAKER FROM AUDIENCE: We think there is an
6 error in the report, though.

7 MS. BOSTON: I would just say the report is an
8 attachment to 10(d), not to the action item.

9 MR. VASQUEZ: So would now be the appropriate
10 time if there's an error? Okay, it's an error in the
11 report, not any action that we may or may not take?

12 SPEAKER FROM AUDIENCE: Well, the report impacts
13 the next item.

14 MR. VASQUEZ: Let's go ahead and do an official
15 comment here, please. Come to the podium.

16 Again, for everyone who may be speaking today,
17 remember we'll give you three minutes, there will be a
18 little timer, you'll hear the buzzer. When you come in,
19 please sign in, there should be a book up there, and let us
20 know who you are and who you represent.

21 And if you're going to maintain your mask,
22 that's fine, just speak up extra so we can hear you, or
23 take it off.

24 MS. SNEDDEN: I'll take it off. I feel like I'm
25 difficult to understand as it is without a mask on.

1 My name is Michelle Snedden. I'm with the
2 Shackelford Law Firm, and I'm here on behalf of the
3 Woodcrest application that's in at-risk.

4 What we want to talk about today is something
5 that Brooke just brought up adding a USDA deal to satisfy
6 the at-risk set-aside. We think that's a misinterpretation
7 of statute and that actually USDA deals over and above the
8 USDA set-aside are incorrectly being funded with at-risk
9 funds.

10 As everybody knows, statute requires that the
11 Department set aside 15 percent of funds for at-risk.
12 At-risk is a defined term in the statute. The only caveat
13 to this 15 percent is the 5 percent USDA set-aside, and the
14 statute in that regard -- it's, I believe, 2306.111(d)(2)
15 says: The Department shall allocate 5 percent of housing
16 credits to USDA -- I'm paraphrasing -- any funds allocated
17 to developments under this subsection -- the subsection,
18 again, says 5 percent -- that involve rehab must come from
19 funds from the at-risk set-aside. We all agree with that,
20 and there are six deals on the list that satisfy that 5
21 percent. The QAP also says up to 5 percent of the credits
22 associated with the at-risk set-aside may be used for rehab
23 USDA deals. That's been satisfied.

24 Our concern is that there's another four USDA
25 deals that are being funded from at-risk dollars over the 5

1 percent. With respect to Brooke -- and I called other
2 people yesterday -- I think the way staff is interpreting
3 the rule I just read out, this 5 percent rule, is that if
4 there are other USDA deals, even if they never checked the
5 at-risk box, they're not at-risk as defined in statute, and
6 they come over and above that now, I guess because they're
7 competitive on a point basis, more competitive than an at-
8 risk deal, that they should be funded and considered at-
9 risk.

10 And my understanding is -- and plenty of people
11 in this room have been doing this longer than me -- is that
12 this has never really happened before, and the reason why
13 it's coming up this year is because there are more USDA
14 deals that score higher than some of the at-risk, but we
15 don't think that complies with statute. Because
16 essentially what you're saying is this 15 percent set-aside
17 for at-risk, it doesn't really mean anything because let's
18 go to the extreme next year, you could have way more USDA
19 deals that come in, score more competitively than at-risk,
20 and that whole 15 percent set-aside is allocated to USDA
21 deals that are not at-risk under the statute, and none of
22 the at-risk deals get funded under the set-aside.

23 So we think it's not applying the statute
24 correctly, and we ask that you guys look at that.

25 MR. VASQUEZ: Okay. I believe I understand.

1 MS. SNEDDEN: Happy to answer any questions.

2 MR. VASQUEZ: Brooke, do you want to, or Beau?

3 MR. ECCLES: Just to clarify, you believe that
4 the wording of the QAP is out of step with statute?

5 MS. SNEDDEN: No. The statute says 5 percent,
6 and then the QAP says up to 5 percent, so I think, you
7 know, we've heard say that perhaps that 5 percent doesn't
8 really apply and new USDA deals over and above the 5
9 percent can be funded ahead of at-risk. That's what we
10 disagree with based on statute.

11 MR. ECCLES: Because it feels like this is
12 definitely something that you should be contributing to
13 next year's QAP and discussing how this could be clarified
14 if you believe that there is a tension between the QAP and
15 the statute.

16 MS. SNEDDEN: I actually don't think there is a
17 disagreement between the two.

18 MR. VASQUEZ: Let me just ask and someone can
19 answer. Can't an application be both USDA and at-risk, or
20 does it have to be one or the other?

21 MS. BOSTON: Yes, a deal can be both. And what
22 staff had been basing our application of the QAP on is a
23 portion of the USDA set-aside language in the QAP that
24 specifically says that if an application in the USDA
25 set-aside involves rehab, it will be attributed to and come

1 from the at-risk development set-aside.

2 So I'm not disputing that there may be a way of
3 looking at it that one could think that maybe the QAP needs
4 to be better aligned with statute, but I do feel like our
5 staff recommendation followed the QAP pretty thoroughly.

6 One other comment would just be the statute says
7 5 percent exactly, and first, deals never come out exactly,
8 so in the QAP in one place we say at least a certain
9 portion of the ceiling needs to be used for USDA, which
10 would be where we're saying it's okay to have gone above
11 because it said at least. Separately in the QAP and in the
12 statute -- well, excuse me -- in the QAP it says up to 5
13 percent can be given priority, and in that case that's
14 where we're taking those first regardless of score, so that
15 first 5 percent we believe have the priority. And then in
16 excess of the 5 percent we're counting them within the at-
17 risk set-aside and letting them go beyond 5 percent because
18 it had said at least.

19 So we feel like we're following the QAP, so I
20 think those points, but if someone feels like the QAP is
21 inconsistent, that may be a fix we can look at.

22 MR. VASQUEZ: Definitely sounds like some
23 clarity is needed on that.

24 Okay.

25 MS. SNEDDEN: Just to clarify, so just I

1 understand what Brooke is saying, so under the QAP -- and
2 again, I don't think there is a disconnect between statute
3 and the QAP -- the language that Brooke is talking about
4 that says up to 5 percent associated with this set-aside,
5 which is the at-risk, maybe given priority to rehab
6 developments under the USDA set-aside. So I don't see that
7 as an additional 5 percent.

8 The USDA set-aside is 5 percent, and this
9 language specifically references that section of statute
10 that says 5 percent, so this is not an additional 5
11 percent.

12 MR. WILKINSON: She wasn't claiming it was an
13 additional 5 percent.

14 MS. SNEDDEN: Okay, okay. That's fine then.

15 But I think overall there's a 5 percent
16 set-aside. I agree sometimes it goes over that because,
17 you know, you can't part from the deal, everybody knows
18 that. But again, to allow more USDA deals to be funded --

19 MR. WILKINSON: And under your interpretation
20 wouldn't that violate statute?

21 MS. SNEDDEN: Say that again. Sorry.

22 MR. WILKINSON: Because aren't you hanging your
23 hat on 5 percent exactly in statute?

24 MR. VASQUEZ: It's got to be at least 5 percent
25 is what it means.

1 MR. WILKINSON: Well, that's not what it says in
2 statute. Right? So I thought that was the argument.

3 MS. SNEDDEN: To say that you can't go over 5
4 percent? No. By going over is not violating, and those
5 first six deals on that log right there it tells you, I
6 forget the exact dollar amount. It actually says that
7 that's the set-aside amount and those six deals meet that
8 amount, but then these other ones are in addition to and
9 they're not at-risk deals but they're taking those funds
10 away.

11 MR. VASQUEZ: Again, I think we understand your
12 concerns, and I think this should be incorporated, maybe
13 tweaking some language in this round of the QAP. I don't
14 believe anything that you're presenting here -- again,
15 thank you for presenting it, but it's not going to change
16 anything -- the Board is not going to add it to discussion
17 from this past round that we just did, nor, unless
18 something extraordinary is said, I don't think it's going
19 to be considered under 10(d) either. So someone correct me
20 if I'm wrong; I think this is more of a discussion for the
21 QAP.

22 MR. WILKINSON: Please comment on the QAP, and
23 maybe we need to tweak the rule.

24 MS. SNEDDEN: Thank you.

25 MR. VASQUEZ: Thanks, Michelle.

1 MS. FINE: Tracey Fine, National Church
2 Residences, and I was listening to what you were saying.

3 MR. VASQUEZ: Be sure to sign in, Tracey.

4 MS. FINE: But just to drive the point down a
5 little bit further, in our handy old QAP manual it says in
6 bold and in red: "Selections for at-risk and USDA are
7 independent of each other. Only select both if both apply.
8 You can be at-risk without being USDA, and the opposite is
9 true. Only select what is true for your application.
10 Note: Set-asides may not be changed from pre-application
11 to application."

12 When we submit in the pre-application there is a
13 check box, USDA and at-risk, you can check one or the other
14 or both. The same is true when you submit an application.

15 If you are to change your set-aside from USDA to at-risk,
16 you would lose your pre-application points, and that's six
17 points. So it is saying that they are not the same, that
18 they are separate and distinct set-asides.

19 The other point I want to make is that the USDA
20 deals have an advantage in scoring. It is not fair when we
21 are competing USDA against at-risk. USDA deals even that
22 are not rural, such as Katy, Texas, places that maybe were
23 rural 25 years ago but are not today, are scored as rural.

24 What that means is they get automatic CRP points,
25 revitalization points.

1 So deals in Houston and San Antonio and all
2 these other places, if they're lucky enough to fall in
3 these really defined boundaries of CRP, they get it, but
4 most of the time that's not true.

5 So we are on an uneven playing field because
6 USDA is scored separately, and that is because they have
7 their own and distinct set-aside and they play their own
8 little game. So I wanted to point that out too.

9 MR. VASQUEZ: Thanks, Tracey.

10 MR. WILKINSON: Please comment on the QAP and
11 we'll be happy to entertain some changes.

12 MR. VASQUEZ: Definitely. Thanks for the
13 comments.

14 Okay. Where are we, 4(b)? Yes, 4(b) Quarterly
15 report relating to staff-issued determination notices for
16 2021 Non-Competitive 4 Percent Housing Tax Credit
17 applications.

18 Ms. Morales.

19 MS. MORALES: Good morning. Teresa Morales,
20 director of Multifamily Bonds.

21 In April of 2021 the Board adopted a policy that
22 allowed a more streamlined approach to the review process
23 associated with 4 percent housing tax credit applications
24 where the Department's only role was in evaluating the 4
25 percent tax credits, so the Department was not serving as

1 the bond issuer and the application did not include a
2 request for Multifamily Direct Loan funds.

3 Specifically, the Board approved a series of
4 waivers relating to staff's evaluation of program and
5 underwriting requirements. The underwriting waivers were
6 specific to the reasonableness of certain costs represented
7 in an application so staff is not independently verifying
8 the reasonableness of those costs.

9 On the program side, the waivers allowed for the
10 administrative issuance of the determination notice which
11 promoted flexibility in responding to the needs of an
12 application in a timely manner that is not bound by the
13 Board calendar.

14 Part of the adoption of this streamlined process
15 included a report item to be provided to the Board on a
16 quarterly basis detailing the number of determination
17 notices issued, along with a brief description of those
18 projects.

19 The adoption of this policy came at the right
20 time, as we were slammed with probably the most
21 applications that would have been slated for a single Board
22 meeting than we've ever had. Although we have the typical
23 volume of 9 percent applications to work through
24 concurrently, any delays on our end on getting those
25 determination notices issued did not result in a 30-day

1 delay as it would have without the streamline, but rather a
2 few days or a week.

3 Since implementation of the policies, staff has
4 administratively issued 17 determination notices that would
5 have otherwise been presented to the Board for
6 consideration. These applications are reflected in the
7 exhibit under this agenda item.

8 The wow factor here, that I never miss an
9 opportunity to highlight, is what this means big picture
10 for the 4 percent program. These 17 applications represent
11 3,564 total units and \$30.6 million in annual 4 percent tax
12 credits.

13 The big picture is that to date for 2021 we are
14 sitting at approximately 12,500 affordable units under the
15 4 percent program. These are deals that are currently
16 under review, have already been approved, and those that
17 have already closed.

18 We started off the year busy with the bond
19 lottery, we held steady over the summer, and we will have a
20 busy fall. There are currently 14 applications for which
21 bond reservations have been issued but tax credit
22 applications have not yet been submitted.

23 I will be bringing another report to you in
24 December to reflect the activity over the next quarter, as
25 well as what we have produced for the 2021 calendar year.

1 Staff recommends that you accept the report.

2 MR. VASQUEZ: Great. Thank you, Teresa.

3 Do any Board members have comments or questions
4 for Ms. Morales?

5 (No response.)

6 MR. VASQUEZ: If not, thank you for the report,
7 and we look forward to continued streamlining and
8 efficiency.

9 Moving right along to item 5 in the agenda:
10 Presentation, discussion, and possible action on Resolution
11 No. 22-002, authorizing modifications to single-family home
12 ownership programs, and approving amending program
13 documents and program guidelines, authorizing the execution
14 of documents and instruments relating to the foregoing,
15 making certain findings and determinations in connection
16 therewith, and containing other provisions relating to the
17 subject; and possible waiver of 10 TAC Section 27.4(a) and
18 10 TAC Section 28.4(a).

19 Ms. Galuski.

20 MS. GALUSKI: Good morning, Mr. Chairman,
21 members of the Board, staff. I'm Monica Galuski, director
22 of Bond Finance.

23 It's been some time since the Department has
24 made significant or fundamental changes to the financing
25 options that we offer through our homeownership programs.

1 The last significant change was in 2016, when we moved to
2 Idaho HFA as our master servicer, changing our financing
3 structure from receipt of up-front payment for servicing to
4 the receipt of ongoing excess servicing fees.

5 We added a warehouse line with Federal Home Loan
6 Bank to purchase and hold the loans until pooled, which
7 gave us warehouse revenues. These changes allowed the
8 Department to reduce its mortgage rates and increased loans
9 financed from \$225 million in 2015 to \$2.4 billion in 2020.

10 We expect to finance approximately \$2 billion in 2021, a
11 decrease from last year's volume and a break in our steady
12 upward trend.

13 Homeownership has worked closely with the
14 Department's participating lenders to analyze the decrease
15 in demand, and Bond Finance has worked closely with
16 Homeownership to explore ways to improve the financing
17 alternatives we offer to low and moderate income
18 homebuyers. This item proposes two structural changes:
19 the addition of a forgivable loan option, and an increase
20 to the income limits for our taxable mortgage program.

21 I'll start with the addition of the forgivable
22 second loan. Since TDHCA introduced its taxable mortgage
23 program in late 2012, the Department has provided down
24 payment and closing cost assistance in the form of a 30-
25 year, non-amortizing, zero percent interest second mortgage

1 that is due on sale, refinance or repayment of the first.
2 At various times since then, staff has evaluated this
3 repayable second loan structure versus grant of forgivable
4 loans offered through other statewide programs.

5 In those comparisons, staff concluded that the
6 repayable loan structure was the best option we could offer
7 to homebuyers. The rate spread and the resulting monthly
8 lower mortgage rate with the repayable second mortgage
9 versus a forgivable loan with a higher mortgage rate
10 provided savings significant enough to overcome the need to
11 repay that second loan.

12 Spreads were half a point to five-eighths of a
13 point in mortgage rate and the savings made it worth it for
14 a homebuyer to take that and still use those savings to
15 eventually repay their second and then actually be better
16 off economically in the long run.

17 However, since March of 2020 the market has
18 experienced a period of sustained low interest rates. The
19 absolute low level of rates has caused a compression in the
20 mortgage-backed securities market, impacting the mortgage
21 rates that the Department can offer and reducing the spread
22 in rates between a repayable second loan structure and a
23 forgivable loan structure.

24 Lenders have provided feedback there's not
25 enough savings there, there's not enough spread to entice

1 or continue to serve homebuyers. Homebuyers want the
2 forgivable loan option that's going to allow them to
3 refinance or sell their home in four or five years without
4 having to repay the second, and based on current market
5 conditions and that compression in the market, we can't
6 offer a low enough mortgage rate with a repayable second to
7 say definitively that's a better option. Right now it's a
8 wash, and in a lot of cases the forgivable option is better
9 economically for them.

10 As a result, lenders have been moving more and
11 more of their loans to other programs that offer that
12 forgivable loan option. That's why we're seeing the
13 decrease in our volume. It's not a decrease in actual
14 borrower demand, it's a decrease in demand for our program.

15 Staff is recommending the addition of a
16 forgivable loan structure as a financing alternative,
17 providing homebuyers with a full menu of options from which
18 to choose the financing method that best meets their
19 financial needs.

20 Currently with the repayable loan structure, the
21 Department funds approximately seven points of down payment
22 assistance and lender compensation for each loan. For a \$2
23 billion year that means we fund \$140 million in down
24 payment assistance and lender compensation. Of that,
25 approximately 120- to \$127 million of that 140- is funded

1 with either MBS or bond premium, so the premium we receive
2 on the sale of mortgage-backed securities for our taxable
3 program and bond premium we receive when we sell tax-exempt
4 bonds. The remaining \$13- to \$20 million is an indenture
5 investment in the ongoing excess servicing fees and the
6 repayment of down assistance in the future. All related
7 warehouse and other revenues are also paid to the
8 indenture.

9 Pricing for a forgivable loan is slightly
10 different. First, mortgage-backed security pricing is
11 slightly worse when you're doing a forgivable second than
12 it is when you have a repayable second.

13 Mortgage-backed securities investors assume that
14 our portfolio will prepay faster with a forgivable mortgage
15 loan versus a repayable second, which is probably true or
16 will be true. The combination of the slightly less
17 aggressive mortgage-backed securities pricing plus the lack
18 of repayment of the second loan means we need more funds on
19 the table.

20 An increase in the mortgage rate by an eighth to
21 three-eighths increases the mortgage-backed securities
22 premium that we receive by approximately two points,
23 effectively replacing the need for the repayment of the
24 second loan.

25 Adding the forgivable option is good for

1 homebuyers and good for the Department. It allows us to
2 improve our program and to continue to fulfill our
3 statutory purposes and directives. If and when rates
4 increase and the market compression is no longer a factor,
5 the benefit may shift more in the direction of the
6 repayable second loan.

7 With TDHCA offering both financing alternatives,
8 a borrower can, irrespective of market conditions, choose
9 the option that works best for their particular financial
10 needs and circumstances.

11 As detailed in your Board item, staff is
12 requesting a waiver of 10 TAC 27.4(a) and 10 TAC 28.4(a)
13 which relate to the First-Time Homebuyer Program and the
14 Taxable Mortgage Program, respectively, and require that
15 borrowers receiving down payment assistance must repay or a
16 portion of the assistance no later than upon repayment of
17 the associated first mortgage, whether due to the sale of
18 the property, refinance, or otherwise.

19 The waivers support the Department's
20 legislatively directed purposes such as to develop policies
21 and programs designed to increase the number of individuals
22 and families of extremely low, very low and low income and
23 families of moderate income that participate in the
24 Housing Finance Division's programs.

25 The second proposed programmatic change --

1 MR. VASQUEZ: Since they're kind of two separate
2 subject areas, let me pause there and ask if there's any
3 questions on this part from the Board.

4 And actually I'll start out. Just to clarify,
5 so for the Department for continued funding of these
6 mortgage operations, it really makes no difference whether
7 we have the repayable loan at the lower interest rate or
8 the forgivable loan at the higher interest rate; we're
9 still going to keep self-funding, self-perpetuating, it's
10 just a matter of which the borrower wants.

11 MS. GALUSKI: That's correct.

12 MR. VASQUEZ: Either way we're still made whole.

13 MS. GALUSKI: We're economically sound either
14 way. Correct.

15 MR. VASQUEZ: And then on the current low
16 interest environment, it would tend to lean borrowers to
17 the forgivable option, but if rates start going up some
18 day -- which eventually they will -- it could shift it back
19 to the repayable option at the relatively lower rate.

20 MS. GALUSKI: Correct. Prior to this
21 compression, the rate differential was awesome, and that
22 was very enticing to a lot of homebuyers.

23 MR. VASQUEZ: So adding this forgivable option
24 just gives the borrowers one more option.

25 MS. GALUSKI: More choice, yes.

1 MR. VASQUEZ: Okay.

2 MR. MARCHANT: Forgive this question, because
3 I'm sure everyone else knows the answer: What is the
4 income level that would qualify for these loans?

5 MS. GALUSKI: So income level is also a part of
6 this item, but currently the income levels that qualify for
7 these loans are if you're a household of one to two people,
8 100 percent of area median income, and if you're three or
9 more in your household, 115 percent of area median income,
10 unless you are purchasing in a targeted area or have
11 another exception under tax law.

12 MR. VASQUEZ: That's going to be adjusted during
13 this next what you're about to say.

14 MS. GALUSKI: Right.

15 MR. VASQUEZ: Okay.

16 MR. MARCHANT: It's a percentage of the median.

17 MS. GALUSKI: It is.

18 MR. MARCHANT: For the region or SMSA?

19 MS. GALUSKI: It's for both. If it's just a
20 county then it's going to be just that county, but if
21 they're within an SMSA, it's based on SMSA.

22 MR. MARCHANT: So Dallas-Fort Worth would be
23 broken up into several units?

24 MS. GALUSKI: So Dallas-Fort Worth would be
25 currently for a household of one to two people, it would be

1 a maximum income of \$89,000, and a household of three or
2 more would be \$102,350.

3 MR. MARCHANT: And if they fell under that then
4 they could apply for this program.

5 MS. GALUSKI: Correct.

6 MR. MARCHANT: And that's a trailing -- a tax
7 return that trails, a trailing tax return?

8 MS. GALUSKI: Correct.

9 MR. MARCHANT: Okay. Thank you.

10 MR. VASQUEZ: Okay. Let's go on to the second
11 section.

12 MS. GALUSKI: Okay. So now the second proposed
13 programmatic change is an increase in income limits for the
14 Department's taxable loans. Since inception of the taxable
15 loan program, the Department has opted to use the same IRS
16 income limits for tax-exempt loans, those that are bond-
17 funded or have a mortgage credit certificate.

18 Over the past several years we've seen other
19 state FHAs increase the income limits of their taxable loan
20 programs in response to decreased affordability for homes
21 in their states.

22 And we're all painfully aware of the growing
23 affordability issue in Texas, evident in the lack of
24 available inventory and the inability of borrowers to
25 compete in this market. Median home prices continue to

1 rise, and the ratio of home price to income continues to
2 increase.

3 The Department has the statutory authority to
4 assist an underserved population, those just beyond
5 tax-exempt income limits set by the IRS, the missing
6 middle.

7 Current rents make it difficult for potential
8 homebuyers to save the funds necessary for their down
9 payment or to save enough to reduce the principal balance
10 on a mortgage loan to an affordable level, and for
11 government or GSE-backed mortgage loans, down payment
12 assistance must be provided through a governmental entity
13 such as the Department.

14 We can assist these homebuyers with no negative
15 effect to the program. In fact, expanding the homebuyer
16 base will increase volume, which achieves greater economies
17 of scale, improving program economics so that we can
18 continue to improve our programs and to offer the best
19 possible mortgage rates and financing options to moderate
20 income homebuyers.

21 In addition, this change would income
22 diversification to our portfolio, which is beneficial for
23 program economics and cash flow stability and helps to
24 offset, for lack of a better term, adverse selection by
25 lower FICO homebuyers who are also typically lower income

1 homebuyers.

2 The Department's program is the only program in
3 the state that lends to a 620 FICO without penalizing the
4 homebuyer through increased costs. This change, again,
5 would apply only to taxable loans, not to bond loans or
6 loans with a mortgage credit certificate as those income
7 limits are set by the IRS.

8 Staff is recommending that the Department
9 establish an income of 125 percent AMFI for homes purchased
10 that are not in a targeted area and 140 percent of AMFI for
11 homes that are in a targeted area.

12 Both proposed changes, the increase in income
13 limits and the addition of forgivable mortgage loans as a
14 financing alternative, are specifically designed to better
15 serve low and moderate income homebuyers in the state.
16 Homebuyers will have a menu of financing options from which
17 they can choose the structure that best meets their
18 individual circumstances.

19 Staff recommends approval of Resolution No.
20 22-002, and I'm available, again, for any questions.

21 MR. VASQUEZ: Great. Thank you, Monica.

22 Do any Board members have questions on this
23 section of the item?

24 (No response.)

25 MR. VASQUEZ: Okay. If not, the chair will

1 entertain a motion on item 5 of the agenda.

2 MR. THOMAS: Mr. Chairman, I move the Board
3 adopt Resolution No. 22-002 regarding modifications to
4 single-family homeownership programs, as well as the
5 referenced waivers, as fully expressed in the Board action
6 request for this item.

7 MR. VASQUEZ: Thank you.

8 Motion made by Mr. Thomas. Is there a second?

9 MR. MARCHANT: Second.

10 MR. BATCH: Second.

11 MR. VASQUEZ: Seconded by -- which one am I
12 giving it to? Brandon was trying to chime in there. We'll
13 give it to Mr. Marchant.

14 Seconded by Mr. Marchant. All those in favor
15 say aye.

16 (A chorus of ayes.)

17 MR. VASQUEZ: I'm sorry. Are there comments?

18 SPEAKER FROM AUDIENCE: I did have a comment.

19 MR. VASQUEZ: Okay. Hold off on the vote.

20 Please introduce yourself and sign in.

21 MS. LATSHA: Good morning. I'm Jean Latsha with
22 Pedcor Investments. I'm also president-elect of Texas
23 Affiliation of Affordable Housing Providers. I'm not
24 specifically here representing them, but I have talked with
25 a lot of my colleagues at TAAHP and gotten, I would call

1 it, a general consensus about what I'm about to talk about.

2 Regardless of the vote on the actual waivers
3 regarding the single-family programs, I'm here to talk
4 about the financing behind that program, which we all know
5 is the tax-exempt bond financing, which, as Teresa Morales
6 was talking about earlier, a big chunk of that goes to
7 multifamily developers as well.

8 Currently I believe that there are about \$670
9 million in volume cap reserved for the single-family
10 programs that you're discussing here today, and also, at
11 the same time, there is in line -- which were lottery
12 applications for multifamily applications -- \$186 million
13 worth of applications representing six applicants.

14 Those applicants filed their applications back
15 in October of last year so these are multifamily deals that
16 probably can put a shovel in the ground right now if they
17 can get their hands on any volume cap, but there's just not
18 any volume cap left, and I'm here to beg for volume cap,
19 basically.

20 I am not going to pretend to know exactly the
21 mechanics of how the single-family programs work, how
22 quickly you go from a bond reservation to bond closing to
23 actually that translating into benefit for a homeowner.

24 I do know that closing deadlines for that
25 670-ish million is dollars is in March of 2022, and I'm

1 pretty sure that sometime in between now and March of 2022
2 that TDHCA will have the opportunity to apply for more
3 volume cap.

4 That's just not the case for those six lottery
5 applications that are in line right now, we just have to
6 wait for volume cap to come back to us. I'm looking at my
7 own deal right now, and trying to throw four million bucks
8 back in the pot, you know, there's two million, two million
9 there, but there's a lot in line behind those lottery
10 applications. Just to give you an idea, it's another \$1.3
11 billion in multifamily applications that simply are just
12 not -- they have no hope. Right? I mean, those lottery
13 applications that have been baking since October of last
14 year have very little hope right now.

15 So I'm just begging, regardless of how you
16 decide on the waivers for the single-family programs.
17 Thank you.

18 MR. VASQUEZ: Thank you, Jean. I'm not sure
19 that was exactly on topic, but so noted.

20 Monica, do you want to say anything about that?

21 MS. GALUSKI: Other than the cap that we have is
22 single-family cap given to us by the legislature for
23 single-family purposes, and we've historically -- in the
24 old days we used to go in for the general collapse on
25 August 15. We don't do that anymore, we just use single-

1 family cap for single-family.

2 And obviously, I think a bigger picture item
3 here is we need to expand the words "affordable housing" to
4 not mean just apartments. We are putting 14- to 15,000
5 homebuyers in homes every year, and so we have not wasted
6 one dollar of volume cap ever. There is a strong demand for
7 single-family volume cap, and while I'm sympathetic, the
8 allocations and the flow is in 1372.

9 MR. VASQUEZ: And again, I have no doubt we're
10 trying to get as much volume cap as we can for all of our
11 programs, and I encourage the industry participants to
12 speak to your legislators to help us get more, help us help
13 you.

14 Okay. We have a motion on the floor by Mr.
15 Thomas, seconded by Mr. Marchant on item 5, so I'll call
16 for the vote. All those in favor say aye.

17 (A chorus of ayes.)

18 MR. VASQUEZ: Any opposed?

19 (No response.)

20 MR. VASQUEZ: Hearing none, motion carries.

21 Thank you, Monica.

22 MS. GALUSKI: Thank you.

23 MR. VASQUEZ: Moving on to item 6, Presentation,
24 discussion, and possible action on program year 2021
25 emergency Solutions Grants Program awards.

1 Ms. Cantu.

2 MS. CANTU: Thank you, Chairman Vasquez. Thank
3 you, Board members.

4 My name is Naomi Cantu, manager of Homeless
5 programs at TDHCA. I'm speaking on item 6 on the agenda,
6 which includes the program year 2021 awards for Emergency
7 Solutions Grants, or ESG.

8 ESG is a federal funded program from HUD to
9 assist people experiencing or at risk of homelessness
10 quickly regain housing stability through street outreach,
11 emergency shelter, rapid rehousing and homelessness
12 prevention.

13 This item includes staff recommendation of 2021
14 ESG awards based on renewals for eligible applicants of our
15 annual 2020 ESG funds. Our annual allocation for ESG for
16 2021 was about \$9.3 million, which represented a small
17 decrease from last year. The total awards recommended
18 today are just over \$8.9 million, with the remaining funds
19 retained by the Department for administration.

20 For the 2021 ESG annual application process,
21 invitations to apply were sent to all 52 subrecipients of
22 2020 ESG funds in June of this year. Fifty applications
23 were received and two 2020 ESG annual subrecipients were
24 not applying. Since we received slightly less in 2021 than
25 we did in 2020, the funding for each award renewal is

1 reduced by about 1 percent.

2 I'm happy to answer any questions you might
3 have, and award logs are attached to this item in your
4 Board book.

5 MR. VASQUEZ: Great. Thank you.

6 Do any Board members have questions for Ms.
7 Cantu?

8 (No response.)

9 MR. VASQUEZ: And no speakers lined up, so the
10 chair will entertain a motion on item 6 of the agenda.

11 MR. BATCH: Mr. Chairman, I move that the Board
12 authorize the executive director and his designees to
13 effectuate the recommending awarding of Emergency Solutions
14 Grants Program funding, as fully expressed in the Board
15 action request for this item.

16 MR. VASQUEZ: Great. Thank you.

17 Motion made by Mr. Batch. Is there a second?

18 MR. BRADEN: Second.

19 MR. VASQUEZ: Seconded by Mr. Braden. All those
20 in favor say aye.

21 (A chorus of ayes.)

22 MR. VASQUEZ: Any opposed?

23 (No response.)

24 MR. VASQUEZ: Hearing none, motion carries.

25 MS. CANTU: Thank you.

1 MR. VASQUEZ: Thank you, Naomi.

2 Moving on to item 7, Presentation, discussion,
3 and possible action on the Community Development Block
4 Grant Coronavirus Aid Relieve and Economic Security Act,
5 Texas Emergency Mortgage Assistance Program awards, and any
6 timely filed appeals.

7 Mr. Betancourt.

8 MR. BETANCOURT: Good morning, Chairman Vasquez,
9 Board members. I'm Rudy Betancourt, director of the CDBG
10 CARES Program. I'll be covering agenda item 7 in your
11 Board materials.

12 As you may recall, one of the uses of CDBG CARES
13 funds, also known as CDBG CV, is to provide mortgage
14 assistance through local subrecipients. When we released
15 our first notice of funding availability, or NOFA, for that
16 activity, we were able to achieve coverage in all but 31 of
17 Texas's 254 counties. So on July 8 you gave us approval to
18 make available \$3 million in CDBG CARES in funding to try
19 to attract subrecipients to participate in those remaining
20 31 counties so that we could have state coverage.

21 When we released the second notice of funding
22 availability, we received nine applications. Of those nine
23 applications my team has identified eight applicants which
24 are being recommended for funding that I am pleased to say
25 provide coverage in those remaining 31 counties.

1 The assistance will provide for up to five
2 months of arrears and at least one month forward payment of
3 the full amount of the monthly mortgage payments so that a
4 qualified household can receive a total of up to six months
5 of mortgage assistance.

6 The eight applicants will be funded with a total
7 of \$3 million in mortgage assistance and, combined with the
8 awardees of the first NOFA, will provide coverage in all
9 cities and counties throughout Texas.

10 All applications were reviewed and scored for
11 the required threshold requirements. Scoring criteria
12 included experience in mortgage assistance, CDBG, service
13 delivery and fiscal controls. One applicant not
14 recommended for an award was not recommended for an award
15 because they were seeking to cover counties already being
16 covered by another higher scoring applicant, and the
17 program does not allow overlapping in coverage areas. That
18 one applicant had an opportunity to appeal and elected not
19 to do so.

20 Staff recommends approval of the applicants
21 recommended for funding in your Board item in the amount of
22 \$3 million. And with that, I stand by for any questions.

23 MR. VASQUEZ: Thank you, Rudy.

24 Do any Board members have questions for Mr.
25 Betancourt?

1 (No response.)

2 MR. VASQUEZ: Hearing none, the chair will
3 entertain a motion on item 7 of the agenda.

4 MR. BRADEN: Mr. Chair, I move the Board
5 authorize the executive director and his designees to
6 effectuate the eight recommended awards for CDBG CARES
7 mortgage assistance funding, and should funds under any
8 CDBG CARES allocation contracts be returned or made
9 available, that those funds be reallocated at the
10 discretion of the executive director or designee to other
11 contracts awarded under CDBG CARES, all as conditional and
12 fully expressed in the Board action request for this item.

13 MR. VASQUEZ: Thank you.

14 Motion made by Mr. Braden. Is there a second?

15 MR. THOMAS: Second, Mr. Chairman.

16 MR. VASQUEZ: Seconded by Mr. Thomas. No
17 commenters are lined up, so all those in favor say aye.

18 (A chorus of ayes.)

19 MR. VASQUEZ: Any opposed?

20 (No response.)

21 MR. VASQUEZ: Hearing none, motion carries.

22 MR. BETANCOURT: Thank you.

23 MR. VASQUEZ: Thank you, Rudy.

24 Moving on to item 8, Presentation, discussion,
25 and possible action on an order proposing the repeal of 10

1 TAC Chapter 12 concerning the Multifamily Housing Revenue
2 Bond rules and an order proposing new 10 TAC Chapter 12
3 concerning the Multifamily Housing Revenue Bond Rules, and
4 directing their publication for public comment in the *Texas*
5 *Register*.

6 Ms. Morales.

7 MS. MORALES: Good morning. Teresa Morales,
8 director of Multifamily Bonds.

9 The Multifamily Housing Revenue Bond rules
10 govern applications where the Department is serving as the
11 bond issuer. The rule speaks to your general process of
12 the bond issuance with an emphasis on the pre-application
13 component that requires scoring in addition to threshold
14 and some eligibility. The proposed changes primarily
15 include modifications to existing scoring items and
16 introduces a couple of new scoring items.

17 Looking ahead to the 2022 bond lottery that will
18 be held in November of this year, the Department set-aside
19 is expected to be at least three times over-subscribed.
20 Although these proposed changes would not affect the
21 prioritization of the 2022 lottery applicants, it would be
22 applicable to those applying in 2023 should the market
23 demand we are seeing now continue.

24 The new scoring items include points for
25 applications that are on the Department's waiting list with

1 the Bond Review Board at the time of the lottery for the
2 upcoming year, and points relating to the bond amount
3 financed, which is tied to the 50 percent test.

4 By way of background, the 50 percent test is the
5 amount of tax-exempt bond proceeds relative to the
6 development's aggregate basis, or land plus depreciable
7 costs, and meeting this test is what federally qualifies a
8 development for the 4 percent tax credit. Staff has
9 proposed a tiered scoring item relating to the least amount
10 financed that would still allow you to meet the 50 percent
11 test with some cushion.

12 As for the waiting list point item, and using
13 this year as an example, my set-aside was met out of the
14 gate with lottery applications in January, and I had deals
15 placed on the waiting list in February.

16 I've had deals added to the waiting list
17 practically every month since then waiting for a bond
18 reservation. These deals are having to compete with new
19 applications submitted to secure a favorable position in
20 the lottery. The question becomes whether an applicant who
21 has had a property or tract of land under contract for
22 almost a year should have to compete with someone who just
23 put it under contract 30 days prior to the lottery.

24 As for the 50 percent test scoring item, every
25 month where I've presented inducement resolutions before

1 you to adopt, I've shared that the Department set-aside is
2 not representative of what a statewide issuer could issue
3 and allows TDHCA to only issue a handful, if that many,
4 deals in a given year.

5 If there were an incentive for applicants to
6 self-limit how much volume cap they really need for their
7 deal, it might help the set-aside go a little bit further,
8 at least until it gets changed in statute. Keep in mind
9 that this would only affect the TDHCA set-aside, and if
10 local issuers do not self-limit, then volume cap could be
11 unnecessarily tied up for six months.

12 Other proposed changes include adding tiers to
13 existing scoring items, such as tenant services and
14 extended affordability and modifies the tiebreakers in the
15 event applications within the same priority receive the
16 same score.

17 Staff recommends the Board approve the proposed
18 repeal and proposed new Chapter 12, Multifamily Housing
19 Revenue Bond Rules for publication in the *Texas Register*
20 for public comment, and requests one correction be made to
21 the preamble noted in the Board write-up.

22 The public comment period dates are between
23 September 17 and October 18, and staff requests that the
24 public comment period for the Multifamily Bond Rules end on
25 October 8 to mirror the public comment period proposed on

1 the QAP under the next agenda item. The Multifamily Bond
2 Rules and the QAP generally go hand in hand, and
3 unfortunately, this change was not made before the package
4 was posted.

5 This ends my presentation, I'm available for
6 questions.

7 MR. VASQUEZ: Do any Board members have
8 questions for Ms. Morales?

9 (No response.)

10 MR. VASQUEZ: Let me also remind everyone here
11 in the audience that if you wish to speak on an item,
12 please start kind of positioning yourselves when you see it
13 coming up into these first couple of rows so we know who's
14 going to be lined up to speak.

15 And seeing that there's no comments -- and
16 again, this is for publication to the *Texas Register*, so it
17 will give everyone opportunities to make comments there --
18 the chair will entertain a motion in item 8 of the agenda.

19 Mr. Batch.

20 MR. BATCH: Mr. Chairman, I move that the Board
21 approve the proposed repeal and proposed new 10 TAC Chapter
22 12 rules concerning Multifamily Housing Revenue Bonds for
23 publication in the *Texas Register* for public comment, as
24 expressed in the Board action request on this item and as
25 modified during the open discussion on this item.

1 MR. VASQUEZ: Thank you.

2 Motion made by Mr. Batch. Is there a second?

3 MR. MARCHANT: Second.

4 MR. VASQUEZ: Seconded by Mr. Marchant. All
5 those in favor say aye.

6 (A chorus of ayes.)

7 MR. VASQUEZ: Any opposed?

8 (No response.)

9 MR. VASQUEZ: Hearing none, motion carries.

10 Okay. I'm going to make a slight change on the
11 order just because this will flow a little bit better.
12 We're going to take item 10(d) out of order to discuss
13 here, because I think the next item after that 8(b) will be
14 related, so just giving everyone a heads-up.

15 So 10(d), which we'll discuss now, is
16 Presentation, discussion, and possible action relating to
17 the use of 2022 credit ceiling to approve allocations of
18 credits to 2021 competitive housing tax credit applicants
19 negatively impacted by a Departmental ministerial error.

20 Ms. Boston, would you like to review some
21 background on this?

22 MS. BOSTON: Certainly.

23 Chairman Vasquez, Board members, I'm Brooke
24 Boston.

25 This item 10(d) relates to the report item I

1 presented to you earlier, 4(a), where I described for you
2 some changes staff had made to the final award list made in
3 July to ensure adherence to statutory requirements.

4 I won't restate everything I said on that item,
5 but I will recap to say at the end of the day there were
6 three applications that were initially on the awarded list
7 approved by the Board in July who are not being issued
8 housing tax credits. I mentioned to you that we had a
9 later item on which the Board could take action, and that
10 is this item.

11 Those three affected applications are shown at
12 the bottom of page 3 of 5 of your Board item and are Parker
13 Apartments in Region 7, Cypress Creek Temple in Region 8,
14 and San Angelo Terrace in Region 12.

15 This Board action item suggests that the Board
16 could provide each of the three affected applications with
17 an allocation of 2022 housing tax credit ceiling. To do so
18 would total \$4.3 million in credits.

19 Neither federal nor state statute prohibits such
20 an action. The QAP does provide that the Board may not
21 grant a waiver to provide forward commitments so this
22 section of the QAP would require a waiver as noted in the
23 recitals.

24 A few other things of note: Staff suggests that
25 these awards be conditional only to the extent that if

1 other 2021 credits become available in their respective
2 regions or via the collapse, that we would instead reissue
3 these as 2021 credits.

4 The applications will be attributed to their
5 respective 2022 set-asides and sub-regions in order to meet
6 the statutory set-aside and regional requirements
7 applicable under the 2022 ceiling. All dates and deadlines
8 in the 2022 QAP will apply to the applications, and the
9 commitments will be included in calculating the \$3 million
10 per applicant cap.

11 With that, I'm happy to answer any questions.

12 MR. VASQUEZ: Do any Board members have
13 questions for Ms. Boston at this time before we hear public
14 comment?

15 (No response.)

16 MR. VASQUEZ: Thank you, Brooke.

17 I think on earlier comments I neglected to say
18 let's vote on whether to hear public comment.

19 MR. BRADEN: I make a motion to hear public
20 comment.

21 MR. BATCH: Second.

22 MR. VASQUEZ: Motion made by Mr. Braden,
23 seconded by Mr. Batch. All those in favor say aye.

24 (A chorus of ayes.)

25 MR. VASQUEZ: Hearing no objections, who wants

1 to go first?

2 Oh, I'm sorry. Bear with us here one second.
3 We actually do have a letter to be read into the record
4 from a state legislator.

5 MR. LYTTLE: Michael Lyttle, TDHCA staff.

6 Mr. Chairman, we received this letter via email
7 this morning right when the meeting started. It's
8 addressed to the Board, it reads as follows:

9 MR. VASQUEZ: I'm sorry. Who is this from?

10 MR. LYTTLE: State Representative Eddie
11 Rodriguez.

12 MR. VASQUEZ: Okay. Thank you.

13 MR. LYTTLE: Thank you, sir.

14 "Dear TDHCA Board, I was excited to learn that
15 Foundation Communities was awarded tax credits at your July
16 meeting to build the Parker Lane Apartments. This new
17 community will not only provide critical affordable housing
18 for 135 families in my district, but also a new learning
19 center and services provided by Foundation Communities.

20 "Fourteen apartments are designed for parents
21 and children who have been homeless. The site takes an old
22 closed United Methodist Church and converts it into a
23 beautiful new community. The church is excited to provide
24 volunteers for the education and health programs on-site.

25 "I was shocked and dismayed to learn last week

1 that the credits were suddenly being taken away for no
2 fault of the developer. The Board already took an official
3 action to invest in the Parker Lane Apartments. I
4 respectfully urge you to please honor this commitment and
5 find a way for the project to receive tax credits.

6 "I appreciate the efforts of staff and the Board
7 to remedy the harm that would be caused by rescinding the
8 official award of tax credits to this much needed project
9 for my community and district. Thank you for finding a way
10 forward to serve the families in District 51 at the Parker
11 Lane Apartments.

12 "Sincerely, Eddie Rodriguez, State
13 Representative, District 51."

14 MR. VASQUEZ: Thank you, Michael.

15 Now let's go ahead.

16 MR. SCHUELKE: Thank you.

17 My name is Brooks Schuelke, and I'm the district
18 lay leader for the Capital District of the United Methodist
19 Church, and I'm the chair of the church's strategy team,
20 overseeing the 50-plus United Methodist Churches in the
21 Austin area, and we are incredibly excited about this
22 property at Parker Lane.

23 Closing a church is the hardest thing that we
24 have to do, but closing that church has allowed us to
25 develop this property and have an exciting project. We

1 knew we wanted to do affordable housing on this eight acres
2 of property just in almost Central Austin, and we
3 interviewed a number of different partners that might help
4 us get there. We were excited to choose Foundation
5 Communities for several reasons.

6 First was their dedication to families. A
7 number of the proposals that came to us were up front that
8 to maximize profit they were going to have to have
9 one-bedroom units to maximize the number of units.
10 Foundation Communities was dedicated to getting families in
11 Central Austin, and so most, if not all of these units are
12 going to be two- and three-bedroom units which, as you can
13 imagine, affordable housing for two- and three-bedroom unit
14 families is critical.

15 The second thing is the wrap-around services
16 that they offer. They do not simply build it and leave,
17 but a critical component of that is that they do the same
18 things that our churches are excited about. This project
19 will have after-school programs for children, it will have
20 summer programs, it will have feeding programs, and all of
21 the things that we do, they're going to do not only for the
22 property but for the neighboring community as well.

23 We're so excited about that that one of the
24 critical parts of the deal -- and I think this is extremely
25 unique -- is that the Church is retaining a presence in the

1 property. They are dedicating space for us so that we can
2 bring our volunteers to help work with their volunteers and
3 maximize the leverage that we can get there.

4 And the third thing that we're excited about is
5 that it's a long-term dedication. Some of the people that
6 we talked to were very up front that their business model
7 requires them to build it, fill it, and flip it.

8 Foundation Communities is committed to that
9 neighborhood for the long term, and that was a critical
10 part in us deciding to go forward with this.

11 I will add since we have done this there has
12 been another thing that has really excited us and that is
13 since word has leaked out about the project, we've started
14 receiving calls from other churches, not just United
15 Methodist in Austin, around the state and even from other
16 parts of the country, asking us how they can use their
17 underutilized resources and real estate to also provide
18 affordable housing on their property and campuses, and that
19 has been incredibly exciting to us. No longer are we
20 talking about eight acres here in Austin, but I think this
21 project is having a ripple effect across the state and
22 elsewhere.

23 And so on behalf of the United Methodist Church,
24 we would ask that you do everything you can to help support
25 this project go forward. Thank you, and God bless.

1 MR. VASQUEZ: Thank you, Mr. Schuelke.

2 MS. WONG: Thank you. My name is Alicia Wong.
3 I am a long-term resident leader of Foundation Communities
4 here in Austin, and I guess I'm here to testify as to what
5 that impact of having a Foundation Communities home does to
6 a community and to an individual.

7 I am a highly educated professional who found
8 herself divorced with a toddler and homeless because at
9 that moment there was no one there to be able to support
10 me.

11 I was led by my church to find Foundation
12 Communities, and what they offer has been incredible. As
13 others have specified, Foundation Communities wants to be
14 the last owner of resort, and believe me, for someone who's
15 had their vows broken, I can tell you that Foundation
16 Communities is there for the long haul.

17 Not only is Foundation Communities an affordable
18 housing, which means my paycheck goes further, it provides
19 after-school care, and for those who don't have children
20 who have to pay for after-school care, at the time that
21 cost me \$170, one-tenth of my take-home pay from an entry-
22 level government salary, because I had to change careers.

23 But it's not just about the numbers, it's about
24 the care that they offer. I'll give you an example. My
25 daughter, it was raining, storming, they brought my

1 daughter to the learning center, and I was worried, I was
2 wondering how did you make it there, and I called her and
3 she says, You know what, Mom, don't worry, Miss Rachel
4 wrapped me up and dried me off, and I felt like a burrito
5 of love. I mean, come on, who else provides that much
6 care?

7 And it's just not after-school care, it isn't
8 just the love, the individual attention, it's the positive
9 peer pressure. They make sure they do their homework.
10 Boy, for a single mom that's so good, I didn't have to do
11 that. They give them after-school snacks, they make sure
12 they get healthy exercises.

13 And if the learning centers are the ribcage of
14 the heart of Foundation Communities, they also provide
15 exercise classes, yoga, I don't know if you've heard of
16 Zumba, but now we're doing that virtually -- which
17 obviously I need to attend more. They also offer food
18 pantries, they offer health and wellness, and a place for
19 the community to gather.

20 Our community has changed, there's more
21 diversity, there are many more languages that I cannot
22 identify coming in, but this is a place once the children
23 enter, the families grow, create communities and grow and
24 thrive.

25 We also give English as a second language

1 courses, and we build relationships with other entities.
2 We built a relationship with AISD and offered the first
3 pre-K classes housed in a Foundation Communities learning
4 center. We built a relationship with TDS disability
5 services and also on the property across the street was
6 able to give help for people who are disabled, are blind.

7 For most of us -- and I apologize -- our dream
8 is to be able to raise our children in a safe affordable
9 house with dignity, and that's the other D that Foundation
10 Communities gives us, and I really hope that this project
11 doesn't become that old adage that a dream deferred is a
12 dream denied. And thank you very much.

13 MR. VASQUEZ: Thank you.

14 MR. MOREAU: Walter Moreau, the executive
15 director of Foundation Communities.

16 Thank you for all the support you've provided to
17 help us build really beautiful housing and services that
18 make a real difference.

19 For us, the Parker Apartments, as you heard from
20 Brooks and Alicia, they're not just apartments. We're
21 building a 10,000-square-foot learning center and a health
22 center and a food pantry, excited to work with the Church.

23 When we got the award in July we were super
24 excited. The award in July is official; it's final. We
25 moved full steam ahead with the project. We've spent over

1 half a million dollars on design, the site plan has been
2 submitted, zoning is approved. Last week the Austin City
3 Council approved a \$4 million match award. We want to get
4 this built. When we got the award last year for the Zilker
5 and the Loretta apartments; we're framing now because we've
6 got to get these done by the end of next year.

7 We support the staff decision and recommendation
8 in your book today. It would right the harm and allow this
9 project to get built. Hopefully there will be 2021 credits
10 that fall out that can still fund this, but we know we can
11 rely on the 2022 credits if that doesn't happen. We just
12 hope you'll approve the staff recommendation.

13 Thank you.

14 MR. VASQUEZ: Thanks, Walter.

15 MR. BUMP: Good morning, Chair, Board members.
16 My name is Casey Bump, and I'm the president of Bonner
17 Carrington. We represent Cypress Creek at Temple, and we
18 support the staff's recommendation.

19 We too, like the community before us, have been
20 spending a lot of resources based on the decision at the
21 July Board meeting, and we certainly understand that
22 mistakes happen and that corrective action needs to be
23 taken.

24 Our request is that out of the process that if
25 you do find a way to use the 2022 credits, that we do not

1 be penalized against the cap for next year for this
2 particular mistake that occurred, and we, at the end of the
3 day, really want to move forward with the community so we
4 don't lose the resources that we've already put into it,
5 and we're already looking for next year's communities as a
6 way to continue delivering our products to the residents of
7 Texas.

8 Thank you all for your time.

9 MS. MEYER: Good morning, Chairman, Board, my
10 name is Robbye Meyer with Arx Advantage.

11 I'm going to be the odd man out here. I don't
12 necessarily agree with the forward commitments for these
13 developments because I don't truly believe they were
14 harmed; however, I would suggest that if they are going to
15 move forward as forward commitments that they do have the
16 same penalty cap that additional credits would have that's
17 later going to be discussed with the QAP discussion.

18 The additional credit people, their requests
19 weren't their fault either, and I realize these guys, it
20 wasn't their fault, it was a mistake, but they can choose
21 to take the forward knowing that that cap is going to go
22 against -- I mean, they're going to have penalty against
23 their cap. But I would ask that you do that as well, just
24 as you're suggesting to do that to anybody that asks for
25 additional credits from the 2022 cap.

1 The only other thing that I ask is how this is
2 going to be done as forward commitments when our QAP
3 specifically prohibits it. I realize there's not -- our
4 state statute doesn't prohibit it and Treasury regulations
5 allow it. The Treasury regulations also require that there
6 be provisions in your QAP to be able to do it. I just want
7 to know how we're going to do it legally and make sure that
8 it's done correctly.

9 That's my comments. Thank you.

10 MR. VASQUEZ: Thank you.

11 Ms. Rickenbacker.

12 MS. RICKENBACKER: Good morning. I think it's
13 still morning. Donna Rickenbacker with Marque.

14 This agenda item is not about the quality of a
15 project; Foundation Communities does great work. I agree
16 with Robbye. I'm not sure how this Board can approve an
17 agenda item today that grants a waiver request to forward
18 commit credits based on the proposed changes to the '22 QAP
19 rules that if the governor approves will not going into
20 effect until December 1.

21 As it relates to harm, I heard what Walter said,
22 they are spending money, but staff is correct in their
23 write-up, the Board approved the '21 awards was conditioned
24 upon a number of factors -- and I'm quoting this from
25 staff -- that includes completion of any other reviews

1 required to ensure compliance with the applicable rules and
2 requirements of the Housing Tax Credit Program. These
3 conditions were made clear to all the applicants.

4 Staff identified the error, they let them know.
5 Furthermore, it does not appear that the San Angelo
6 development has even been underwritten yet. So again, I'm
7 not quite sure I fully appreciate the harm.

8 The harm is to those submitting '22 tax credit
9 applications in 7, 8 and 12 where there will be clearly
10 less credits available, especially when you are going to be
11 taking up for consideration forward commitments to support
12 the '19 and '20 deals.

13 If the Board approves this agenda item, another
14 problem is the San Angelo applicant will receive a forward
15 commitment of over \$1.3 million. This amount exceeds the
16 estimated amount available to Region 12 Urban in '22 by
17 approximately 425-plus thousand dollars, circumventing the
18 RAF and the collapse calculation.

19 If you all approve this agenda item -- I'm not
20 quite sure I still understand how you can -- in connection
21 with a waiver, then at a minimum I hope it counts against
22 the '22 cap of these particular applicants. Thank you very
23 much.

24 MS. ANDERSON: I'd be lying if I didn't say I
25 was doing that so I could take my mask off for just a

1 little bit.

2 Good morning. My name is Sarah Anderson, and
3 it's a pleasure to actually be before you in person, as
4 I've spoken at almost every Board meeting since several of
5 you have been new, and it's nice to see you in person.

6 I am in favor of the forward commitment, and I'm
7 not going to speak in specific details about any of the
8 deals. What I was hoping was to get some clarification,
9 because even though several of us are reading the language
10 about how this is going to happen, none of us seem to
11 agree.

12 When Ms. Boston was talking about how credits
13 coming back from any deals from 2021 might come back to the
14 Department, I couldn't tell whether or not those credits
15 would go directly back to fund these or they would go back
16 to their region and then when the collapse happened maybe
17 credits came back.

18 I'm just trying to figure out exactly what
19 happens. It seems to me that the least amount of harm
20 would be any returned credits that were to come back from
21 here forward would go first to fund one of these three
22 deals so that we had less of an impact on 2020.

23 So I'm just hoping we can get some clarification
24 on the record of exactly how the waterfall and the funding
25 of these would happen as we went forward.

1 Thank you.

2 MR. VASQUEZ: Thanks, Sarah.

3 Let's hold our comments and responses after we
4 get all the questions kind of lined out here.

5 MS. MARTIN: Hi, everyone. Audrey Martin with
6 Purple Martin Real Estate.

7 I wanted to actually respond to Sarah's
8 questions. I do think it's important that when we're
9 talking about what happens with the waiting list returns
10 that we know what's going to happen there. So I'm not
11 speaking in opposition to these forwards.

12 I think that what we've set up is the ability --
13 the possibility, I guess, that these developments could
14 receive 2021 credits if some come back. But I think that
15 the way I read the item was that the credit returns would
16 need to be in those same regions, because that is how the
17 waiting list is supposed to function.

18 I didn't see that there was a proposal to shift
19 how the waiting list is actually administered and I think
20 that that's a good thing. I think we should see what
21 happens through the normal waiting list process because if
22 we don't then we're just going to harm a different set of
23 2021 deals.

24 So those are my comments. Thank you.

25 MR. VASQUEZ: Thanks, Audrey.

1 MS. MYRICK: It is still morning. Good morning,
2 everyone. My name is Lora Myrick, and I am with the BETCO
3 Consulting, and I'm going to sign before I forget.

4 I think my comments are along the same lines as
5 the last two commenters; I would kind of like to understand
6 how that works a little better. I believe that how that
7 happens is that any credits that are going to come back
8 will go to that region. If you can fully fund something
9 there, it gets funded, if not, then you can't do anything
10 with it and it goes into the collapse. So I think that
11 that clarification will be very helpful to all of us; that
12 was not in the write-up.

13 I think the other thing that I would just say on
14 the harm is that there was harm, because there was 30-plus
15 days that they thought they had an award and then to get a
16 letter all of a sudden to say you didn't, that's a little
17 tough, and I think that's a little tough for any developer
18 to kind of get over. So I do agree with the forwards; I
19 would like a little more clarification, just as the
20 previous two speakers spoke about.

21 And those are my comments. Thank you very much.

22 MR. VASQUEZ: Thanks, Lora.

23 MR. KROCHTENGEL: Hi. Zachary Krochtengel. I'm
24 representing the Temple application.

25 I think we're in kind of an interesting

1 situation in that we are actually already partially funded
2 by 2021 credits. I believe there's about \$700,000 in
3 credits remaining, and when the national pool comes in we
4 should probably be over a million out of the million-five
5 in credits that are needed to fund our application.

6 In the interest of trying to alleviate the
7 impact on 2022, we would obviously be very willing to work
8 with the Department on HOME funds, National Housing Trust
9 funds, soft funds that would possibly fill that gap so that
10 none of our credits would need to come out of the 2022
11 application round and would preserve those credits for
12 Region 8 Urban.

13 We are also -- obviously, being that we are
14 partially funded, we would also look to see how to not have
15 the funds that are coming from 2021 credits count against
16 our cap in 2022.

17 So I know that there's a lot of people asking
18 technical questions about what is going to count against
19 the developer's cap for the year after. Being that we are
20 partially funded and probably well more than halfway funded
21 from 2021 credits, we would at least like to see that
22 difference be what's counted against our development cap as
23 opposed to the entire \$1.5- allocation and that would be
24 consistent with the excess funds that are being awarded to
25 the 2020 and 2019 credits and how that amount is what's

1 being counted against their 2022 cap and not the entire
2 award, again, for the 2022 cap.

3 If you have any questions, I appreciate it.
4 Thank you.

5 MR. VASQUEZ: Ms. Boston, do you have any
6 further clarification?

7 MS. BOSTON: Yeah, definitely.

8 So I think as it relates to the question of how
9 any returned credits will be applied, if credits come back
10 from national pool, they will be added to address the next
11 person on the waiting list in the collapse because national
12 pool is regionless.

13 So as Mr. Krochtengel just mentioned, his deal
14 is the next one who would be subject to getting those, and
15 that would just go to attribute to his deal and hopefully
16 get close to the \$1.5-.

17 Any other credits that may come back, if they're
18 coming back from a deal that would go back to the region
19 and set-aside in which that deal was originally funded, and
20 then that's how we would apply it to the waiting list. We
21 would not be applying it to one of these three
22 developments.

23 MR. VASQUEZ: Unless it came from that region.

24 MS. BOSTON: Right, unless it came from one of
25 those three regions. Thank you for the clarification. So

1 I think that's the answer to that portion of it.

2 I think the question of how does it apply to
3 their next year's cap is really a policy question for the
4 Board. The Board write-up we had recommended does have
5 that it would apply to the cap. Obviously heard some
6 comment that it should only maybe partially be, someone
7 else said it should be at the penalty rate of 1.5 for each
8 dollar.

9 I would note that that language in the statute,
10 I think, leaves you some flexibility because the statute
11 language is that -- let me find it before I say it wrong --
12 does say that the cap is for a single application round, so
13 the round occurred this year so I think you could apply it
14 to next round. I think you could also feel like you apply
15 it to this round.

16 Beau, I'm not sure he agrees. And I think I
17 addressed what the comments were, but let me know if you
18 want me to say anything else.

19 MR. ECCLES: Well, my only point would be that
20 we had some folks who were told they had awards and then
21 told they didn't have awards, and then we brought in people
22 who were told they didn't have awards and then they did
23 have awards, so they're getting '21 credits.

24 Clearly the caps would apply in '21 there. So
25 in order to just say the '21 round, that's the cap because

1 they're '21 credits, I think that that would then certainly
2 suggest that if forward commitments were given in the '22
3 credit round, that the caps would be '22 caps.

4 MS. BOSTON: Sure. I don't disagree with that,
5 and that was why it is written that way in the staff
6 recommendation.

7 MR. VASQUEZ: Okay. Do any Board members have
8 questions for Ms. Boston or Mr. Eccles or Mr. Wilkinson, or
9 is there anything they want to add?

10 MR. BRADEN: I guess I had a couple of
11 questions. So in connection with this item, and
12 recognizing there are extraordinary circumstances
13 associated with this, we're being asked to waive a rule
14 that says it cannot be waived, so it's a rule so I assume
15 we still could do that, but I would like confirmation from
16 our general counsel that this is okay.

17 MR. ECCLES: It certainly looks strange, I will
18 give you that. I'll start by saying just the direct
19 answer: Yes, I believe the Board does have the authority
20 to do that.

21 The Board, like all executive boards, is a
22 creature of statute. The Board has to comply with statute
23 so that when the ministerial error was discovered that we
24 had come unlocked with statute and the percentages that had
25 to be given to certain set-asides, for instance, we had no

1 choice but to make sure that those awards came into line
2 with statute.

3 However, in doing so we create a significant
4 tension with 2306.6724 where in (f) it says, "The Board
5 shall issue final commitments for allocations of housing
6 tax credits each year in accordance with the Qualified
7 Allocation Plan not later than July 31."

8 Well, there are some folks who, like Foundation
9 Communities, were told by July 31 that a commitment was
10 being made to them. The only way to get to reconcile those
11 is to give them a commitment, and the only place it could
12 come from is from a subsequent tax credit allocation round,
13 so it goes to '22, which then leaves us with the don't
14 waive the forward commitment rule.

15 It is a rule and though it says no waiver, that
16 doesn't place it outside the limits of the ability for the
17 Board to waive its rule under certain circumstances. Staff
18 has assured me that the error that occurred that resulted
19 in this was neither foreseeable nor preventable, and God
20 help me, I hope it doesn't recur, and that leaves us with
21 does it best serve or better serve the policies for TDHCA
22 as recited in statute.

23 And then we get to that very conflict: Does it
24 resolve the issue that the Board said by the end of July
25 that certain developments would get an allocation of tax

1 credits, does it better serve that? I think it's the only
2 thing that does serve it.

3 So under that analysis, yes, the Board does have
4 the authority to waive the waiver rule even though it says
5 on its face the Board won't waive it, under these very
6 highly -- I know you're not supposed to say very unique but
7 I'm going to say it here, these very unique circumstances.

8 This is not open season on forward commitments,
9 that is not my opinion. This is under these incredibly
10 limited circumstances it could be allowed and I see the
11 Board's authority to do so.

12 MR. BRADEN: Thank you.

13 MR. VASQUEZ: Thank you for that clarification,
14 Mr. Eccles.

15 Do Board members have other questions on this?

16 (No response.)

17 MR. VASQUEZ: So as it stands now, the way this
18 request is written up, so the good news for these three
19 applicants would be that we would get them the credits that
20 we told them they had. The bad news, if there is bad news,
21 the way it's written right now is that this would count
22 against their 2022 cap.

23 MS. BOSTON: Correct. I think the bad news
24 would be both for the specific developers that it counts
25 against their next year cap, and for the regions in which

1 these deals are located, as was pointed out, it may in some
2 of these regions totally eat up the '22 credit allocation.

3 MR. VASQUEZ: Assuming the credits don't expand
4 from the federal allocation.

5 MS. BOSTON: Correct.

6 MR. VASQUEZ: So while understanding that
7 hampers or that might not make these applicants completely
8 happy, it's a much, much, much better situation than not
9 getting any credits this year at all on these deals.

10 MS. BOSTON: And those folks are on notice of
11 that now well in advance of '22.

12 MR. VASQUEZ: Any other questions from the
13 Board?

14 (No response.)

15 MR. VASQUEZ: If not, the chair would entertain
16 a motion on item 10(d) on the agenda.

17 MR. BRADEN: Mr. Chair, I'm willing to make a
18 motion. I move the Board grant the proposed limited waiver
19 of 10 TAC 11.207(3) regarding forward commitments and the
20 conditions in 2022 commitments expressed in the Board
21 action request in this item be granted.

22 MR. VASQUEZ: Motion made by Mr. Braden. Is
23 there a second?

24 MR. MARCHANT: Second.

25 MR. VASQUEZ: Seconded by Mr. Marchant. All

1 those in favor say aye.

2 (A chorus of ayes.)

3 MR. VASQUEZ: Any opposed?

4 (No response.)

5 MR. VASQUEZ: Hearing none, motion carries.

6 I've just been advised that we will also now
7 take out of order from the consent agenda item (x), and we
8 will address that now. So this is Presentation,
9 discussion, and possible action on request for return and
10 reallocation of tax credits under 10 TAC Section 11.6(5)
11 related to credit returns resulting from force majeure
12 events for applications awarded competitive 9 percent
13 housing tax credits in prior application rounds.

14 MS. GAMBLE: Hello, Mr. Chair.

15 MR. VASQUEZ: And Ms. Boston is not presenting
16 this.

17 MS. GAMBLE: Mr. Chair, other members of the
18 Board, Mr. Wilkinson, Mr. Eccles, my name is Sharon Gamble,
19 and I'm presenting item 1(x), Presentation, discussion, and
20 possible action in requests for return and reallocation of
21 tax credits under 10 TAC Section 11.6(5) related to credit
22 returns resulting from force majeure events for
23 applications awarded in the 2020 housing tax credit round.

24 Awards of competitive credits to the
25 developments listed on this item were approved by the Board

1 in July of 2020. Staff executed carryover allocation
2 agreements with the development owners that included a
3 certification from the development owner that documentation
4 for the 10 percent test would be submitted by July 1, 2021,
5 which was subsequently extended until September 30, 2021,
6 and in order to satisfy the requirements of Section 42 of
7 the Internal Revenue Code, each building for which the
8 allocation was made would be placed in service by December
9 31 of 2022.

10 The Department received requests from certain
11 development owners to extend the placement-in-service
12 deadline under the provisions of 10 TAC Section 11.6(5)
13 related to credit returns resulting from force majeure
14 events, and in some cases staff determined that an
15 extension of the 10 percent test deadline was appropriate
16 under these circumstances for those deals that need an
17 extension.

18 Section 11.6(5) of the QAP related to credits
19 returned resulting from force majeure events allows a
20 development owner to return issued credits within three
21 years of award and have those credits reallocated to the
22 development outside of the usual regional allocation system
23 if all of the requirements of this subsection are met.

24 Pursuant to 10 TAC 11.6(5), the Department's
25 Governing Board may approve the execution of a current

1 program year carryover allocation agreement regarding the
2 returned credits with the development owner that returns
3 such credits only if the credits were returned -- and this
4 is from the rule -- the credits were returned as a result
5 of force majeure events that occurred before issuance of
6 Forms 8609.

7 Force majeure events are those under the
8 following sudden unforeseen circumstances outside the
9 control of the development owner: acts of God, such as
10 fire, tornado, flooding, significant and unusual rainfall
11 or sub-freezing temperatures; or loss of the access to
12 necessary water or utilities as a direct result of
13 significant weather events; explosion; vandalism; orders or
14 acts of military authority; unrelated party litigation;
15 changes in law, rules or regulations; national emergency or
16 insurrection; riot; acts of terrorism; supplier failures or
17 materials and labor shortage.

18 If a force majeure event is also a
19 presidentially declared disaster, the Department may treat
20 the matter under the applicable federal provisions. Force
21 majeure events must make construction activity impossible
22 or materially impede its progress. Emphasis is added in
23 that section.

24 The president declared a national disaster for
25 the COVID-19 pandemic and declared a statewide disaster for

1 Texas for Winter Storm Uri which affected the state in
2 February of 2021.

3 In one case among these, development completion
4 was also affected by changes in laws, rules and
5 regulations. Development owners have communicated to staff
6 and to this Board how the two presidentially declared
7 disasters have resulted in delays in local municipalities'
8 processing and delivery of financial contracts, of supplier
9 failures, material shortages, all have led to price
10 increases and labor shortages.

11 Staff has determined that there is sufficient
12 evidence of sudden and unforeseen circumstances outside the
13 control of the development owners as described in 10 TAC
14 Section 11.6(5) for the Department to treat the listed
15 developments under an application of the force majeure
16 rule.

17 If the Board grants the request to consider
18 these force majeure events, the development owners will
19 return the awarded credits, an execution of a 2021
20 carryover allocation agreement will result in a new award
21 and a new placed in service of December 1, 2022 for the
22 developments, with a new 10 percent deadline of July 1,
23 2022 for those who need such an extension.

24 The 2021 Qualified Allocation Plan and Uniform
25 Multifamily Rules will be applicable to the developments

1 for the purposes of the force majeure event.

2 If the Board denies any of the requests
3 regarding the force majeure events, the date by which the
4 development must be placed in service will remain December
5 31, 2022. Because the development owner has anticipated
6 not meeting the placed in service deadline, the credits are
7 expected to be returned.

8 If the development owner returns the credits,
9 the credits would first be made available in the subregion
10 from which they were originally awarded pursuant to 10 TAC
11 11.6(2) related to returned credits.

12 If there are pending applications on the 2021
13 waiting list from the relevant subregion, the next
14 application would be awarded, assuming there are enough
15 credits to make the award.

16 If there are not enough credits in a subregion
17 to make an award, the credits will go to the statewide
18 collapse and contribute to the next award.

19 Staff recommends the Board approve the extended
20 10 percent test deadline and the request for treatment
21 under an application of the force majeure rule for the
22 listed developments, and I can answer any questions that
23 the Board may have at this time.

24 MR. VASQUEZ: So if we deny this, this could
25 solve our prior issue. Right? Just kidding, relax, relax.

1 (General laughter.)

2 MR. VASQUEZ: Okay. Do any Board members have
3 questions for Ms. Gamble on this?

4 (No response.)

5 MR. VASQUEZ: Okay. We do have some public
6 comment. And Beau, I'm just applying we agreed to hear
7 public comment vote to everything. Okay?

8 MS. BAST: Good morning. Cynthia Bast of Locke
9 Lord.

10 We represent 20204 Heritage Senior Residences,
11 along with 20344 Merritt Sunset, along with some other of
12 the requesters on this agenda item. We appreciate staff's
13 recommendation for this force majeure relief; we believe
14 this is a pretty standard force majeure relief.

15 I want to give you just a little bit of color on
16 this situation, though. We don't typically take a 2020
17 deal and seek force majeure relief in 2021. We usually
18 seek force majeure relief as we're getting closer to the
19 end of the placement in service and something has gone
20 awry. This is obviously because of the increased
21 construction costs, the effect of the pandemic, et cetera.

22 So we have applicants that are kind of two
23 different situations. Some of them have gone ahead and
24 closed, but with all of these struggles their lenders have
25 said, okay, we know you're not going to complete in time so

1 as a condition to your next draw, or something like that,
2 you're going to have to get a force majeure approval now.

3 The other ones that we have are ones that are
4 still struggling with the numbers, frankly, not to say that
5 the ones that have closed aren't still struggling with the
6 numbers, and so many of these have been forced by their
7 lenders or investors to go ahead and request the force
8 majeure relief now, we were encouraged to do that.

9 But now we have this recommendation, as in
10 agenda 8(b), that for the 2022 QAP there be some allowance
11 for supplemental credits for deals that need them because
12 of these construction cost problems, and we don't want a
13 situation where if we get the force majeure relief today
14 then they're prohibited from seeking the relief under the
15 2022 QAP that's going to be discussed in item 8(b).

16 So our request to you is please approve staff's
17 recommendation but perhaps with the caveat that these
18 particular applicants are not prohibited from coming back
19 for the supplemental credits, if they are qualified for
20 them, just the same as everybody else.

21 MR. VASQUEZ: Thank you, Cynthia.

22 MS. BAST: Thank you.

23 MR. VASQUEZ: Just to clarify, these aren't
24 mutually exclusive, are they? I'm getting head shakes
25 they're not.

1 Ms. Boston.

2 MS. BOSTON: Brooke Boston.

3 They're not mutually exclusive; however, I do
4 think it's a good point that it might be smart for us to
5 clarify that in the QAP revisions to make sure that it's
6 clear that they aren't excluded.

7 MR. VASQUEZ: Sounds reasonable.

8 Next, please.

9 MS. HICKS: Jennifer Hicks with True Casa
10 Consulting. I'm the consultant on 20042 Commons at St.
11 Anthony.

12 I just actually want to piggyback on everything
13 Cynthia said. Specific to the National Housing Trust Fund
14 dollars, this application pursued those dollars, is moving
15 through that process, everything looks good, but National
16 Housing Trust Fund can be hairy and so the same request
17 would be that if something that we can't foresee now made
18 this project ineligible for the National Housing Trust Fund
19 dollars that there would be an allowance for these projects
20 to then come in for the supplemental credits and the force
21 majeure treatment under the supplemental credit language
22 that's being proposed, so the same situation.

23 Thank you.

24 MR. VASQUEZ: Okay, thanks.

25 MS. MEYER: Good morning, Chairman, Board. My

1 name is Robbye Meyer.

2 My comments are specific to one application,
3 20205 Ella Grand. This application is unique from the
4 others on the agenda item. The request letter for force
5 majeure states that Ella Grand was first on the waiting
6 list for Region 6, and in January of '21 TDHCA received a
7 returned credit from a terminated application from a 2020
8 awardee and issued a formal award of 2020 credits to the
9 Ella Grand in February of 2021.

10 The state housing credit ceiling is calculated
11 on a calendar year basis, and each allocation of ceiling
12 concludes on December 31 of that year and is reported to
13 the IRS in February of the following year.

14 Treasury regulations are very specific as to
15 what comprises a state housing credit ceiling: one is
16 unused credits that were carried forward from the preceding
17 year, the population component, returned credits in the
18 credit year, and national pool.

19 In order for the Ella Grand application to have
20 received a 2020 award there had to have been a 2020
21 carryover binding agreement or an 8609 document executed by
22 TDHCA. If that's true, then TDHCA forward-committed funds
23 from 2021 to the Ella Grand. The applicant's explanation
24 of the sequence of events in the request letter clearly
25 indicates that forward commitment action.

1 Statute does not prohibit forward commitments,
2 and Federal Treasury regulations do allow allocation in
3 subsequent years; however, the allocating agency must adopt
4 rules and regulations governing the awarding of such
5 credits that exceed the aggregate ceiling.

6 TDHCA's QAP currently and previously
7 specifically prohibits the issuance of forward commitments.

8 The return in January should have been attributed to the
9 state housing credit ceiling for 2021 calendar year and
10 used by 2021 applicants. Some transparency needs to be
11 shown here as to why those 2021 credits were used to award
12 the 2020 application of Ella Grand and not made available
13 for 2021 applicants.

14 Lastly, since actual 2021 credits were used to
15 fulfill that Ella Grand application, it should already be a
16 2021 allocation and therefore force majeure should not be
17 necessary.

18 Thank you.

19 MS. MYRICK: Good afternoon. I'm still Lora
20 Myrick with BETCO Consulting.

21 I'd kind of like to piggyback a little bit off
22 of those comments that Robbye Meyer just made. We were the
23 applicant that returned the credits in January of 2021,
24 this year, and our understanding was that it was going to
25 go back to the subregion in which we were returning from,

1 which was Urban 6, and so we were trying to get
2 clarification of that.

3 We did ask the question, and at one point we did
4 get a staff member to say yes, that's how the rule reads,
5 that's what will happen. So it was a little hard for me to
6 go back to a client who's called me and asked the question:
7 How did our credits that came back in 2021 and should have
8 been 2021 credits, how do they go to a 2020 deal? It was
9 hard for me to explain that, and I still am having a hard
10 time understanding it.

11 You know, we just went through a -- you just had
12 a motion on a previous issue where there were some that did
13 not agree with forwards, there were some that do agree with
14 forwards, but the thing that we can all say is that it was
15 in front of the Board, it was in front of the public, it
16 was in front of the community, and we all had a chance to
17 talk about it and understand what was happening.

18 In this transaction it didn't come before the
19 Board; we didn't know anything about it. Only when we
20 submitted our credits, a client calls me back and says:
21 Why is a 2020 applicant wanting our return, doesn't that go
22 back to 2021?

23 So I do agree with Robbye that there needs to be
24 some transparency, and on an issue like this that's this
25 important, it should come before the Board, it should come

1 before the public, it should come before the community.

2 If there's something that we've missed and you
3 are going to say yes, this is okay for us to do, then let's
4 talk about it in an open forum.

5 Those are my comments. Thank you.

6 MS. RICKENBACKER: Hello again. Donna
7 Rickenbacker. I'm going to need a police escort before
8 this day is over with.

9 (General laughter.)

10 MS. RICKENBACKER: You know, there are 11 deals
11 on this agenda item, 11 force majeure deals -- 20 force
12 majeure deals, and I hope that staff has taken a close look
13 at all of them and confirmed that they have met the
14 prerequisites for seeking a force majeure action here.

15 I think this rule includes so many types of
16 events that we're going to see more and more of these
17 requests coming before the Board, and the rule was meant to
18 apply to those that experienced significant and unforeseen
19 events. Let's be very clear, we have all, every single one
20 of our deals experienced COVID-related material delays and
21 other problems with our developments, most of which the
22 deals have closed.

23 I have closed my '18, '19 and '20 deals in
24 Houston, Texas on time. I think there should be a closer
25 look at these transactions and an understanding and making

1 sure that these folks are getting deals closed in a timely
2 manner, or give me a gold star, I don't know what to do --
3 I'll take a gold star irrespective of your decision-making
4 here.

5 If this item does go forward, though, I do think
6 there needs to be a recognition -- understand that Cynthia
7 disagrees with this -- that they gave credits back, they
8 effectively now have swapped for '21 credits here, and I
9 personally do not think as a '21 award transaction they
10 should be eligible to get a supplemental credit that at
11 this point are made available solely to '19 and '20
12 transactions.

13 Thank you.

14 MS. SMITH: Good afternoon, Board. My name is
15 JoEllen Smith; I'm with DMA Development. I'm here -- we
16 are the developers of Ella Grand 20205, which was discussed
17 earlier by a few folks.

18 I just wanted to point out, I think it had been
19 said that we were a forward commitment, that we had somehow
20 gotten credits from 2021, which I don't believe is the
21 case.

22 I just wanted to let you all know that we had a
23 2020 contingent carryover allocation that we executed in
24 December of 2020, and so then we subsequently were issued a
25 tax credit commitment in February of 2021. So we have

1 proceeded throughout this time, eight months spending
2 significant dollars on our project to get it to be shovel-
3 ready, which it is just about there.

4 So we are asking that we be treated along with
5 the other several applicants asking for the force majeure
6 consideration.

7 Thank you very much.

8 MS. ANDERSON: Good morning, Chairman, Board and
9 Mr. Wilkinson. Terri Anderson, Anderson Development and
10 Construction.

11 I've been listening. I am not an interested
12 party in the 2021 applications at all, and I just want to
13 ensure that we maintain the integrity of the program based
14 on the rules, and I would like to encourage that at least
15 the rules for 2022 include a statement to ensure that any
16 force majeure transactions will not actually impact the
17 ineligibility of any 2022 developments from a proximity
18 perspective, the two-year/one-mile rule, those sorts of
19 things.

20 MS. ANDERSON: Again, Sarah Anderson. Just a
21 quick statement.

22 You've heard a lot about the Ella issue, and I
23 don't think anybody thinks that it had to do -- that the
24 applicant did anything wrong. They got their credits, and
25 anybody who received them would have been happy to have

1 gotten them.

2 But it was irregular that the credits that were
3 returned in 2021 went to a 2020 deal, and I think it's
4 important that it's been brought forward. Hopefully this
5 will never happen again, and I would never want to take
6 those credits from them, but I would like to state that my
7 deal was next in line and would have been the one that
8 would have received those credits.

9 So I just want to put a face forward that you
10 can know that somebody was harmed by this decision, but I
11 don't think it was through the actions of the applicant,
12 but again, I think we'd like to know what happened so that
13 it doesn't happen again.

14 Thank you.

15 MS. HORAK-BROWN: Almost good afternoon,
16 Chairman Vasquez and members of the Board. I'm Joy Horak-
17 Brown, and I'm the president and CEO of New Hope Housing in
18 Houston, Texas. We have developed and operate more
19 supportive housing than anyone else in the state of Texas
20 and we have done so only with your assistance.

21 We are about to close on 120 units of supportive
22 housing for families in Southwest Houston. There will be a
23 set-aside for families fleeing intimate violence, which has
24 been on the rise alarmingly due to the pandemic.
25 Interestingly, Southwest Houston is also where most of the

1 Afghan new Americans live and will be joined by others
2 fleeing the war zone.

3 We have expended \$2 million in design, legal,
4 and earnest money on the land. We have a \$13.2 million
5 grant from the City of Houston GLO. We will be closing the
6 end of September. We cannot close without this, period.
7 There will be no units, there will be \$2 million gone from
8 this nonprofit's coffers, so we are very dependent on your
9 decision today.

10 We are not here to talk about Ella Grand, we are
11 not here to talk about additional credits, we are back to
12 the topic on your agenda, which is this waiver, and I
13 humbly ask that you grant it.

14 Thank you very much.

15 MR. VASQUEZ: Thank you.

16 Okay. Do we have one more coming up?

17 MS. CHAISSON: Good afternoon, Chairman Vasquez,
18 members of the Texas Department of Housing and Community
19 Affairs Board. My name is Avis Chaisson. I'm the director
20 of real estate development with Palladium USA.

21 This is an unfortunate event, and it would lead
22 to a little bit of a precedent of providing this waiver.
23 We would have been impacted as one of the applicants that
24 did submit an application in Region 6 in Houston, so we did
25 want to be on record about this particular situation.

1 And I do want to echo Terri Anderson's comments
2 about 2021 applications impacting 2022 going forward in
3 terms of the two-mile/same-year rule.

4 Thank you.

5 MR. VASQUEZ: Thanks, Avis.

6 Okay, Ms. Boston or Gamble, or anyone like to
7 add some clarifying statements from the Department? Ms.
8 Gamble.

9 MS. GAMBLE: Yes. Sharon Gamble here for the
10 staff.

11 Well, where to start. I don't know that we can
12 know what's going to happen in the future. I think that
13 it's -- I'm not exactly sure where to go with this.

14 MS. BOSTON: I think we were just thinking you'd
15 have questions.

16 MR. VASQUEZ: Okay. The Board does have some
17 questions.

18 MS. GAMBLE: I don't think we have anything to
19 add.

20 MR. VASQUEZ: Okay. Well, stay up close. We'll
21 start with Mr. Marchant and work our way down.

22 MR. MARCHANT: This definition of force majeure,
23 how broad is that definition, and can any particular
24 involve events that would fall in that, so not talking
25 about the precedent but could any year? I mean, could we

1 be confronted with this next year and the next year simply
2 because the definition of force majeure is so broad?

3 MS. GAMBLE: We absolutely could, sir. It
4 includes certain market forces that can trigger it, it
5 includes weather related.

6 MR. MARCHANT: But who defines force majeure?

7 MS. GAMBLE: We did, and so we can change that
8 definition at the direction of this Board if necessary.

9 MR. MARCHANT: So the term "force majeure"
10 actually is not just unique to all these issues. I mean,
11 it's going to be -- is this going to be the thing that we
12 look at next year, maybe the interest rates spiked up, or
13 there's a labor shortage? I mean --

14 MS. GAMBLE: I don't know if interest rates
15 rising would be.

16 MR. MARCHANT: But I mean, it will be up to your
17 department or you?

18 MR. WILKINSON: Mr. Marchant, it's in the QAP,
19 and so the thing we're going to vote on in the next item --

20 MR. MARCHANT: It will be defined there.

21 MR. WILKINSON: Yes, it's in there and it's
22 broad.

23 MR. MARCHANT: And cannot be defined differently
24 at another time.

25 MR. WILKINSON: No. I mean, you could change it

1 today for 2022.

2 MR. MARCHANT: Okay.

3 MS. GAMBLE: And what we would do, sir, for sure
4 is that if there was something that did not fit neatly
5 within what is currently defined in the QAP or would be at
6 the time, we would bring those -- well, we would bring them
7 to you anyway, but this Board would ultimately decide
8 whether or not what the applicant submits to us to explain
9 the situation qualified them for the force majeure.

10 MR. MARCHANT: That's a little bit of the
11 problem that I don't want, personally.

12 MS. GAMBLE: Okay.

13 MR. MARCHANT: Thank you.

14 MS. GAMBLE: You're welcome, sir.

15 MR. VASQUEZ: Mr. Braden.

16 MR. BRADEN: So I had a couple of questions.
17 First of all, somebody made some comment that there are
18 these 11 applications in here, do they really qualify for
19 force majeure. I assume staff has looked at that in
20 comparison to the definition and you've confirmed that they
21 do.

22 MS. GAMBLE: Yes.

23 MR. BRADEN: Okay. And then this whole question
24 about Ella Grand being a forward delivery of credits, I
25 mean, do you have more explanation how that worked?

1 MS. GAMBLE: Having not been here then, I think
2 I'd defer to Beau to kind of talk through that.

3 MR. BRADEN: Or Bobby or Brooke.

4 MR. ECCLES: I have some notes on it, or let me
5 give you the straight answers to those things. No, there's
6 not a forward commitment. It was listed on the IRS Form
7 8610 as a 2020 credit.

8 The nutshell is that there was a Houston
9 development that was going to get a big award, \$15 million,
10 of CDBG-DR, and the City of Houston said, No, you're not
11 going to get it. So it looked like it was going to be
12 infeasible.

13 MR. WILKINSON: They said: "Yes, you are," and
14 then they said: "No, you're not."

15 MR. ECCLES: And this was in October, so that
16 raises the question if they're missing a \$15 million chunk
17 they're going to be infeasible, and time keeps going by and
18 the city is changing its mind, and then maybe it's going to
19 go to a state agency to make the decision, or maybe it's
20 not.

21 And then finally we're coming up on the end of
22 the year and we still haven't made any sort of -- they
23 haven't been forced to say whether they're going to be
24 feasible or not, and at that point the affected application
25 next says, look, we need to be in line to receive this when

1 they seem to have exhausted all of their appeals to the
2 City of Houston, but maybe they haven't because the process
3 for CDBG-DR on the appeal is so fluid.

4 And lacking any kind of understanding of whether
5 they were going to be feasible or not, because we didn't
6 know if they were going to be even eligible for that award,
7 a contingent carryover agreement was executed in December
8 of 2020 saying: if an award in the subregion that's
9 sufficient to cover it is returned before, I think, March
10 to give enough time, then it's yours. It wasn't specific
11 to that deal so that when another deal in the subregion
12 returned in February, then it went to them.

13 Just for clarification purposes, on February 9,
14 Richmond was terminated, but then Houston considered the
15 second appeal of CDBG-DR funding, and then on March 30,
16 2021 the Department received confirmation that Richmond
17 would be receiving the CDBG-DR funds from the City of
18 Houston.

19 MR. BRADEN: So we looked at it, we examined it,
20 we don't think -- the agency doesn't think it violated the
21 rule when we entered into this carryover agreement at the
22 time.

23 MR. ECCLES: That's correct.

24 MR. BRADEN: People might have different
25 interpretations, but it's not like we missed it. We

1 examined it, we made a determination that it was.

2 MR. ECCLES: Yes.

3 MR. BRADEN: Okay.

4 MR. ECCLES: But to be very clear, this was not
5 a forward commitment. This was just the execution of a
6 commitment based on the fact that Richmond, we couldn't
7 tell whether or not it was going to fold because of lack of
8 feasibility because of a process that was opaque and didn't
9 really clarify -- or become clarified until March of the
10 next year.

11 MR. BRADEN: Okay. And then I had one
12 interesting, what somebody brought up, and whether it's
13 technically accurate or not. So if we allow these force
14 majeure for all these projects, I mean, do they become 2021
15 allocations then and therefore they aren't eligible for the
16 Subchapter F under the QAP for the 2019 and 2020?

17 MR. ECCLES: I think that's an open question.

18 MS. BOSTON: Right. It's up to you. To
19 clarify, as the draft QAP is currently written -- well,
20 it's silent on that, so I think it would be a good thing
21 for us to clarify whichever way you explain it.

22 MR. BRADEN: And how does that affect -- you
23 know, you start pulling a string and it all comes apart.

24 MR. VASQUEZ: Are there any other questions from
25 the Board or need for additional clarification?

1 (No response.)

2 MR. VASQUEZ: So this brings us to a motion on
3 item (x) on the agenda, moved from consent to action.

4 MR. BRADEN: Mr. Chair, I'll make a motion to
5 accept staff's recommendation with respect to the treatment
6 of the developments listed under an application of force
7 majeure, which means that it's approved, and that the
8 Department may issue to each development owner a 2021
9 carryover agreement with the extended 10 percent deadline
10 of July 1, 2022 and extended placement in service deadline
11 of December 31, 2023, as set forth in the resolution
12 presented on this.

13 MR. BATCH: I'll second, Mr. Chair.

14 MR. VASQUEZ: Motion made by Mr. Braden,
15 seconded by Mr. Batch. All those in favor say aye.

16 (A chorus of ayes.)

17 MR. VASQUEZ: Any opposed?

18 (No response.)

19 MR. VASQUEZ: Hearing none, motion carries.

20 Now we're on 8(b), so now we're going back to
21 the regular order as listed on the agenda. Item 8(b)
22 Presentation, discussion, and possible action on the
23 proposed repeal of 10 TAC Chapter 11 concerning the Housing
24 Tax Credit Program Qualified Allocation Plan and a proposed
25 New 10 TAC Chapter 11, and directing their publication for

1 public comment in the *Texas Register*.

2 Ms. Boston, go ahead.

3 MS. BOSTON: Chairman Vasquez, Board members,
4 I'm Brooke Boston.

5 Item 8(b) presents to you the draft 2022 QAP and
6 rules. The draft rule will be published in the *Texas*
7 *Register* for public comment from September 17, and we
8 accept it through October 8, and subsequently return to the
9 Board for final adoption.

10 A Rules Committee meeting was held on August 6
11 during which the committee members received comment from
12 the public regarding potential changes. The QAP presented
13 to you today incorporates the changes the Rules Committee
14 instructed staff to bring forward for consideration, as
15 well as other changes. Rather than taking you through
16 section by section, I'm just going to hit on some of the
17 biggest changes, and then I'll be happy to answer any
18 questions.

19 So at the Rules Committee meeting, you directed
20 staff to present you with a QAP that provided the ability
21 to issue forward commitments of credits -- we're calling
22 this supplemental allocations -- for 2019 and 2020
23 applications that had experienced cost increases.

24 We primarily do that through the addition of a
25 new Subchapter F which starts on page 164 of your QAP. I

1 will give you a few highlights on what the design for the
2 supplemental credits includes.

3 From past experience, TDHCA has learned that
4 giving one development two different allocations from
5 different years can be very problematic for the property
6 and for our Compliance and our Asset Management staff.

7 To mitigate that challenge and limit the burden
8 on TDHCA staff, the draft QAP reflects that each
9 development that receives a supplemental allocation will
10 return their 2019 and 2020 credits through force majeure
11 provisions and receive a new 2022 allocation that includes
12 the original amount plus the supplemental increase.

13 To minimize other processes in statute or rules
14 being triggered, requests for supplemental allocations are
15 not considered to be new applications but are considered
16 supplements to the original application. These are also
17 not considered to be amendments.

18 Because each application has already been
19 determined to meet threshold and scoring documentation in
20 the year of their award, those items are considered
21 satisfied for the 2022 credits. This includes
22 notifications, submission of any local resolutions that
23 were needed, all those things are done.

24 Five million is being allotted for these
25 requests. That \$5 million will be regionally allocated

1 into subregions consistent with the methodology that we use
2 in the QAP with one distinction being that for the
3 subregion set-asides, which currently have a floor of
4 \$600,000, that obviously wouldn't be applicable, so we
5 reduced that floor in our draft for comment to \$40,000.

6 Requests will be allotted within each subregion
7 and region using the applicant's final score from the year
8 in which they received their original award. Staff will
9 follow the same collapse methodology as a typical award
10 cycle.

11 Board approval of these requests is tentatively
12 planned to occur in April '22. Requests are limited to 15
13 percent of their original allocation amount. They're
14 permitted to reflect revisions to the financing components
15 only and to reaffirm certifications. Other application
16 changes that would typically prompt an amendment process
17 are not permitted and must be submitted separately as an
18 amendment.

19 Requests will be evaluated by TDHCA underwriters
20 who will determine the amount of supplemental credits that
21 are allowed. Certain restrictions are placed on the
22 requests preventing the applicants from increasing their
23 developer fee or reducing how much developer fee is
24 deferred.

25 So that's it in a nutshell for the supplements.

1 I would note that we don't presume we got it perfect but
2 we think we got a good draft that the public can then
3 comment on.

4 Separate from Subchapter F there are
5 implications of those supplements on the next year's
6 regular '22 cycle, and so we've also made revisions
7 elsewhere in the QAP to address that.

8 So as Ms. Anderson had pointed out earlier, we
9 address in the QAP how these new supplemental credits would
10 affect housing de-concentration factors, including the two-
11 mile senior test, the one-mile/three-year test, proximity
12 of development sites, and the one award per census tract
13 limitation. Those are on pages 24 through 26 of the QAP.

14 We also address how it affects their \$3 million
15 developer cap, and as had been discussed at the Rules
16 Committee meeting, it reflects that \$1.50 is attributed to
17 their cap for every dollar of supplement that they receive,
18 and that was to help discourage the use of the credits
19 unless they're absolutely necessary.

20 And we also reflect how the supplements would
21 affect the elderly maximums in some regions, how they
22 affect the nonprofit, USDA and at-risk set-asides, and we
23 note that any supplemental credits not requested, if
24 there's some left over, that those will be added into the
25 2022 award process.

1 So that's a nutshell of the supplemental
2 allocations.

3 I want to mention a few other high visibility
4 things we changed in the QAP. We increased the
5 per-application request up to \$2 million. We moved several
6 sections, so it looks meaty, but they were moved from our
7 Asset Management rule, and so we didn't make significant
8 changes; they just were moved from a different chapter of
9 TAC.

10 Then in the scoring section of the QAP we added
11 one point to enact HB 1558 which relates to proximity of a
12 development site to veterans health care. Relating to
13 proximity to urban core, that was removed, and in
14 conjunction we increased the radius distances for proximity
15 to jobs.

16 We think we took out a little bit of the
17 "gotcha" of the CRP process, which is for the community
18 revitalization plans. Again, we aren't sure we got that
19 totally right, but we want to get comment on what we
20 drafted.

21 Cost per square foot, we increased that by 5
22 percent, which is in keeping with the CPI increases we
23 researched. We also added a three-point item for
24 properties willing to design their properties as single-
25 family freestanding units and offering the first right of

1 refusal to tenants at the end of the compliance period.

2 Lastly, I have two revisions that staff is
3 recommending to be included in the published draft that
4 were not in your book.

5 The first is on page 113 of 168 at Section
6 11.204(13)(b). In this section we had addressed threshold
7 requirements relating to organizational charts. We had
8 added a sentence at the very end relating to investor group
9 entities and some documentation, and then we had also
10 specified that certain applicants with these types of
11 entities could not apply for direct loan funds. We're
12 proposing striking that again; we won't have it in there at
13 all.

14 To explain this, developers were concerned about
15 that; rightfully so. Currently we perform a case-by-case
16 review when there is an investor group in the GP, and we
17 will continue to still do it on a case-by-case basis
18 instead of trying to make a blanket statement in the QAP.

19 The second item was a handout that I think you
20 each have in front of you at your seat, and we've provided
21 to the audience as well. This relates to sponsor
22 characteristics.

23 Marni had held a focus group on this section and
24 mentioned to you in the Rules Committee meeting that some
25 changes had been identified, and those were inadvertently

1 left out of the draft.

2 Those who had been instrumental in working on
3 this pointed out to us as soon as we published, so I've
4 provided the handout to you so that folks can look at it.
5 We believe this reflects what was discussed both at the
6 Rules Committee meeting and at the focus group that Marni
7 hosted.

8 So I would say that while this looks like a lot
9 of edits when you look at the handout, some of those are
10 breaking out. In one section we had addressed HUBs and
11 qualified nonprofits together, so partly we're just
12 breaking it out but we're not making substantive changes to
13 those components.

14 The real edit that is new is adding a new
15 subparagraph under which nonprofits that are not qualified
16 under state set-aside requirements could still compete to
17 earn points.

18 State statute has a limitation that to qualify
19 in the nonprofit set-aside, the majority of your board
20 members, if you are in a rural deal, the majority of your
21 members have to be in the state, and if you're in an urban
22 deal they have to be within 90 miles of the development
23 site, and so for larger national nonprofits that's created
24 a problem and this addition would let them compete.

25 And so I think the only other thing would just

1 be we can also, if you guys want Beau and I to work on any
2 clarifications in the QAP relating to the USDA set-aside
3 from the earlier item, and then I think a decision about
4 whether or how you want the application of force majeure to
5 be applied, whether they're eligible for the supplement or
6 not, the point Ms. Bast brought up.

7 And that's it. Happy to answer any questions.

8 MR. VASQUEZ: Great. Thank you.

9 Do any Board members have questions at this
10 point?

11 (No response.)

12 MR. VASQUEZ: If not, let's go straight to
13 public comment.

14 Nathan.

15 MR. KELLEY: Nathan Kelley with Blazer. I also
16 serve as the co-chair of TAAHP's QAP committee.

17 Chair Vasquez, members of the Board, and staff,
18 I want to thank you all for working with us over the last
19 few months to really come up with a solution to an issue
20 that has been evident, at least in today's Board meeting as
21 well as Board meetings prior, with respect to deals that
22 have been substantially impacted by the pandemic and delays
23 in being able to get supplies, materials, parts, labor, as
24 well as cost increases associated with those.

25 Specifically I want to point out -- and this was

1 born out of the Rules Committee -- we appreciate staff
2 taking into consideration and proposing in this draft of
3 the QAP the increase in the per-deal credit cap from \$1.5-
4 to \$2 million. That along with an increase in the cost of
5 development per square foot numbers by 5 percent, all of
6 these things moving to help us in the development community
7 and industry at large to solve this problem going forward.

8 As we know, we're going to continue to live in this
9 difficult environment for a little bit, and so we
10 appreciate those steps taken now to help prevent the need
11 for additional force majeure actions later on.

12 Also, appreciate the steps that have been taken
13 in this draft to eliminate some of the -- or to simplify
14 and eliminate some of the "gotcha" items that you as a
15 Board have prided yourselves on for wanting to rid from
16 this document, specifically simplifications of the
17 concerted revitalization plans that Ms. Boston mentioned,
18 as well as a number of other items.

19 And we look forward to continuing to participate
20 in this process to hone this document into something that's
21 workable for not only your agency but the industry as a
22 whole, and appreciate that opportunity and thank staff for
23 their diligent effort. Thank you.

24 MR. VASQUEZ: Great. Thank you, Mr. Kelley.

25 MR. BOWLING: Good afternoon, Mr. Chairman and

1 members of the Board. My name is Bobby Bowling. I
2 represent myself. I'm a developer and builder from El
3 Paso.

4 I'm here to speak on specifically Subchapter F
5 that's proposed in the 2022 QAP. I want to basically thank
6 you all. I think it's a very well thought-out document. I
7 want to start by thanking the Rules Committee, Mr. Vasquez,
8 Mr. Braden, and Mr. Batch, that met with us on a long
9 several-hour conversation.

10 I was in the Pacific time zone at that time, so
11 it was at 6:00 a.m. where I was at, and I thought we had a
12 very thoughtful and productive and just a very productive
13 conversation with a lot of give-and-take and a lot of
14 questions and answers, and I applaud you for allowing us to
15 do that. We got a chance to speak some of us multiple
16 times to explain this highly complex issue, and I really
17 wanted to go out of my way to thank you all for that.

18 I also wanted to thank Luis Saenz and Katarina
19 Gonzalez from the Governor's Office for helping steer us
20 through this complex issue. And I want to thank Brooke and
21 Mr. Wilkinson and the rest of TDHCA staff.

22 I pored through this Subchapter F yesterday. I
23 think it's very well thought out. I think it contains
24 everything that we had imagined in this negotiation with
25 plenty of safeguards, importantly that there's a cap on the

1 developer fee. It will not be raised through this process.

2 It's the original developer fee that was proposed in 2020;
3 it can't be raised. This is solely to address cost
4 increases in this unprecedented disaster.

5 And then finally, I wanted to thank Congressman
6 Marchant. I know this is not your first Board meeting, but
7 you got called away from the last one before I got to
8 speak, and you have been a tremendous friend to this tax
9 credit industry in Congress. We need more allies like you.

10 Like Chairman Vasquez said, we need help on the Hill to
11 increase this program.

12 I really think this is the best housing program
13 that the Federal Government has ever designed. With the
14 limited government and the incredible safeguards that the
15 private sector places, it's just a model for a government
16 program.

17 Finally, and this is my last comment, with
18 regard to the force majeure discussion that you all have
19 had, I think there have been -- you know, I've been doing
20 this since 1999, and there have been lots of instances
21 where fires and hurricanes and issues like that have fallen
22 under this force majeure, and I just want to say that
23 there's been nothing in my lifetime that approaches what
24 happened with COVID-19 in 2020 and through the beginning of
25 this year.

1 With all of those other disasters there might
2 have been a local problem and a local shutdown, but our
3 nation was shut down. I mean, we couldn't hire, we
4 couldn't buy products, we couldn't do anything.

5 So I just want you to keep that in mind that
6 this is definitely -- and there is some subjectivity in the
7 force majeure definition for sure, but I would submit to
8 you that this COVID-19 disaster definitely meets the
9 criteria in the force majeure in the QAP.

10 And with that, unless there's any questions for
11 me, again I want to thank everybody for their hard work on
12 this compromise.

13 MR. VASQUEZ: Great. Thank you, Mr. Bowling.

14 MS. ROEHM: Hi there. My name is Elizabeth
15 Roehm. I'm an attorney with Texas Housers. I've spoken
16 with you so many times via Zoom, so I'm really happy to see
17 you all in person finally.

18 I'm speaking on just one suggested change in the
19 draft today that I want to bring your attention to, and
20 this is in Section 11.101(a)(3), in the neighborhood risk
21 factors, and we're asking to please reinstate the
22 mitigation requirements for low-performing schools, and
23 this will be similar to what came up last year because the
24 same change is being made this year that was made last
25 year.

1 So to orient everyone, this is an area where the
2 QAP incentivizes sites to build near medium or high
3 performing schools, and where sites are near low performing
4 schools, the developer must take some mitigation actions,
5 and the 2022 QAP would again waive the mitigation
6 requirements for all new developments near bad schools.
7 And I apologize for my language of good schools and bad
8 schools, but the wording is complicated, so I'll do that to
9 simplify.

10 So there are a couple of reasons the mitigation
11 requirements should remain. First, the mitigation
12 requirements that exist are not onerous. The mitigation
13 requirements merely ask that there be a plan showing that
14 improvement is likely at the school, that the developer
15 provide onsite space for a school or Head Start program to
16 provide early childhood education or Pre-K, and that a
17 tutoring type program and space be provided by the property
18 if the school is still low performing years in the future.

19 So these are not onerous requirements that could easily be
20 complied with even during the pandemic.

21 Second, these decisions affect children over the
22 long term, and that's what I really want you to focus on,
23 is that the neighborhood risk factors are meant to place
24 this housing in areas where children can thrive and where
25 families can thrive, and the ballpark numbers, if you look

1 into them, are that the risk factor and mitigation would
2 only be triggered by the worst 10 percent of schools
3 statewide. So the vast majority of schools in the state
4 are achieving well above these ratings that trigger the
5 mitigation requirements.

6 So alternatives to the current draft, I'd
7 encourage you to -- at the very least, an easy remedy is
8 just base the assessment of school performance on prior
9 years.

10 I know TEA is again not doing new ratings this
11 year, as they didn't last year, but we've looked into the
12 numbers, and schools don't change vastly year to year how
13 they're rated. They do on occasion and in those situations
14 the mitigation requirements would be easy to fulfill. And
15 if a school does rapidly improve, the QAP already includes
16 that language to address that.

17 Even better, I'd like to suggest an alternate
18 change, which is that rather than using mitigation, the QAP
19 should just not allow building near these schools with
20 really low ratings. There are so many places to build,
21 these credits are competitive. I know that siting is
22 difficult, but school quality is so important, and this is
23 really looking at really, really poor performing schools.

24 So I'd encourage you to just revisit that and
25 keep that in mind. I know a lot of people ask you for

1 things that you can't do, and this is something that you
2 can do, you can change these things within the QAP.

3 Thank you so much.

4 MR. VASQUEZ: Thanks, Elizabeth.

5 MS. MARTIN: Hi there. Audrey Martin again.

6 I just wanted to echo the comments from Nathan
7 Kelley and Bobby Bowling. I'm really appreciative of a lot
8 of the changes that we're seeing in the QAP this year. As
9 always, we have an opportunity to make comments to tweak
10 little things here and there, and I'm sure you'll see those
11 comments in time for the next Board meeting.

12 One thing I did want to address specifically is
13 in Subchapter F related to the supplemental credits. You
14 know, Ms. Boston mentioned that these new supplemental
15 credits. The deals that are awarded will have an impact on
16 the de-concentration factors that are going to affect the
17 new 2022 deals.

18 So things like new 2022 applications won't be
19 able to locate within two miles of a deal that's receiving
20 supplemental credits. There's a number of things like
21 that, and for that reason it would be really helpful for
22 folks in the development community to get an advanced look
23 at who might have an interest in applying for these
24 supplemental credits, as an idea.

25 It looks like the ability to apply for the

1 supplemental credits will begin in January of 2022. It
2 might be possible to implement a pretty simple process,
3 maybe kind of a one-pager form where folks can weigh in
4 much earlier, maybe a November 1 deadline; for example, to
5 indicate interest in applying. And what that could do is
6 assist the development community and not wasting time and
7 money pursuing sites that will be effectively locked out
8 because of the de-concentration factor. So it doesn't make
9 a lot of sense for us to pursue sites within two miles of a
10 deal that's likely to get new credits and will
11 automatically lock you out.

12 So just an idea for consideration. It wouldn't
13 have to be complicated, again just kind of raise your hand
14 and let the Department know that you might have an interest
15 in coming forward with those applications and then maybe a
16 list could be put out. It might be a little more effective
17 for the 2022 round.

18 Thank you.

19 MS. SNEDDEN: Michelle Snedden with Shackelford.

20 I represent RealTex Development. This is really
21 just kind of a clarification on the supplemental credits.
22 Rick was trying to be here today, couldn't get here, so
23 he's literally texting me his questions right now.

24 So he's a 2019 deal. They started construction,
25 everything was going great, and then because of the

1 increase in costs they've essentially come to a halt in
2 construction. He's been holding off on submitting a force
3 majeure to find out about the supplemental credits. The
4 concern is in the proposed language that the supplemental
5 credits would not get approved until is it May?

6 MS. BOSTON: April is what's in there right now.

7 MS. SNEDDEN: April. So the concern is he's
8 essentially come to a halt right now in construction and
9 there is, as most LPAs, an ability in the LPA for the
10 investor to purchase additional credits, which is what
11 would happen.

12 But is there any way to speed that process up
13 for 2019 deals that are already in construction but have
14 come to a halt because of the pandemic? Because
15 essentially it's asking him to not do any construction --
16 unless he gets some relief, he can't continue construction
17 between now and May, so it's really just a question of
18 what's the best way forward for him to obviously not sit
19 around for eight months and not be able to continue with
20 construction.

21 MR. WILKINSON: Are we giving advice
22 individually?

23 (General laughter.)

24 MS. SNEDDEN: That would be great.

25 MR. WILKINSON: A bridge loan?

1 MS. SNEDDEN: I think when I saw the language,
2 when we saw the April date, we were wondering why that
3 date -- is that kind of the latest date, and can it be
4 approved before that?

5 MR. WILKINSON: We talked about the timing.
6 Staff wanted something later and we pushed it up, but
7 anyway, go ahead.

8 MS. BOSTON: Do you want me to answer stuff now?

9 MR. VASQUEZ: I guess in this case let's go
10 ahead.

11 MS. BOSTON: I'll tell you the timing is really
12 kind of the biggest problem of this whole thing. You know,
13 Audrey's suggestion of kind of like a pre-app or raise your
14 hand -- I mean, ideally these are things that we'd have
15 ironed out and really know where these extra supplementals
16 are before the end of the year.

17 The challenge for us is the QAP is not even
18 adopted until November, and so kind of the authority to
19 move forward isn't there until the adoption. That said, I
20 do think, you know, Homer is totally on board with trying
21 to do whatever we can under the presumed draft QAP to at
22 least try and accelerate the submissions for that advance
23 notice that Audrey mentioned.

24 The timing with the challenge, as well, is
25 you're talking about someone turning in supplemental

1 financial documents that are different from the original
2 application and then our underwriting team having to
3 determine, you know, what the acceptable amount is, and I
4 don't think that's something we'll be able to knock out
5 super fast since that's going to be layered at the same
6 time as a lot of the 4 percent transactions are still being
7 done.

8 So as Bobby said, we've gone back and forth
9 about the timing. I think April is too late, but I don't
10 know that operationally we can do it a whole lot faster.
11 So I think what we could commit to today is that the QAP go
12 out for comment, staff will continue to try and work
13 through a design of what we could do that's faster and try
14 and make sure that what we adopt and bring back to you, you
15 know, is as aggressive as it can be within reality.
16 Because we agree; I mean, it's a tough situation.

17 MR. VASQUEZ: This assumes we're going to get it
18 done by that date, by the April date. Right?

19 MS. BOSTON: This is aspirational.

20 MR. VASQUEZ: Or is this saying that we have to
21 wait? If it gets done earlier, we'll do our best to do it.

22 MS. BOSTON: Certainly we'd love to bring them
23 faster. And what we could do -- and I'm sure the '20 deals
24 might take exception to this, but we could prioritize that
25 the '19s get reviewed first because they're older.

1 I don't know that overall that's what the
2 audience would like, but I mean, we can look at ways to
3 prioritize which ones get reviewed first and therefore we
4 take them in batches for approval to you guys.

5 MR. VASQUEZ: I'm assuming that it's better to
6 approve them all at once. But in the meantime we can get
7 locked and loaded and aimed and ready to pull triggers as
8 fast as we can, because we understand what the situation
9 is.

10 MS. BOSTON: Yeah. And Homer and I can try and
11 maybe get together with some of the applicants and
12 developers in the '19 and '20 pool and do kind of an
13 impromptu roundtable and see if we can just brainstorm on
14 what ways we could actually get this done, and of course,
15 include our Underwriting staff and the Multifamily staff to
16 whatever extent it requires re-review.

17 MR. VASQUEZ: And it's good because the
18 executive director has assured me that the organization is
19 going to be much more efficient this next cycle.

20 MS. BOSTON: Yeah.

21 MR. VASQUEZ: Mr. Marchant has a question,
22 please.

23 MR. MARCHANT: I was just wondering, a question
24 of the developers. In order for you to go to your lenders
25 to give you some kind of a bridge loan, what assurances do

1 they need that you're going to get this supplemental
2 funding?

3 Are they going to want the signed document laid
4 on their desk before they'll issue a penny, or are they
5 going to let you proceed with some kind of a bridge funding
6 so you won't be just stopped once you get some kind of
7 assurances?

8 MS. SNEDDEN: (inaudible - from audience).

9 MR. VASQUEZ: Okay. Sorry for those of you at
10 home who couldn't hear that.

11 MR. BOWLING: Mr. Chairman, I could take a stab
12 at answering that for the record for Mr. Marchant.

13 MR. BEARD: I also have a question as to timing
14 as well. Michael Beard, BETCO Consulting.

15 A 2019 allocation would have to place in service
16 by December 31, 2021, so unless you go through force
17 majeure, the review process for this additional
18 supplemental credits is almost an obsolete option for that
19 deal unless they get force majeure, unless I'm missing
20 something. So I just wanted to say that to put that out
21 there.

22 MS. BOSTON: Just to clarify, I had mentioned
23 this, but every one of these transactions who gets the
24 supplemental allocations are getting force majeure
25 treatment.

1 MR. VASQUEZ: Right.

2 MR. BEARD: So then they'll have more time so it
3 kind of fixes that.

4 MR. VASQUEZ: The question is still the gap and
5 waiting, we understand that that's an issue. Mr. Marchant,
6 do you want Mr. Bowling.

7 MR. MARCHANT: (inaudible - microphone off.)

8 MR. BOWLING: Again, Bobby Bowling, Congressman
9 Marchant.

10 I've had direct conversations with my investor
11 and my lender with this proposed solution, and they are
12 overjoyed that we have even a draft for TDHCA. So now it
13 becomes an issue with me as a developer, do I want to take
14 the risk that there is a chance that somehow this doesn't
15 happen for my deal, I'm taking that risk and going forward.

16 I mean, I closed my deal last month after we had
17 the Rules Committee meeting, and I'm taking the risk. I
18 feel confident enough that, you know -- but it's on me for
19 several million dollars on this risk if it doesn't happen.

20 And so every developer has got to make that decision on
21 their own. This is the best possible solution, though.

22 With the in-place 2021 restriction on forward
23 commitments and all of those things, this was really the
24 best we could hope for in Texas, and my syndicator and my
25 lender understand that and they're happy that I'm going

1 forward and that I'm going to pursue this.

2 But it's a case-by-case basis for developers
3 whether they want to go forward with their deal and take
4 this risk or just turn the credits back, and I'm telling
5 you I think most of us are taking the risk. I definitely
6 am.

7 MR. VASQUEZ: And I'm sorry I need to interrupt.

8 For the thousands of people watching at home, maybe
9 millions, and around the world as we broadcast worldwide,
10 we are about to lose our feed time, so I encourage you to
11 go to Twitter and follow Mr. Lyttle, who will be tweeting
12 every exciting move of the Board. So I apologize for
13 anyone watching, but apparently there's certain times that
14 they give us.

15 Ms. Rickenbacker.

16 MS. RICKENBACKER: Donna Rickenbacker with
17 Marquee. I submitted some written comments to Brooke
18 yesterday but they're really comments that tweak existing
19 rule provisions, so I'm going to go forward instead of
20 eating up my three minutes. I can provide those comments
21 once the QAP is published.

22 With that said, with the minutes that I have
23 left, and what will be clearly be unpopular comments, staff
24 did their best to integrate supplemental housing tax credit
25 language in the '22 QAP; however, the harsh reality is the

1 trickle-down impact of the forward commitments and this is
2 going to be very disruptive to the cycle and unfair to
3 those who did not request a forward commitment.

4 I also do not believe that the disincentive fee is
5 impactful at all, especially with the credit cap increase
6 to \$2 million per deal.

7 In order to create certainty and some
8 resemblance of level playing field, I am recommending that
9 all forward commitment language be stricken from the '22
10 QAP and that we establish a stand-alone forward commitment
11 round.

12 The maximum amount of supplemental credits
13 available should be limited to the \$5 million, which I
14 think we've already got in the draft QAP, and come off the
15 estimated '22 allocation amount that is available to
16 service regions based on the RAF. It should be the Board's
17 discretion as to which applicant receives a forward
18 commitment and how much based on staff's recommendation.

19 As it relates to the disincentive fee of 1.50
20 for each tax credit amount funded, that's not a penalty,
21 and it's just not going to make a difference, in my
22 opinion. I also think we either need to increase what that
23 penalty is or just don't allow them to compete for '22
24 credits.

25 If these supplemental awardees really have

1 struggling deals impacted by COVID-related issues -- and
2 there are that clearly are impacted, there's just no doubt
3 in my mind that they are impacted; we have a '19 deal very
4 much impacted -- then it just makes sense for them to step
5 back, address the problems with their additional capital
6 before considering future developments.

7 I'm certainly here for any questions, but those
8 are kind of my thoughts and ideas. Otherwise, it's really
9 going to be a disruptive cycle. Again, staff has done
10 their best to integrate all of the supplemental commitment
11 into the QAP rules but the trickle-down impact to things --
12 I mean, I read these rules about three times, but I'm sure
13 there's going to be some other problems as it relates to
14 these supplemental credits.

15 Thank you.

16 MR. VASQUEZ: Thank you, Ms. Rickenbacker.

17 MR. ECCLES: If I could ask just a quick
18 clarification just so Ms. Rickenbacker's comments are
19 clear. When you were talking about forward commitments in
20 your comments there, you were actually talking about the
21 supplemental commitments.

22 MS. RICKENBACKER: Yes, sir, I apologize. The
23 supplemental commitments.

24 MR. ECCLES: Thank you.

25 MR. KROCHTENGEL: Zachary Krochtengel again.

1 I'm not going to comment on the supplemental at all.

2 There were two kind of points of clarification I
3 wanted to discuss, the first being the added language about
4 proximity to a military base and being found to be in
5 violation of a joint land use study.

6 Being an applicant that was affected by that in
7 2019 when I disclosed it voluntarily, I would like to see
8 that language changed to be if your site is covered by a
9 joint land use study and then show the information that
10 says you're not in violation of that, as opposed to having
11 a determination on the applicant's side that they're not in
12 violation of it and then having to disclose anything.

13 I think in light of transparency, if your site
14 is covered by a joint land use study of a military base,
15 you should have to disclose that, not come up with your own
16 value proposition of whether you're in violation of that
17 joint land study or not.

18 They're very vague. You can make an argument
19 either way on probably almost every single one that maybe
20 it could, maybe it couldn't. So I think that in an
21 abundance of caution, if you're in a joint land use study
22 area, I believe that you really should just disclose it and
23 then show why that is a site that is applicable for
24 housing.

25 The other scoring item that I really wanted to

1 discuss was proximity to jobs. Every year I think that
2 there's a push and a pull of a lot of people that would
3 love to see flat scoring and everybody all ties and we all
4 got to a tiebreaker, and the way the proximity to jobs is
5 written currently, I think that that is exactly the case of
6 what will happen.

7 Being in a municipality that's under 500,000,
8 having a four-mile radius is extremely detrimental, and I
9 went through every single city that is between 500,000 and
10 100,000 and I could not identify a site that would not
11 score a perfect score on proximity to jobs, so it just
12 dilutes that scoring item to be meaningless.

13 When you also look at cities that border a
14 larger city, like Dallas or Houston, if you go to the city
15 that's under 500,000 but on the border of Dallas, you're
16 now measuring a four-mile radius into the city of Dallas to
17 count city of Dallas jobs as well as city of Plano jobs.

18 And just to give you kind of some examples, I
19 went and I looked Plano. Plano, I did a bunch of random
20 points and looked at the amount of jobs, and the amount of
21 jobs in a four-mile circle is 134,000. The threshold is
22 60,000. It really makes the threshold meaningless when
23 every point that I could identify in Plano is going to be
24 ten times over the threshold.

25 And I think that just the amount of area covered

1 by a circle --

2 (Timer went off.)

3 MR. KROCHTENGEL: Do you mind if I finish just a
4 little bit?

5 You know, a one-mile circle, 3.14 square miles,
6 a two-mile circle is 12 square miles, when you get to a
7 four-mile circle, that's 50 square miles. That actually
8 covers more than the entire city of Richardson, which is a
9 100,000-person city, so you're not really measuring the
10 same thing.

11 When you start talking about proximity to jobs
12 and you start talking about a four-mile radius, I don't
13 really know, the amount of jobs in a 50 square mile area
14 around a development doesn't really bode well to say that
15 that's a good development site, and then I think it really
16 pushes us out to more fringe areas that are less developed
17 because we've actually extended distances not eh
18 opportunity index as well over the years.

19 It just creates a dichotomy of cities under
20 500,000 versus cities over 500,000, and it creates just a
21 scoring item that becomes meaningless because everybody is
22 going to get a perfect score and it doesn't really
23 distinguish good development sites to bad.

24 I've sent all this data over to the Department.
25 My proposal would be if you're going to change radiuses it

1 would be one radius for all urban, one radius for all
2 rural, and I personally propose a 1-1/2-mile radius,
3 because that is actually -- instead of doubling the
4 distance, that's more than doubling the amount of square
5 miles you're measuring from your development site.

6 Because a two-mile radius, that's 12 square
7 miles, that still is a tremendously large area in an urban
8 setting where you're going to get -- if I took all of the
9 urban applications from last year and used a two-mile
10 radius with the same jobs threshold, 90 percent of them
11 would have gotten a perfect score, and the other deals that
12 did not get a perfect score didn't get one because they
13 were in regions that just never reached that job threshold.

14 So you're not actually penalizing those regions -- you see
15 where I'm going.

16 MR. VASQUEZ: And I think staff is recognizing.

17 MR. WILKINSON: I would note that I think some
18 of these numbers can be tweaked when it comes back from the
19 Register, and we've had more people with the chance to
20 comment. We can't introduce new things.

21 MS. BOSTON: Yes. I think we can revise the
22 numbers. I also received a comment from Audrey Martin.
23 Some people sent in comments ahead of time that's not
24 necessarily part of their testimony here -- just giving you
25 a heads up -- and she had almost also made the same

1 comment.

2 So I think you could narrow the radius, you
3 could increase the total jobs that you're requiring in a
4 radius, and both of those would help offset the points that
5 Mr. Krochtengel made.

6 MR. VASQUEZ: Correct me if I'm wrong. I mean,
7 these types of comments are what we're looking for as we
8 publish, and it counts as a tweak, not a whole new subject.

9 So I think after we receive the comments back
10 from the industry and there's different perspectives on all
11 of this, we can then incorporate those best ideas into the
12 final draft.

13 MR. ECCLES: I'm going to agree with that, and I
14 would also encourage, as we hear people emailing Brooke
15 their thoughts for today's meeting, it's going out for
16 public comment, please don't think you've made public
17 comment by sending Brooke an email.

18 So when it comes out for public comment in the
19 *Texas Register*, please get those thoughts together and
20 submit them so they can be responded to in the process.

21 MS. MARTIN: Audrey Martin again. I just wanted
22 to hop up and kind of add some other thoughts on the job
23 discussion.

24 One thing I would say, I know that we do
25 obviously have the chance to give public comment and

1 there's some chance for tweaking. This is one of those
2 scoring items that's incredibly impactful to what sites we
3 pursue, so if there's an inclination to move in a certain
4 direction, it is helpful for the development community to
5 kind of hear about that now.

6 Anyway, I don't disagree with Zach that we're
7 pulling in very large areas for job measurements right now.

8 I think that there was a lot of discussion about easing up
9 on such a tight area that we could look for, because sites
10 were getting way too expensive and all of that.

11 You know, we are picking up a big radius, we
12 could increase the job counts, we could just kind of pick a
13 simple number, say increase the job counts by 50 percent
14 from where they are right now, keep the radius as it is

15 The other idea I would say, I do think the four-
16 mile radius does cause some problems in urban areas. Like
17 Zach was talking about, you've got a little city right next
18 to a big city and they have a different measure, so I do
19 think we should probably just say urban is two miles, maybe
20 we want to say urban and rural instead of having the
21 population figure as the cutoff.

22 Those would be my comments.

23 MR. VASQUEZ: Thanks, Audrey.

24 MS. CHAISSON: Good afternoon, Chair and members
25 of the Board. Avis Chaisson again, director of real estate

1 development.

2 I too want to thank staff. I know it takes
3 yeoman's amount of work to put together the draft QAP out
4 for us to comment. I do want to be on record again about
5 the supplemental applications and impact to 11.3 and the
6 de-concentration factors, but I won't belabor the points as
7 to why because I think they have been made.

8 The other thing I want to comment on is under
9 11.9, the selection criteria for the competitive housing
10 tax credits. It is admirable about adding the proximity to
11 jobs, obviously, siting housing near jobs is key for the
12 residents of Texas and transit as well, so we do like that
13 change.

14 One comment I do want to make is on concerted
15 revitalization plan. We do love the changes to get the
16 voucher out, but one of the significant changes that was
17 made is to the scoring to give preference to CRPs that are
18 in a QCT to get their seven points and with those that are
19 without a QCT five points.

20 I think that would be detrimental especially if
21 you're trying to site housing near jobs, because there are
22 areas where significant job growth is occurring that might
23 not be in a QCT, so we ask that you do not make that change
24 and consider CRP points all the same at seven, especially
25 since a lot of cities are revitalizing and they need

1 housing in addition to attract jobs.

2 So we appreciate that and thank you for the
3 time.

4 MR. VASQUEZ: Thank you.

5 MS. ANDERSON: Last time, I promise. Sarah
6 Anderson with Anderson Consulting.

7 Just one comment. I'd like to go back to the
8 school discussion, and I think that there was a general
9 discussion at the rules meeting where we understood that we
10 haven't had a new rating for the schools in two years.
11 We've been sort of stuck with COVID and changing of the
12 ratings schedule. Because of that, there was a discussion
13 about one portion of the QAP that covers the schools and
14 mitigation, and the discussion is that maybe we don't have
15 to do mitigation.

16 The other part that we haven't addressed that
17 I'd like to would be that there's another portion where it
18 says if the previous year had an F and the year before you
19 had a Needs Improvement that you are ineligible and there
20 is no mitigation and there is nothing you can do about it.

21 In theory, I don't have a problem with that.

22 What I do have a problem is that we are sitting
23 here now two years later without any changes and not
24 knowing whether or not a school has improved or not, and I
25 would ask that solely for the 2022 round that we not have a

1 poison pill for areas that we simply don't know if they've
2 improved or not.

3 And so that rather than saying you cannot
4 compete at all for those that they be treated the same as
5 the ones that just are required to do mitigation, that
6 solely being because of the very unusual circumstance of
7 just not having new school ratings for two years and not
8 being able to prove up whether or not they've improved.

9 So thank you.

10 MR. VASQUEZ: Brooke, do you have any wrap-up
11 comments?

12 MS. BOSTON: Sure. I think there's a few issues
13 that would be good for us to clarify, but obviously that's
14 up to the Board, so I would like to maybe just recap those.

15 If you want me to address any people's specific comments,
16 I can do that as well.

17 The one thing I would mention in response to Ms.
18 Rickenbacker's comment where she said she'd like to take
19 the whole supplement out of the QAP and do it as a separate
20 competition: I would note that our Treasury regulations
21 require that our credit ceiling, the whole ceiling, has to
22 be done through a QAP, and so there's no way to
23 operationally or compliantly do it, if in fact we tried to
24 take it out of the QAP, just as a formality.

25 I think a few other things on the table are, you

1 know, do you want separate from what I've already read in
2 what's in your Board book and the two clarifications I
3 already read. I think, you know, do you want to direct
4 Beau and I to work on any cleanup language to the USDA? If
5 so, I think you need to direct us to do that.

6 I think if you want to specify the applicability
7 of force majeure and closing deals that are closed on the
8 supplemental.

9 And other than that, I'm happy to answer
10 questions; I can talk about any of the commenters' issues,
11 whatever you like.

12 MR. VASQUEZ: Do any Board members have more
13 questions for Brooke or staff?

14 (No response.)

15 MR. WILKINSON: I think that the fixes that
16 she's talking about now can be done when it comes from
17 public comment, so they should have some time to draft.

18 MR. VASQUEZ: So those were the tweaks.

19 MS. BOSTON: So the only other two were the
20 handout --

21 MR. WILKINSON: And those are incorporated, the
22 USDA fix and the force majeure, plus any jobs radius or
23 numbers changes.

24 MS. BOSTON: Okay. And I'm sure some of the
25 developers would want me to say that the job thing, you

1 know, they're looking for sites before the QAP is adopted,
2 and so I think if we were going to -- if we're not going to
3 change the radius or the numbers, which is what Zach's
4 data -- what his explanation was, but I do think if we're
5 going to narrow in the November version, sites that they
6 might have thought were in are all of a sudden going to be
7 out.

8 And I know it's based on a draft document, so I
9 get it, but I think if there's any contemplation that we
10 would want to narrow the radius or increase the numbers,
11 even if you just wanted to give like a blanket 1.5 or
12 whatever, at least that being in the draft at this point
13 would help them.

14 MR. VASQUEZ: There's a number in there now.

15 MS. BOSTON: Yes.

16 MR. VASQUEZ: Again, let's see what the comments
17 come in and see if there's a consensus that we arrive at
18 3.28 miles.

19 MS. BOSTON: All right.

20 MR. VASQUEZ: 3.14.

21 (General laughter.)

22 MR. VASQUEZ: Okay. Again, you all know, but
23 let's reinforce to please provide your comments in response
24 to the published draft. It is still a draft, and again,
25 we're looking for the best ideas.

1 MR. KROCHTENGEL: One comment.

2 MR. VASQUEZ: One last comment from Mr.
3 Krochtengel. He's keeping you all here, not me.

4 MR. KROCHTENGEL: I think it would be helpful to
5 at least if we could get to a consensus that we're going to
6 split it by urban and rural and remove at least the concept
7 of a city under 499,000 and a city over 500,000, because
8 that would really take that huge four-mile radius out of at
9 least the urban kind of subregions, and I think that would
10 be extremely helpful, because right now it is every city
11 under 500,000, because every single site works.

12 I know that what Brooke is looking for is to
13 help us. That would, I think, be a long way to helping us.
14 Thank you.

15 MR. VASQUEZ: Everyone who agrees with him
16 submit your comments, please.

17 So with that -- and remember, we still have some
18 more items on the agenda here, but they shouldn't have this
19 long a discussion -- so with that, the chair will entertain
20 a motion regarding 8(b) on the agenda.

21 Mr. Braden.

22 MR. BRADEN: I move the Board approve the
23 proposed repeal and proposed new 10 TAC Chapter 11 rules
24 concerning the Housing Tax Credit Program Qualified
25 Allocation Plan for publication in the *Texas Register* for

1 public comment, as expressed in the Board action request on
2 this item and as modified by the few changes that Brooke
3 specifically presented today.

4 MR. BATCH: Second.

5 MR. VASQUEZ: Thank you.

6 Motion made by Mr. Braden, seconded by Mr.
7 Batch. All those in favor say aye.

8 (A chorus of ayes.)

9 MR. VASQUEZ: Any opposed?

10 (No response.)

11 MR. VASQUEZ: Hearing none, motion carries. One
12 step closer to that new QAP.

13 Moving on to item 8(c).

14 MS. BOSTON: Chair Vasquez, Board members, I'm
15 Brooke Boston.

16 Item 8(c) proposes the adoption of 10 TAC
17 Section 1.8, entitled Plan Requirements, Process, and
18 Approval Criteria for Properties Designated for Camping by
19 Political Subdivisions for Homeless Individuals, which
20 staff just calls it the Camping Plan Rule.

21 As you'll recall, during the 87th Regular
22 Legislative Session the Texas Legislature passed HB 1925,
23 which took several actions. It established prohibitions on
24 camping in public places, created a criminal offense in
25 Texas Criminal Code prohibiting camping, and established a

1 new Subchapter PP of Chapter 2306 of our Government Code,
2 which provides that a political subdivision may not
3 designate a property to be used by homeless individuals to
4 camp unless TDHCA has approved a plan as further described
5 by the Subchapter.

6 That bill went into effect yesterday on the 1st.

7 Staff wanted to be sure that it was in place, so on July 8
8 you all approved a draft rule. We took that rule out for
9 comment from July 23 to August 23, and we received comment
10 from ten commenters.

11 Your Board item shows a thorough summary of the
12 comments received as well as copies of the comments, and
13 provides staff's reasoned response to those comments.

14 Staff made revisions in response to some of the
15 comments, but not all. The primary change I wanted to
16 point out to you is that we added clarification on page 16
17 of 20 in Subsection (b) relating to applicability that the
18 camping plan requirements are not applicable to political
19 subdivisions when they are subject to several specific
20 exceptions that were noted in the bill. Those exceptions
21 include recreational camping, camping in compliance with a
22 beach access plan, and cases relating to emergency shelter
23 during a disaster.

24 In Subsection (b) relating to the plan process,
25 we added a clause that provides for reasonable

1 accommodation can be requested from the Department.

2 In Subsection (e) as it relates to threshold
3 requirements for plan submission, several revisions were
4 made in response to the comments. Those include that we're
5 now clarifying that mobile indigent services are an
6 acceptable form of indigent services.

7 We add that proximate public transportation
8 stops or stations needing a sidewalk could also now include
9 "or an alternative pathway identified by the political
10 subdivision" to add more flexibility in them being able to
11 find sites.

12 We also added language that a camping site must
13 provide basic human sanitation such as toilets, sinks and
14 showers. And then we also removed a clause that had said
15 transportation provided by a homeless service provider
16 could not be considered public transportation, as there was
17 concern that that would limit creative solutions to
18 providing transportation.

19 In Subsection (f) as it relates to the actual
20 criteria staff will use when we're evaluating the plans
21 when they come in we also made some revisions responsive to
22 comments.

23 We added that for health services and indigent
24 services, both mobile and onsite services are allowable.
25 We recognized that both the 90 percent goals used in health

1 care, indigent services, and transportation were
2 unrealistically high and recognized also that neither the
3 political subdivisions nor TDHCA will be in a position to
4 actually measure achievement of those percentages on a
5 fluid population.

6 So to address both of those challenges in all
7 three of those categories, health care, indigent services,
8 and transportation, we've revised the percentage required
9 from 90 down to 50 and we clarified that this is a goal for
10 the political subdivision to commit to.

11 Also under the evaluation criteria relating to
12 law enforcement resources, we clarified that the political
13 subdivision can provide a specific plan for security in and
14 around the property if they believe that is an appropriate
15 level.

16 And lastly, we added a new Subsection (g) that
17 provides that if TDHCA learns of information through a
18 complaint or otherwise that a political subdivision is
19 allowing camping in an area not under an approved plan, we
20 will share that information and refer it to the Office of
21 the Attorney General for enforcement.

22 And with that, I'm happy to answer any
23 questions.

24 MR. VASQUEZ: You want to refer it to the
25 Attorney General; you don't want to enforce it yourself?

1 MR. WILKINSON: So far. We don't have the
2 powers yet.

3 (General laughter.)

4 MR. VASQUEZ: Thank you, Brooke.

5 Do we have anyone who wants to make a comment?
6 Please.

7 MS. BRESNEN: Yes, sir. Thank you very much.
8 My name is Steve Bresnen. I'm here on behalf of myself and
9 my wife, Amy Bresnen. It's very good to see you again,
10 Congressman. Welcome home.

11 Fully in support of the rule as amended. I'm
12 not going to add anything else to that; I know the comment
13 period is over.

14 My first involvement with state government was
15 in 1981, and I've been stuck here ever since. In addition
16 to having been inside for a long time, I've been a lobbyist
17 since '96, represent all kinds of different clients. I've
18 never been to this agency before, so this is a brand new
19 experience for me.

20 While I have some expertise, or claim it anyway,
21 I'm here strictly as a citizen today of Austin who's been
22 experiencing some of the problems that y'all all know too
23 much about.

24 This bill could not have been possible without
25 the extraordinary talent of Katarina Gonzalez in the

1 Governor's Office. And Katarina, I hope you're listening,
2 because she is incomparable in her skills.

3 I testified in the House on behalf of
4 Representative Capriglione's bill and in the Senate for
5 Senator Buckingham, and I felt a little bit like a fish out
6 of water, because I don't think the state ought to be
7 messing around with local governments in general too much,
8 but there's a serious problem in the state, and the state
9 had to do something, and I made it clear there that the
10 right approach to it could help a lot, particularly here in
11 Austin.

12 The work that you've done, Mr. Wilkinson, and
13 your staff -- and I'm at a loss for the lady's name who
14 participated in our discussion, but she certainly deserves
15 a lot of credit as well -- y'all did an extraordinarily
16 workman-like job.

17 You fit it in with the statute, complied with
18 the statute, and the whole bill that has three parts in it
19 that work together well, and your part is certainly going
20 to work well.

21 We've been trying to educate people, mostly
22 through Twitter, that you don't have enforcement authority,
23 that you have denial or approval of these things, but I
24 think somebody is looking to tell somebody what's going on
25 in their neighborhood, and so I think you're going to get

1 them. And maybe the most important thing you did was
2 provide for that referral over to the AG's Office. If I'm
3 aware of it, I'll be over at the AG's Office working on
4 those things.

5 So I really appreciate the job y'all did. Where
6 you had discretion I thought you did a great job of
7 exercising it. The sanitation requirement is hugely
8 important. Little things like don't require sidewalk,
9 there's other safe ways for people to get there.

10 Anyway, I don't want to drag your meeting out
11 except to see we will be here while the rules are
12 implemented. If we can be of service to you in any way,
13 it's lack of humility to speak on behalf of the people of
14 Texas, so I'll just say my 3,500 Twitter followers and my
15 wife's 6,500 Twitter followers thank you very much for what
16 you've done. Appreciate it.

17 MR. VASQUEZ: Thank you, Mr. Bresnen.

18 Do any Board members have any more questions on
19 this item 8(c)?

20 (No response.)

21 MR. VASQUEZ: If not, I'll entertain a motion.
22 Would Mr. Thomas care to do this?

23 MR. THOMAS: Thank you, Mr. Chairman. I move
24 the Board adopt the new 10 TAC 1.8 rule regarding the
25 political subdivision plan requirements, process and

1 approval criteria for properties designated for homeless
2 individuals camping, as modified in response to public
3 comment and expressed in the Board action request on this
4 item.

5 MR. VASQUEZ: Thank you.

6 Motion made by Mr. Thomas. Is there a second?

7 MR. MARCHANT: Second.

8 MR. VASQUEZ: Seconded by Mr. Marchant. All
9 those in favor say aye.

10 (A chorus of ayes.)

11 MR. VASQUEZ: Any opposed?

12 (No response.)

13 MR. VASQUEZ: Hearing none, motion carries.

14 We're almost there, everyone. Item 9(a)
15 Presentation, discussion, and possible action regarding a
16 workout for La Esperanza Del Rio, HOME #1002040.

17 Mr. Banuelos.

18 MR. BANUELOS: Good afternoon. Rosalio
19 Banuelos, director of Asset Management.

20 Item 9(a) is a workout for La Esperanza Del Rio.

21 In 2013 this development received a \$1 million HOME loan
22 award and \$500,000 in 9 percent housing tax credits to
23 construct 60 units in Rio Grande City, Starr County.

24 The development financing includes a \$1,442,302
25 USDA 538 permanent loan in a first lien position from

1 Bonneville Multifamily at an interest rate of 4.9 percent,
2 with a 40-year term and amortization, resulting in annual
3 payments of principal and interest of \$82,347.

4 The HOME loan is at zero percent interest, has a
5 40-year term and amortization and monthly payments of
6 \$2,083.33, so approximately \$25,000 annually in debt
7 service. It currently has an outstanding balance of
8 \$879,166, and the owner is current on the debt service
9 payments.

10 In May of 2021 the owner approached the
11 Department with a request for a workout assistance. The
12 original request was for a new loan from the Department to
13 pay off the first lien; however, this option was determined
14 infeasible due to funding limitations.

15 Subsequently the request from the owner was
16 revised to be for deferral of payments on the Department's
17 existing HOME loan for three to five years and for a new
18 loan in the amount of \$161,700, with a request for both
19 loans to be structured to payable out of surplus cash.

20 The \$161,700 loan is needed to meet certain
21 conditions to be able to reduce the interest rate on the
22 first lien debt. The owner representative indicated the
23 new loan would be used to pay a \$68,700 yield maintenance
24 to Bonneville, reimburse \$30,000 to the replacement
25 reserve, replace \$48,000 to the operating reserve, pay

1 counsel fees of \$14,000, and title fees of \$1,000. All of
2 these costs cannot be afforded by the owner.

3 The owner explained that the development has
4 faced several financial challenges, including the
5 Department funding of a competing property, with more
6 competitive amenities and a more visible location.

7 Also, the owner reports that Starr County has
8 the highest poverty percentage in Texas and has the second
9 lowest median household incomes statewide. Therefore, the
10 development is not achieving rents at program limits.

11 According to the owner, the financial challenges
12 are leading to increased deferred maintenance.
13 Additionally, in 2020 the development suffered \$111,000 of
14 structural damage from Hurricane Hannah.

15 The amount of the damage was less than the
16 property's insurance deductible, which forced the owner to
17 negotiate with its lender and investors to release \$30,000
18 from the replacement reserve and \$48,000 from the operating
19 reserve to take care of the needed repairs.

20 The investor required that the \$48,000 in the
21 operating reserve funds be paid in full by December 31,
22 2021, and would not allow any replacement reserve draws in
23 2021 other than for safety issues.

24 As of March 2021, the replacement reserve value
25 is \$46,000, and the account will have to be replenished to

1 a minimum balance of \$60,000 as required by the lender;
2 however, there is no positive cash flow to accomplish this.

3 In addition, the expiration of the property tax
4 exemption will further reduce the net income. With a
5 partial exemption currently in place, the development has
6 tax savings of approximately \$10,000 annually, and the
7 owner reports that the exemption extinguishes under a
8 cumulative exemption of \$105,000. As of now, \$51,000 in
9 cumulative exemptions have been granted so far, leaving a
10 remaining balance of \$53,000.

11 The requested additional loan from the
12 Department in the amount of \$161,700 will provide the funds
13 needed to buy down the interest rate on the first lien, and
14 this loan would have annual debt service payments of
15 \$4,042, subject to available surplus cash.

16 However, as has been stated, this additional
17 loan payment will be offset by the reduction to the
18 interest rate on the first lien debt which could result in
19 debt service savings of at least \$10,000 annually.

20 The additional funding warrants two additional
21 direct loan units, increasing the number of these units to
22 a total of 12. The two additional units would be at 50
23 percent income level with low HOME rents, and 80 percent
24 income level with high HOME rents. And these could be
25 layered with other housing tax credit units but not with

1 the existing HOME units.

2 Staff recommends restructuring the existing HOME
3 loan to be payable out of surplus cash annually as well as
4 the approval of the approximate \$161,700 in direct loan
5 also to be payable out of surplus cash.

6 The additional loan would be funded using Tax
7 Credit Assistance Program Repayment Funds, or TCAP-RF, and
8 will be structured as subordinate third lien, repayable out
9 of surplus cash annually at an interest rate of zero
10 percent with a 40-year amortization and 35-year term to
11 match the maturity of the HOME loan. Additionally, there
12 would be a 15-year HOME match affordability period and a
13 35-year state affordability period which would run
14 concurrently.

15 Staff, however, does not recommend granting the
16 requested five-year forbearance, and the owner has agreed
17 with those recommendations.

18 This concludes my presentation, and I'm
19 available for questions if there are any.

20 MR. VASQUEZ: Great. Thank you.

21 Board members, Mr. Marchant?

22 MR. MARCHANT: Just help me understand who you
23 are and who you represent. Okay? Because I'm new.

24 MR. BANUELOS: Rosalio Banuelos, director of
25 Asset Management at TDHCA.

1 MR. VASQUEZ: He's one of us.

2 MR. MARCHANT: So you're staff. All right. I
3 hadn't got into the staff yet.

4 Are you recommending against this?

5 MR. BANUELOS: We're recommending approval of
6 the request, with the exception of the five-year
7 forbearance that they had requested on those payments, so
8 we're recommending that the loan that is existing continue
9 to be payable out of surplus cash, granting a new loan of
10 \$161,700 also to be payable out of surplus cash, but we are
11 not recommending the five-year forbearance.

12 MR. MARCHANT: Okay. And what's the first lien
13 that's still in place?

14 MR. BANUELOS: There's a balance of \$889,000d --
15 sorry. The first line is \$1,482,882, it's a USDA 538
16 guaranteed loan.

17 MR. MARCHANT: And what's the tax value of the
18 property?

19 MR. BANUELOS: I do not know at this time.

20 MR. MARCHANT: They're carrying it on the tax
21 rolls, right, Starr County? What county is it?

22 MR. BANUELOS: It is in Starr County.

23 MR. MARCHANT: Thank you.

24 MR. VASQUEZ: Do we have commenters on this
25 item?

1 SPEAKER FROM AUDIENCE: We're only here if there
2 are questions.

3 MR. VASQUEZ: Do any other Board members have
4 questions?

5 MR. MARCHANT: I actually want to know what the
6 value of the property is.

7 SPEAKER FROM AUDIENCE: The taxable value of the
8 property right now with Starr County --

9 Mr. WILKINSON: Ma'am, please come to the
10 podium.

11 MR. VASQUEZ: Tell us who you are and who you
12 represent.

13 MS. REIDY: Sara Reidy with Casa Linda
14 Development Corporation.

15 The current taxable value on the tax rolls with
16 Starr County Appraisal District is \$1,441,000.

17 MR. MARCHANT: Thank you.

18 MR. REIDY: I'm here to answer any other
19 questions if you have any.

20 MR. VASQUEZ: Thanks.

21 Are there any other questions? If not, the
22 chair will entertain a motion on item 9(a).

23 MR. BATCH: Mr. Chairman, I move that the Board
24 authorize the executive director and his designees to
25 effectuate the workout solution, as expressed in the Board

1 action request on this item.

2 MR. BRADEN: Second.

3 MR. VASQUEZ: Motion made by Mr. Batch, seconded
4 by Mr. Braden. All those in favor say aye.

5 (A chorus of ayes.)

6 MR. VASQUEZ: Any opposed?

7 (No response.)

8 MR. VASQUEZ: Hearing none, motion carries.

9 Continue on with 9(b) and a concise summary of
10 the Board action request.

11 MR. BANUELOS: Item 9(b) is Presentation,
12 discussion, and possible action regarding and increase to
13 the housing tax credit amount for Springs Apartments,
14 Housing Tax Credit #18614.

15 This development received a 4 percent and bond
16 award in 2018 to construct 221 affordable units in Balch
17 Springs, Dallas County. The determination notice was
18 issued on April 13, 2018 with an approved annual tax credit
19 amount of \$1,314,707. The last residential building in the
20 development placed in service on June 19, 2020, and the
21 cost certification documentation was received by the
22 Department on April 9, 2021.

23 In conjunction with the submission of the cost
24 certification package, the development owner requested an
25 annual tax credit award of \$1,469,419, which is an increase

1 of \$154,712, or 11.77 percent, over the amount reflected in
2 the determination notice.

3 A comparison of the development costs from the
4 time of the closing analysis in 2018 to cost certification
5 indicates that the total development cost increased by
6 approximately 12.6 percent, going from \$36.5 million to
7 \$41.2 million.

8 The majority of the costs increases were in
9 building costs, financing costs, and indirect construction
10 costs. According to the owner representative, there was
11 also an increase in site work related to unforeseen
12 excavation costs.

13 The increase in building costs was related to
14 increases in lumber costs after the initial bid, changes in
15 design of the roof from PVC to TPO, and installing vinyl
16 flooring instead of carpet. The owner explained that they
17 used their best estimation of these costs at the time of
18 application, but they did not have the actual bids.
19 Indirect costs increased mainly in the categories of
20 architectural fees, engineering fees, and property taxes
21 during construction.

22 The owner indicated that the architectural costs
23 increased due to minor design changes throughout
24 construction. Additionally, the architectural estimate at
25 application did not take into account that this was a HUD

1 transaction, which required two sets of plans, one due to
2 the city and one due to HUD.

3 According to the owner, the engineering costs
4 were underestimated at the time of application, and the
5 property taxes were also estimated incorrectly at
6 application. The increase in financing cost is mainly due
7 to an incorrect calculation at the time of application and
8 delays during construction, which increased the final
9 interest expense.

10 Staff's analysis of the development indicates
11 that the development supports the requested tax credit
12 amount, but Board approval is required because the amount
13 exceeds 110 percent of the amount reflected in the
14 determination notice. If this is approved, the owner will
15 be required to pay the required fee for the additional
16 credits.

17 Staff recommends approval of the increase in the
18 tax credits, and I'm available for any questions.

19 MR. VASQUEZ: So this just exceeded the cost
20 certification by an additional 1.77 percent or it wouldn't
21 be coming to the Board.

22 MR. BANUELOS: Correct.

23 MR. VASQUEZ: Do any Board members have
24 questions for Mr. Banuelos?

25 (No response.)

1 MR. VASQUEZ: If not, the chair will entertain a
2 motion on item 9(b).

3 MR. BRADEN: I move the Board approve and
4 authorize the executive director and his designees to
5 effectuate the 4 percent tax credit increase, as expressed
6 in the Board action request on this item.

7 MR. VASQUEZ: Motion made by Mr. Braden. Is
8 there a second?

9 MR. BATCH: Second, Mr. Chairman.

10 MR. VASQUEZ: Seconded by Mr. Batch. All those
11 in favor say aye.

12 (A chorus of ayes.)

13 MR. VASQUEZ: Any opposed?

14 (No response.)

15 MR. VASQUEZ: Hearing none, motion carries.

16 One more.

17 MR. BANUELOS: Still under 9(b), similar request
18 for an increase in credits. This is for Pointe at
19 Crestmont, Housing Tax Credit #16429.

20 This property received an award in 2016 to
21 construct 192 units in Houston, Harris County. On May 26,
22 2017, a determination notice was issued with an approved
23 credit amount of \$1,102,799. The buildings in the
24 development were placed in service by September 13, 2018,
25 and the cost certification documentation was received by

1 the Department on July 9, 2020.

2 With the cost certification request, the owner
3 requested an increase to the credit amount to \$1,332,702,
4 an increase of \$229,903, which is 20.85 from the amount in
5 the determination notice.

6 According to the owner, after the construction
7 contract was signed in April 2017 there were delays in
8 construction due to a roof fire. Also, City of Houston had
9 a waterline break, and there were delays in permit
10 issuance, which resulted in additional costs.

11 The City of Houston also required compliance
12 with Section 3 under Davis-Bacon, which also increased
13 indirect construction costs. Construction costs increased
14 due to unforeseen site work and upgrades made throughout
15 construction. The amount of the change orders was over
16 \$3.4 million.

17 Property taxes and water tap fees were
18 accidentally omitted from the cost schedule application and
19 were omitted at cost certification.

20 A comparison of the development costs from the
21 time of application in late 2016 to cost certification, the
22 total development cost increased over \$5 million, or over
23 15 percent, from \$32.7 million to approximately \$37.8
24 million.

25 Construction costs, including contractor fees,

1 increased over \$2.7 million, and indirect construction
2 costs increased approximately a million. Developer fees
3 also increased by \$35,000. Financing costs increased by \$2
4 million, and according to the owner, this is a result of
5 additional payment of interest during construction that was
6 not included in the original budget at application.

7 Staff's analysis of the cost certification has
8 concluded that the development supports the requested
9 amount of tax credits, but again, because this request is
10 more than 110 percent from the amount in the determination
11 notice, Board approval is required.

12 Staff recommends approval of the increase to the
13 tax credit amount.

14 MR. VASQUEZ: Thank you.

15 Any questions for Mr. Banuelos?

16 (No response.)

17 MR. VASQUEZ: If not, the chair will entertain a
18 motion on item 9(b) related to Pointe at Crestmont.

19 MR. THOMAS: Mr. Chairman, I move the Board
20 approve and authorize the executive director and his
21 designees to effectuate the 4 percent tax credit increase,
22 as expressed in the Board action request on item 16429
23 Pointe at Crestmont.

24 MR. VASQUEZ: Thank you.

25 Motion made by Mr. Thomas. Is there a second?

1 MR. BRADEN: Second.

2 MR. VASQUEZ: Seconded by Mr. Braden. All those
3 in favor say aye.

4 (A chorus of ayes.)

5 MR. VASQUEZ: Any opposed?

6 (No response.)

7 MR. VASQUEZ: Hearing none, motion carries.

8 Thank you, Rosalio.

9 We're on the home stretch. Item 10(a)
10 Presentation, discussion, and possible action on waiver
11 relating to 10 TAC Section 11.101(b)(2) related to the
12 development size limitations for Bluff View Apartments in
13 Boerne.

14 MS. MORALES: Teresa Morales, director of
15 Multifamily Bonds.

16 This item involves the waiver associated with
17 the maximum development size in a rural area. The QAP
18 restricts 4 percent applications to 120 units. Although a
19 4 percent application has not been filed, the Department
20 received a waiver request for a proposed new construction
21 200-unit development in Boerne.

22 Boerne is located northwest of San Antonio and
23 is considered a rural area according to the Department's
24 site demographics. Pursuant to the QAP, an area is
25 considered rural if it is within a metropolitan statistical

1 area that has a population of less than 25,000 and does not
2 share a boundary with an urban area.

3 According to the U.S. Census Bureau data, Boerne
4 had a population of approximately 18,000 in 2019. The city
5 limits of Boerne and San Antonio are separated by less than
6 one mile, and driving distance from the limits of Boerne to
7 San Antonio at highway speeds is less than two minutes. If
8 Boerne and San Antonio shared a boundary, Boerne would have
9 been considered urban despite the population figure.

10 Its growing population, proximity to San
11 Antonio, presence of multiple large employers nearby, and
12 new commercial and single-family development occurring in
13 Boerne, the applicant believes that Boerne is growing at a
14 rapid pace and is characteristic of what would be seen in
15 areas considered urban.

16 Based on all of the information outlined in your
17 materials, staff recommends that a waiver be granted.

18 MR. VASQUEZ: Thank you.

19 Does anyone have questions for Ms. Morales on
20 10(a)?

21 (No response.)

22 MR. VASQUEZ: Hearing none, I'll entertain a
23 motion on item 10(a).

24 MR. BATCH: Mr. Chairman, I move the Board grant
25 the limited waiver concerning development size limitations

1 for the proposed development, as expressed in the Board
2 action request on this item.

3 MR. VASQUEZ: Motion made by Mr. Batch. Is
4 there a second?

5 MR. BRADEN: Second.

6 MR. VASQUEZ: Seconded by Mr. Braden. All those
7 in favor say aye.

8 (A chorus of ayes.)

9 MR. VASQUEZ: Any opposed?

10 (No response.)

11 MR. VASQUEZ: Hearing none, motion carries.

12 On to 10(b) Presentation, discussion, and
13 possible action regarding eligibility under 10 TAC Section
14 11.101(d)(1)(C) related to ineligibility of developments
15 within certain school attendance zones for Marine Park
16 Apartments in Fort Worth.

17 MS. MORALES: Teresa Morales, director of
18 Multifamily Bonds.

19 The Department received a request for a pre-
20 determination relating to ineligibility of a development
21 based on the school performance. The applicant proposes to
22 acquire and rehab an existing property that falls within
23 the attendance zone of an elementary school that received a
24 2019 rating of F by TEA and a 2018 Improvement Required
25 rating. These ratings would render the development site

1 ineligible under the QAP.

2 In reviewing the TEA ratings for 2015, 2016 and
3 2017, Marilyn Miller Elementary School achieved a Met
4 Standard rating for two of those three years. Over the
5 past several months there have been a couple of these
6 determinations that have been brought before you.

7 Just to draw the distinction between the
8 neighborhood risk factor relating to schools and school
9 ineligibility, the neighborhood risk factor would be a
10 school with a rating combination of F and Met Standard or D
11 and Improvement Required, the neighborhood risk factor
12 information could be provided that would serve to mitigate
13 the school ratings, and staff could find the site eligible,
14 but this particular rating combination of F and Improvement
15 Required, the site is considered ineligible with no
16 opportunity to mitigate, which means that the only
17 recommendation by staff is that you find the site
18 ineligible.

19 A common theme regarding schools has been the
20 pandemic and the extent to which virtual learning has
21 impacted school performance, particularly among elementary
22 age students. TEA did not provide accountability ratings
23 of the 2019 and 2020 school year and announced that
24 accountability ratings would be paused for the 2020-2021
25 school year.

1 There is development specific information in
2 your materials provided by the applicant that speak to
3 possible reasons to find the site eligible. The rental
4 rate increases in the zip code of this particular
5 development, the income targeting to 50 percent of area
6 median income households, and implementation of supportive
7 services that are not currently provided, as well as the
8 extensive rehab that is planned of approximately \$47,000
9 per unit more than what the QAP requires given the age of
10 this particular property.

11 The waiver provision in the QAP is specific in
12 demonstrating how the need for the waiver is not within the
13 control of the applicant and that by granting the waiver
14 the Department would better serve its policies and purposes
15 under statute.

16 The pandemic has caused disruptions to the TEA
17 accountability system that are not within the applicant's
18 control, and moreover, some of the previously mentioned
19 development specific information could serve to meet the
20 requirements of the waiver rule under 11.207 of the QAP.

21 Worth noting and what may make this waiver
22 different from prior requests of its kind is a commitment
23 by the applicant to provide after-school programs to the
24 residents as a required tenant service throughout the life
25 of the land use restriction agreement.

1 The applicant has also proposed the construction
2 of an additional onsite community learning space which
3 would also be reflected in the LURA. If the Board so
4 desired, it could grant the waiver conditioned upon the
5 provision of these particular items.

6 This concludes my presentation, and I'm
7 available for any questions.

8 MR. VASQUEZ: To clarify, this is a rehab; it's
9 an existing development.

10 MS. MORALES: Correct, it's an existing
11 development, and under this particular ineligibility item
12 there are exemptions for rehabs, but they're only if those
13 properties are in our portfolio, and this particular one is
14 not.

15 MR. VASQUEZ: Do any Board members have
16 questions for Ms. Morales?

17 MR. THOMAS: Mr. Chairman, just one question.
18 Teresa, so just to be clear, what is staff's
19 recommendation on this?

20 MS. MORALES: Staff's recommendation is that you
21 find it ineligible.

22 MR. BATCH: Ineligible.

23 MS. MORALES: Ineligible. And that's because
24 staff will not have ability or discretion under the rule to
25 evaluate the information that they provided.

1 MR. THOMAS: Great. Thank you.

2 MR. BRADEN: The QAP that was just authorized
3 for publication, it still has the staff requirement in it?

4 MS. MORALES: Yes, it does.

5 MR. VASQUEZ: So we do have the discretion,
6 however --

7 MS. MORALES: The Board has the discretion to
8 grant the waiver.

9 MR. VASQUEZ: And especially if we make it
10 contingent upon those extra efforts.

11 MS. MORALES: Correct.

12 MR. WILKINSON: Our recommendation is that if
13 you would support the waiver that you do so contingent upon
14 the LURA restrictions.

15 MR. BRADEN: What were those LURA restrictions
16 again, Teresa?

17 MS. MORALES: One was to provide -- so there are
18 a list of supportive services, sort of a menu of options
19 that applicants can choose from, and that entire list is
20 included in the LURA and they pick and choose throughout
21 the duration of that affordability period based on the
22 needs of the residents.

23 One of those could be an after-school program,
24 and in this instance it wouldn't be an option for them to
25 provide but it would instead be a requirement, and then

1 they select other menu items from that list and it's for
2 the after-school programs.

3 MR. BRADEN: So the idea would be it would least
4 require an after-school program in the supportive services
5 so that hopefully to the extent education is an issue they
6 have programs there.

7 MS. MORALES: They could facilitate whatever
8 programs would be offered at the school. And then the
9 other option that they have provided was to construct an
10 onsite community learning center that could be used for the
11 school district or any other uses as well.

12 MR. BRADEN: And did the developer agree to
13 that?

14 MS. MORALES: Yes, they have.

15 MR. BRADEN: The TEA ratings are pretty old, so
16 I'm pretty concerned about how accurate they are and might
17 allow a waiver to this. On the other hand, are we opening
18 a waterfall where we get tons of requests if we do this?

19 MR. WILKINSON: The Board has granted a few.
20 There was Wheatley High School and the one from San Angelo,
21 so they had to come to you with some kind of argument.

22 MR. VASQUEZ: Also, is this a purely eligibility
23 question or are we granting the 4 percent?

24 MS. MORALES: It's purely an eligibility
25 question.

1 MR. VASQUEZ: So there's still a lot of other
2 hoops to jump through, paperwork and all kinds of things.

3 MS. MORALES: Correct. For this particular
4 property the application hasn't been submitted yet. The
5 applicant just identified the site, wanted to pursue it,
6 but had the school issue and wanted to know if it would be
7 found eligible so they can pursue it.

8 MR. BRADEN: Have we done that before, sort of
9 an advance waiver?

10 MS. MORALES: Yes.

11 MR. WILKINSON: Wheatley High School was one,
12 the HIC one, the TxDOT relocation issue.

13 MR. BRADEN: I can make a motion. I'll move
14 that the Board grant the waiver sought by the applicant
15 regarding the ineligibility of the application due to
16 school accountability ratings, with the understanding that
17 the LURA would require supportive services, including an
18 after-school program and an onsite community learning
19 center, as otherwise expressed in the Board action request
20 on this item.

21 MR. VASQUEZ: Thank you.

22 Motion made by Mr. Braden. Is there a second?

23 MR. MARCHANT: I'll second it.

24 MR. VASQUEZ: Seconded by Mr. Marchant. All
25 those in favor say aye.

1 (A chorus of ayes.)

2 MR. VASQUEZ: Any opposed?

3 (No response.)

4 MR. VASQUEZ: Hearing none, motion carries.
5 Eligible.

6 MR. BATCH: Can I have a quick comment, Mr.
7 Chairman?

8 MR. VASQUEZ: Sure.

9 MR. BATCH: Well, I guess it's really a
10 question. What sort of follow-up on these LURA items, what
11 assurances would the Board receive that they're actually
12 implementing whatever services are required?

13 MS. MORALES: So once the LURA is drafted, it
14 will include provisions for these things, and then our
15 Compliance Division, they go out and they go on site and
16 monitor, and so with listing a provision in the LURA,
17 that's your safeguard that they are doing what they said
18 they were going to do.

19 MR. BRADEN: And the LURA actually follows the
20 property records with respect to the project, so it's an
21 official record.

22 MR. BATCH: Thank you.

23 MR. VASQUEZ: Great. Moving on to the final
24 item on the agenda, item 10(c) Presentation, discussion,
25 and possible action regarding the issuance of determination

1 notices for 4 percent housing tax credit applications
2 involving projects 21451 Horizon Pointe, and 21450 W. Leo
3 Daniels.

4 Ms. Morales.

5 MS. MORALES: There are two 4 percent
6 allocations under this agenda item, and I believe Board
7 action can be based on the item as a whole and not separate
8 votes on each application.

9 The first, Horizon Ponte, was originally
10 approved by the Board in November of 2020. The applicant
11 was unable to close and had to withdraw the original bond
12 reservation.

13 A new reservation was issued, and given the
14 passage of time and changes to numbers, a new application
15 was submitted. This application would normally be one that
16 would qualify under the streamlined process; however, the
17 reevaluation of the compliance history of the applicant
18 resulted in a change in the compliance category and
19 modifications to some of the previously approved compliance
20 conditions that require Board consideration.

21 So I recommend approval of the conditions noted
22 in the exhibit in your materials and recommend the issuance
23 of a determination notice in the amount specified in the
24 Board writeup for Horizon Pointe.

25 The other application, W. Leo Daniels, was

1 brought before you in October of 2020 for a determination
2 of eligibility based on the crime rate of both the subject
3 and the adjacent census tract.

4 Despite the mitigation that was submitted, staff
5 recommended the site be found ineligible because the local
6 police beat data did not yield a crime rate below the
7 threshold in the rule. The Board overturned staff and
8 found the site eligible.

9 The applicant was not able to close by the bond
10 reservation deadline, and the application was withdrawn
11 before coming before you for consideration of the
12 determination notice.

13 With the new reservation the application has
14 been re-reviewed for the crime rate, which for the subject
15 census tract was below the threshold in the rule; however,
16 the local police beat data for the adjacent tract remains
17 above the threshold.

18 Normally this would result in a staff
19 recommendation of ineligibility; however, given the Board's
20 prior decision to find the site eligible despite the crime
21 rate, staff is recommending the Board affirm its prior
22 decision and find the site eligible.

23 Similar to Horizon Pointe, there are compliance
24 conditions associated with this application. Staff
25 recommends approval of the conditions noted in the exhibit

1 in your materials, recommends the issuance of the
2 determination notice in the amount specified in the Board
3 writeup, and recommends that the Board affirm its prior
4 decision with respect to crime.

5 MR. VASQUEZ: Thank you.

6 Any questions for Ms. Morales on item 10(c)?

7 (No response.)

8 MR. VASQUEZ: I assume speakers are here for
9 information purposes if necessary.

10 SPEAKER FROM AUDIENCE: If you're voting for it,
11 I don't need to speak.

12 MR. VASQUEZ: Wise man.

13 The chair will entertain a motion on item 10(c).

14 MR. BATCH: Mr. Chairman, I move that the Board
15 find the previous finding of eligible relating to the crime
16 rate associated with the W. Leo Daniels application and
17 that determination notices in the respective amounts be
18 issued to these two applications on this item be approved
19 and that the compliance conditions for W. Leo Daniels apply
20 to ITEX as an applicant for administrative approval of
21 other ITEX applications, all as expressed in the Board
22 action request on this item.

23 MR. VASQUEZ: And just to further clarify,
24 that's for the 21450 W. Leo Daniels and 21451 Horizon
25 Pointe?

1 MR. BATCH: Yes.

2 MR. VASQUEZ: Motion made by Mr. Batch. Is
3 there a second?

4 MR. VASQUEZ: Seconded by Mr. Marchant. All
5 those in favor say aye.

6 (A chorus of ayes.)

7 MR. VASQUEZ: Any opposed?

8 (No response.)

9 MR. VASQUEZ: Hearing none, motion carries.

10 So the Board has addressed the posted agenda
11 items. Now is the time of the meeting where members of the
12 public can raise issues for the Board on matters of
13 relevance to the Department's business or to request that
14 the Board place specific items on future agendas for
15 consideration.

16 Is there anyone who would like to provide public
17 comment at this time?

18 MS. PARHAM: I hate to come up. I'm Amy Parham,
19 I'm the CEO of Habitat for Humanity Texas. I've been
20 thinking about home meaning good food and good chairs a lot
21 this morning, and I want to thank you for your work.

22 In this past summer we have worked with your
23 staff on the Housing Assistance Fund. We've seen a lot of
24 requests going out for assistance around COVID relief just
25 in the last 30 days; we're looking forward to continuing

1 our work with the Department on that.

2 And item (i) on the consent agenda several hours
3 ago is something that's really important to us. As we
4 begin to look forward to the next legislative session,
5 we've got some tweaks that we want to propose to you for
6 the Housing Trust Fund, which is a critical issue to
7 Habitat for Humanity across Texas.

8 So I'm going to talk fast, keep it short, say
9 thank you so much to you and your staff. I've been with
10 Habitat for about nine years, and I've seen growth in the
11 staff of how friendly and accepting they are to work with
12 their partners, and I want to say thank you for you and
13 your leadership.

14 MR. VASQUEZ: Thank you, Amy. Thanks for
15 everything that Habitat does.

16 Anyone else want to keep us longer?

17 (General laughter.)

18 MR. VASQUEZ: And everyone who is still here
19 gets extra tax credits.

20 (General laughter.)

21 MR. VASQUEZ: So with all the agenda items
22 disposed of, I will entertain a motion to adjourn the
23 meeting.

24 MR. BRADEN: So moved.

25 MR. VASQUEZ: Motion made by Mr. Braden.

1 MR. MARCHANT: Second.

2 MR. VASQUEZ: Seconded by everyone else.

3 The next scheduled meeting of the Board is
4 October 14, 2021, at a location to be determined to be
5 announced, so stay tuned.

6 It is 1:50 and 9 seconds. We're adjourned.

7 (Whereupon, at 1:50 p.m., the meeting was
8 adjourned.)

C E R T I F I C A T E

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3 MEETING OF: TDHCA Board
4 LOCATION: Austin, Texas
5 DATE: September 2, 2021

6 I do hereby certify that the foregoing pages,
7 numbers 1 through 178179, inclusive, are the true,
8 accurate, and complete transcript prepared from the verbal
9 recording made by electronic recording by Nancy H. King
10 before the Texas Department of Housing and Community
11 Affairs.

12 DATE: September 8, 2021
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14
15
16
17
18

19 _____
(Transcriber)

20
21 On the Record Reporting
22 7703 N. Lamar Blvd., #515
23 Austin, Texas 78752
24
25