

TEXAS DEPARTMENT OF HOUSING AND COMMUNITY AFFAIRS

GOVERNING BOARD MEETING

Dewitt C. Greer State Highway Building
Ric Williamson Hearing Room
125 E. 11th Street
Austin, Texas

February 21, 2019
8:00 a.m.

MEMBERS PRESENT:

J.B. GOODWIN, Chair
LESLIE BINGHAM ESCAREÑO, Vice Chair
PAUL BRADEN, Member
ASUSENA RESÉNDIZ Member
LEO VASQUEZ, Member

DAVID CERVANTES, Acting Director

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ITEM 1: APPROVAL OF THE FOLLOWING ITEMS PRESENTED IN THE BOARD MATERIALS:	
EXECUTIVE	
a) Presentation, discussion, and possible action on Board meeting minutes summary for December 6, 2018	
LEGAL	
b) Presentation, discussion, and possible action regarding the adoption of a Final Order of debarment for John R. Dykema Jr. and Dykema Architects, Inc.	
COMMUNITY AFFAIRS	
c) Presentation, discussion, and possible action on approval of the draft 2019 Department of Energy Weatherization Assistance Program state plan for public comment	
BOND FINANCE	
d) Presentation, discussion, and possible action on Inducement Resolution No. 19-027, for Multifamily Housing Revenue Bonds Regarding Authorization for Filing Applications for Private Activity Bond Authority for Northgate Village Apartments (#19603) in Dallas	
e) Presentation, discussion, and possible action on Inducement Resolution No. 19-028, for Multifamily Rousing Revenue Bonds Regarding Authorization for Filing Applications for Private Activity Bond Authority for Ventura at Hickory Tree (#19604) in Balch Springs	
MULTIFAMILY FINANCE	
f) Presentation, discussion, and possible action on a Determination Notice for	

Housing Tax Credits with another Issuer
and an Award of Direct Loan Funds
18448 RBJ Phase I Austin
19409/18454 Grim Hotel Texarkana

- g) Presentation, discussion, and possible action on a Determination Notice for Housing Tax Credits with another Issuer
18445 Wurzbach Manor San Antonio
- h) Presentation, discussion, and possible action on the re-issuance of a Determination Notice for Housing Tax Credits with another Issuer (#18424
Flora Lofts, Dallas)
- I) Presentation, discussion, and possible action regarding site eligibility under 10 TAC §11.101(a)(2) related to Undesirable Site Features
19076 Bellfort Park Apartments Houston
19112 Hebronville Seniors Apartments
Hebronville

HOME AND HOMELESSNESS PROGRAMS

- j) Presentation, discussion, and possible action to authorize the issuance of the 2019 HOME Investment Partnerships Program Single Family Development Notice of Funding Availability and publication in the *Texas Register*

ASSET MANAGEMENT

- k) Presentation, discussion, and possible action regarding a Material Amendment to the Housing Tax Credit Application
17204 Vista Bella Lago Vista
18015 Cambrian East Riverside Austin
- l) Presentation, discussion, and possible action regarding a Material Amendment to the Housing Tax Credit Land Use Restriction Agreement
01069 Northstar Apartments Raymondville
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RULES

- m) Presentation, discussion, and possible action on an order adopting the repeal of 10 TAC §5.801, Project Access Initiative; and an order adopting new 10 TAC §5.801, Project Access Initiative,

and directing their publication for adoption in the *Texas Register*

- n) Presentation, discussion, and possible action on TAC Chapter 1, Administration, Subchapter B, Accessibility and Reasonable Accommodations; and an order adopting new Accessibility and Reasonable Accommodations, and directing their publication for adoption in the *Texas Register*
- o) Presentation, discussion, and possible action on an order adopting new 10 TAC §1.410, Determination of Alien Status for Program Beneficiaries, and directing publication for adoption in the *Texas Register*
- p) Presentation, discussion, and possible action on an order adopting new 10 TAC §1.411, Administration of Block Grants under Chapter 2105 of the Tex. Gov't Code, and directing publication for adoption in the *Texas Register*
- q) Presentation, discussion, and possible action on an order proposing an amendment to 10 TAC §1.405, Bonding Requirements, and directing publication for public comment in the *Texas Register*
- r) Presentation, discussion, and possible action on an order proposing the repeal of 10 TAC §5.802, Local Operators for the Section 8 Housing Choice Voucher Program, and directing its publication for public comment in the *Texas Register*
- s) Presentation, discussion, and possible action on an order proposing an amendment to 10 TAC §1.15, Integrated Housing Rule, and directing publication for public comment in the *Texas Register*
- t) Presentation, discussion, and possible action on the adoption of the 2019 State of Texas Low Income Housing Plan and Annual Report, and an order adopting the repeal and new 10 TAC §1.23 concerning State of Texas Low

Income Housing Plan and Annual Report, and directing their publication in the *Texas Register*

- u) Presentation, discussion, and possible action regarding adoption of amendments to 10 TAC §23.24, concerning Administrative Deficiency Process, and §23.51, concerning Contract for Deed General Requirements, and directing their publication in the *Texas Register*
- v) Presentation, discussion, and possible action on an order adopting the repeal of 10 TAC Chapter 7, Subchapter C, Emergency Solutions Grants; and an order adopting new 10 TAC Chapter 7, Subchapter C, Emergency Solutions Grants, and directing publication for adoption in the *Texas Register*

CONSENT AGENDA REPORT ITEMS

ITEM 2: THE BOARD ACCEPTS THE FOLLOWING REPORTS:

- a) TDHCA Outreach Activities, (January-February)
- b) Report on the 2020 QAP Plan
- c) Report on the Department's 1st Quarter Investment Report in accordance with the Public Funds Investment Act (PFIA)
- d) Report on the Department's Interim Balance Sheet/Statement of Net Position for the period ended November 30, 2018
- e) Report on the Department's 1st Quarter Investment Report relating to funds held under Bond Trust Indentures

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P R O C E E D I N G S

1
2 MR. GOODWIN: Good morning. I am going to call
3 to order the February 21st Board meeting for the Texas
4 Department of Housing and Community Affairs. We will
5 start with a roll call.

6 Mr. Vasquez.

7 MR. VASQUEZ: Present.

8 MR. GOODWIN: Ms. Reséndiz.

9 MS. RESÉNDIZ: Present.

10 MR. GOODWIN: Ms. Bingham.

11 MS. BINGHAM ESCAREÑO: Here.

12 MR. GOODWIN: The man on the far end there, Mr.
13 Braden.

14 MR. BRADEN: Here.

15 MR. GOODWIN: Here. Ms. Thomason is not here.

16 So we do have a quorum. And we will officially start the
17 Board meeting. Please rise and join us as David leads us
18 in the pledge to the flags.

19 (Whereupon, the Pledge of Allegiance was
20 recited.)

21 (Whereupon, the Pledge to the Texas flag was
22 recited.)

23 MR. GOODWIN: Every time I say that pledge I am
24 a little worried that I am going to screw the words up.
25 Yes.

1 So Mr. Lyttle, I believe you have a resolution
2 to read into the record?

3 MR. LYTTLE: Yes, sir. It reads -- excuse me,
4 it reads as follows.

5 Whereas, February 2019 is Black History Month,
6 and has a nationally designated theme of Black migrations,
7 emphasizing the movement of people of African descent to
8 new destinations and subsequently to new social realities,
9 beginning in the earliest 20th century and continuing
10 today, in the 21st century.

11 Whereas, the Texas Department of Housing and
12 Community Affairs recognizes the significance of Black
13 History Month as an important time to honor African
14 Americans as they moved from the farm to the cities, from
15 the South to the more industrialized Northeast, Midwest
16 and West, and from poverty to the national stage in
17 business, politics, literature and the arts.

18 Whereas the Department recognizes African
19 American migration patterns and the continuous movement
20 and relocation of these families, that such migrations
21 have resulted in a more diverse and stratified interracial
22 and intraracial urban population amid a changing social
23 climate. And that such migrations have required a greater
24 need for affordable housing in those relocated areas.

25 And whereas the Department recognizes that

1 today black migrations are worldwide, and the historic
2 trend of migration has reversed with an increase in black
3 populations looking for jobs and affordable housing in
4 southern cities such as Atlanta and Houston.

5 Now, therefore, it is hereby resolved that the
6 Texas Department of Housing and Community Affairs
7 recognizes the significance of Black History Month as an
8 important time to acknowledge, better understand, and
9 celebrate the history of African Americans, and encourages
10 the continued celebration of this month to provide an
11 opportunity for all peoples of the State of Texas to learn
12 more about the migration of African Americans, its impact
13 on African Americans in business, politics, literature and
14 the arts, and the impact affordable housing has had on the
15 success of African Americans in these areas, as they
16 relocate.

17 And recognizes that in pursuit of the goal and
18 responsibility of providing affordable housing and equal
19 housing opportunities for all, the Governing Board of the
20 Texas Department of Housing and Community Affairs does
21 hereby celebrate February 2019 as Black History Month in
22 Texas. And encourages all Texas individuals and
23 organizations, public and private, to join and work
24 together in this observance of the impact and importance
25 of affordable housing and equal housing opportunity to the

1 success of all Texans.

2 MR. GOODWIN: Do I hear a motion to adopt this
3 resolution.

4 MS. BINGHAM ESCAREÑO: So moved.

5 MR. GOODWIN: Second.

6 MR. BRADEN: Second.

7 MR. GOODWIN: It has been moved and seconded.

8 Any discussion?

9 (No response.)

10 MR. GOODWIN: Comments?

11 (No response.)

12 MR. GOODWIN: All in favor, say aye.

13 (A chorus of ayes.)

14 MR. GOODWIN: Opposed?

15 (No response.)

16 MR. GOODWIN: Okay. We are moving on to the
17 consent agenda. And we have a correction to the consent
18 agenda and some items to be pulled. But before we listen
19 to that correction, are there any items on the consent
20 agenda that any Board member would like to pull?

21 (No response.)

22 MR. GOODWIN: No? Anybody in the public have
23 any items that they would like to pull?

24 (No response.)

25 MR. GOODWIN: Okay. Marni, you go ahead.

1 MS. HOLLOWAY: Good morning. Marni Holloway,
2 Directive of Multifamily Finance. On item 1(f),
3 application 18448 for RBJ Phase I. We have a correction
4 to the underwriting report that was published in your
5 Board materials. There are hard copies out front. And I
6 believe that each of you have one now.

7 Through the underwriting process, there was an
8 error in the unit mix. So we have published -- or the
9 Real Estate Analysis Division has published a revised
10 report, that says, per the Applicant, they submitted the
11 incorrect revised unit mix during application
12 underwriting.

13 The underwritten unit mix included 81 50-
14 percent units and 147 60-percent units. The correct unit
15 mix includes 72 50-percent units and 156 60-percent units.

16 There are no other changes. And this did not impact the
17 feasibility analysis.

18 MR. GOODWIN: Okay.

19 MS. HOLLOWAY: Okay. On that same item, 1(f),
20 we are pulling off the agenda application 19409 Grim
21 Hotel. We will be bringing that back to you in a future
22 meeting. We are also pulling off Item 1(g), for Wurzbach
23 Manor. That one also will be coming to you at a future
24 meeting.

25 MR. GOODWIN: Okay. Hearing no other comments,

1 do I have a motion to approve the consent agenda? As
2 modified; I am sorry.

3 MS. BINGHAM ESCAREÑO: I move to approve the
4 consent agenda with the modifications made by staff.

5 MR. GOODWIN: Second.

6 MR. BRADEN: Seconded.

7 MR. GOODWIN: So it has been moved and
8 seconded. Any discussion?

9 (No response.)

10 MR. GOODWIN: All in favor, say aye.

11 (A chorus of ayes.)

12 MR. GOODWIN: Opposed?

13 (No response.)

14 MR. GOODWIN: Okay. The consent agenda is
15 approved. So we are going to move into Executive Session.

16 I need to read this document for just a moment, please.

17 The Governing Board of the Texas Department of
18 Housing and Community Affairs will go into closed, or
19 Executive Session at this time, pursuant to Texas
20 Government Code 551.071 to seek and receive the legal
21 advice of its attorney. Pursuant to Texas Government Code
22 551.072, to deliberate the possible purchase, sale,
23 exchange or lease of real estate.

24 The closed session will be held in the adjacent
25 meeting room at the rear of this hearing room. The date

1 is February 21st, and the time is 8:06 a.m.

2 (Whereupon, the Board recessed into Executive
3 Session at 8:06 a.m.)

4 MR. GOODWIN: The Board is now reconvened in
5 open session at 8:27 a.m. During the Executive Session,
6 the Board did not adopt any policy, position, resolution,
7 rule, regulation, or take any formal action or vote on any
8 item.

9 We are moving to the action items. Item 3,
10 Tom. Good morning.

11 MR. GOURIS: Good morning, Board. My name is
12 Tom Gouris. I am a Director of Special Initiatives for
13 the Department. This item before you is the sale of 901
14 North Orange Street, in Alpine, Texas, known as the Alpine
15 Retirement Community.

16 This property has been before you before, about
17 a year ago. We had a contract of offer on it, and
18 contracted it. Unfortunately, that property -- that sale
19 did not manifest to completion.

20 So we are bringing this back to you today with
21 a new offer, a new purchaser. The purchaser is a company
22 called Well Empowered Health. It is a nonprofit
23 organization.

24 The terms of the transaction were discussed in
25 Executive Session. And I think that they are a fair

1 offer.

2 We are also asking to extend the LURA on this
3 property for an additional 15 years. And also asking that
4 we have the authority to continue a sale, if this sale
5 falls out, to continue to market and sell the property,
6 should this one fall out.

7 MR. GOODWIN: Okay. Do I hear a motion to
8 accept staff's recommendation?

9 MR. VASQUEZ: Move to accept staff's
10 recommendation.

11 MR. GOODWIN: A second?

12 MR. BRADEN: Second.

13 MR. GOODWIN: Any discussion?

14 (No response.)

15 MR. GOODWIN: All in favor, say aye.

16 (A chorus of ayes.)

17 MR. GOODWIN: Opposed?

18 (No response.)

19 MR. GOODWIN: Okay. Thank you, Tom.

20 MR. GOURIS: Thank you all. Item 4, home
21 ownership program. Cathy.

22 MS. GUTIERREZ: Good morning.

23 MR. GOODWIN: Good morning.

24 MS. GUTIERREZ: Cathy Gutierrez, Director of
25 the Texas Home Ownership Division, presenting to you on

1 Item 4, quarterly reports for Texas Home Ownership
2 Division activity. I will try to make this fairly quick.

3 I just wanted to give you guys an update on
4 some of the modifications that we have made to the
5 quarterly reports that have previously been presented to
6 you. I will start off by saying that the programs are
7 holding strong.

8 We are excited, and quite frankly, very proud
9 of the affordable home ownership options TDHCA continues
10 to make available to low- and moderate-income Texas
11 homebuyers. The quarterly reports were initially created
12 to provide Division activity in terms of loan volume and
13 number of households served under the programs.

14 Recent modifications have been made to include
15 newly introduced loan options, and to also provide
16 demographic and geographic information. The aggregate
17 summary report, which is page 3 of Item 4, provides a
18 breakdown of each available home ownership option and
19 related volume over the last three calendar years.

20 Two columns of information have been added to
21 this report. Our newest option, the My Choice Texas Home
22 program described to you on page 1 of your writeup, was
23 released and opened for loan reservations in mid-October
24 of last year. The program has been well received by the
25 lending community, and we are now able to report loan

1 purchase activity for this option.

2 The bond program option was added to the
3 report, to report loans that have been closed and
4 purchased under a tax exempt bond issuance. The data
5 provided in today's report is specific to the 2018 Series
6 A bond issue released in August of 2018.

7 As mentioned in the previous quarterly report,
8 the 2019 Series A bond allocation of \$143 million was
9 fully originated in less than two months, which brings us
10 to the most recent bond allocation. The 2019 Series A
11 bond issue was released just last week, February 11th,
12 making available approximately 166 million in mortgage
13 loan options, offering a very attractive unassisted rate
14 of 3.99 percent.

15 Lenders, realtors, and more importantly, Texas
16 first-time homebuyers have certainly taken notice and are
17 excited for the opportunity and affordability these low
18 rates provide to the mortgage loan. In less than two
19 weeks, approximately eight business days, just about 29, I
20 mean, 20 percent or 29 million of those funds have been
21 committed under this new bond allocation.

22 A quick update on our mortgage credit
23 certificate program. As recommended and approved at the
24 January Board meeting, the standalone MCC option has been
25 suspended, as of February 1st of this year. The decision

1 to suspend the option is due to significant and ongoing
2 demand for MCCs and the issue of private activity bonds
3 being a limited resource to meet the demand.

4 TDHCA is extremely proud of the success the
5 Texas MCC program has experienced over the years,
6 assisting over 11,500 Texas first-time homebuyers to
7 better afford home ownership through this tax savings
8 benefit. The overwhelming demand for MCCs resulted in
9 TDHCA providing MCCs in conjunction with approximately 1.9
10 billion in mortgage loans, just in fiscal years 2015 to
11 2018.

12 There are several active standalone MCC
13 programs available in various areas throughout the state,
14 provided by local housing finance corporations, and other
15 entities. Staff has compiled a list of these programs to
16 provide to mortgage lenders and consumers as stand alone
17 MCC options to consider. TDHCA continues to offer the MCC
18 in combination with our down payment assistance through
19 our combo option.

20 Turning to page 4 of Item 4, the demographic
21 information, this report displays the most recent twelve
22 months data on the average household purchasing a home
23 under the program. The intent in providing the
24 demographic information is to give you a visual of what
25 the average homebuyer looks like under the program.

1 Today, you would see a 36-year-old male in a
2 household of two with an income of \$54,958, purchasing a
3 pre-existing single family home using FHA financing with a
4 mortgage loan of \$169,698. The income mentioned
5 represents a household income of less than 80 percent of
6 the average area median family income.

7 It is also important to note here that although
8 the programs do allow for household incomes up to 115
9 percent of the area median family income, year after year,
10 the majority of funds continue to assist households that
11 fall into the 80-percent-or-below income range. On
12 average, 68 percent of those served are low-income first
13 time homebuyers.

14 The aggregate report on geographic
15 distribution, which is page 5 of Item 4, includes a map
16 illustrating a twelve-month distribution of funds across
17 the state. Harris, Travis, Bexar, El Paso and Tarrant
18 counties come in as a top five originating counties in the
19 state.

20 However, as shown on the map, home ownership
21 benefits have been provided to households in 146 of the
22 254 Texas counties, assisting approximately 57 percent of
23 the counties in the state. The map will be considered by
24 staff to determine future outreach efforts for underserved
25 areas of the state.

1 That is pretty much my report. That sums it
2 up. If there is anything that you all would like to see
3 added to the report, additional information, additional
4 data, we are happy to consider that, and bring that to
5 you. And with that, I will answer any questions.

6 MR. GOODWIN: I would like to point out that in
7 '16, we served 2,894 families, and in '17 and 18, over
8 7,500. So great job.

9 MS. GUTIERREZ: Thank you.

10 MR. GOODWIN: Thank you. Any questions or
11 comments from Board members?

12 (No response.)

13 MR. GOODWIN: If not, do I hear a motion to
14 accept this report?

15 MR. BRADEN: Move to accept.

16 MR. GOODWIN: Second?

17 MR. VASQUEZ: Second.

18 MR. GOODWIN: It has been moved and seconded.
19 Any discussion?

20 (No response.)

21 MR. GOODWIN: If not, all those in favor, say
22 aye.

23 (A chorus of ayes.)

24 MR. GOODWIN: Opposed?

25 (No response.)

1 MR. GOODWIN: Thank you, Cathy.

2 MS. GUTIERREZ: Thank you.

3 MR. GOODWIN: Next, we have Item 5, Community
4 Affairs. Mr. De Young.

5 MR. DE YOUNG: Good morning, members of the
6 Board. Michael De Young, Community Affairs Division
7 Director. Item 5 is concerning Galveston County Community
8 Action Agency.

9 I will take you back to the last Board meeting,
10 where we had a conversation about Galveston County. And
11 there were concerns that we weren't seeing the
12 improvements that we needed to see.

13 We made a recommendation to the Board. And we
14 had public comment. And we had some good discussion at
15 the Board level. And ultimately, the recommendation was
16 that we give them an additional 90 days to resolve some of
17 the issues that we have identified.

18 Immediately after that, we got back to our
19 office, just a block and a half away, and realized we have
20 a potential issue. And it is really not a big issue. But
21 we didn't have an approved '19 contract. Galveston was
22 still operating on their old '18 contract.

23 And they still had about half a million dollars
24 left in that contract. They are going to be working,
25 pledging funds for utility assistance over the next few

1 months. And there is the potential risk that they could
2 run out of funds, and we would have a disruption of
3 services.

4 So the item before you today is to give them
5 access to 25 percent of their '19 contract. It is about
6 \$830,000 roughly.

7 I don't anticipate that they will you know, go
8 spend that \$830,000. I think this is more preventive,
9 just so that we don't have a disruption of services,
10 should they expend those funds over the next two months.

11 With your approval, we would go back this
12 afternoon, and immediately begin routing a contract. And
13 it would be there. They will fully expend that '18 first.

14 We do, the process is for every subrecipient is
15 spend your old contract, and then we will move into the
16 new contract. This is just for the potential of having
17 bills start to -- bigger bills start to come in. And they
18 have the ability to expend '19 funds.

19 As an update to the last Board item, you
20 instructed staff to come up with kind of a measuring stick
21 of what we would like to see. And then, work with
22 Galveston County Community Action to have check ins.

23 So we did our 30 day check in, in fact, this
24 past Tuesday morning. We had a phone call with the Board
25 Chair, Joe Compian, who is also here -- and the staff.

1 And Ernest will be going out, about 30 days
2 from now, at the end of March, to do an assessment of
3 where they stand. And then, we will come back to you at
4 the late April meeting with a formal recommendation of
5 where are they in this process, and what are the next
6 steps?

7 So where the Board is at -- or the staff is
8 asking for your approval to enter into a 25-percent
9 contract with Galveston County Community Action for the
10 2019 CEAP funds.

11 MR. GOODWIN: Okay. Do I hear a motion to
12 approve staff's recommendation?

13 MR. BRADEN: I'll make the motion to approve
14 staff recommendation. And I also want to commend the fact
15 that after we made a decision that you did not expect, you
16 thought about it and came up with this. Thinking ahead, I
17 appreciate it.

18 MR. GOODWIN: A second.

19 MS. BINGHAM ESCAREÑO: I will second.

20 MR. GOODWIN: Okay. It has been moved and
21 seconded. Any questions or discussion?

22 Leo?

23 MR. VASQUEZ: Question. So the 800,000
24 roughly, that is saying, here is the entire amount? Or is
25 it approving up to that amount, and they would --

1 Galveston County would ask us for, okay, we had \$300,000
2 this month. We have --

3 MR. DE YOUNG: We are asking you to approve a
4 25-percent contract, which is the \$800,000. They will --
5 as soon as they fully expend their '18 contract. And that
6 may be, for example, mid-March.

7 They would close out that '18 contract, report
8 all their final expenditures, and move over into the last
9 two weeks of March. And say they expend \$200,000. They
10 would draw that \$200,000 on the '19 contract.

11 There is a true up every month of, what do you
12 have in cash on hand. How much do you need to make good
13 on all the commitments you have made. And so, they would
14 have access to 800, but they would not draw down 800.
15 They would draw down only what they need.

16 MR. VASQUEZ: Right. And so, we are still
17 having these 30-day look-ins, or whatever, to see if
18 progress is being made towards compliance before.

19 MR. DE YOUNG: Right. And we'll continue that,
20 and come back with that recommendation at the late April
21 Board meeting. After Ernest.

22 MR. VASQUEZ: Okay. So it is not just, here is
23 another -- go forward with another \$800,000 and come back
24 to us after that. We are still --

25 MR. DE YOUNG: We are still monitoring them.

1 Yes.

2 MR. VASQUEZ: Okay. Thanks.

3 MR. GOODWIN: Any other questions?

4 (No response.)

5 MR. GOODWIN: If not, all those in favor, say
6 aye.

7 (A chorus of ayes.)

8 MR. GOODWIN: Opposed?

9 (No response.)

10 MR. GOODWIN: Okay. Thank you, Mike.

11 MR. DE YOUNG: Thank you.

12 MR. GOODWIN: Item 6(a), Andrew. You are going
13 to do 6(a) and 6(b), Andrew?

14 MR. SINNOTT: That is correct. Yes.

15 MR. GOODWIN: Okay.

16 MR. SINNOTT: Good morning, Board. Andrew
17 Sinnott, Multifamily Loans program administrator. So Item
18 6(a) is a presentation, discussion and possible action
19 regarding an award of direct loan funds from 2018-1
20 Multifamily Direct Loan NOFA for Eastern Oaks Apartments.

21 So this is the second time that this
22 application has been before you. Its development site was
23 previously found eligible with regard to poverty rate and
24 school rating in November of last year.

25 This development is a 30-unit development

1 constructed nearly 40 years ago in Southeast Austin. That
2 is owned by the Housing Authority of Travis County, which
3 is the Applicant.

4 The development was converted from public
5 housing units to project-based rental assistance units
6 through HUD's RAD program in 2016, along with two other
7 Housing Authority of Travis County properties that
8 utilized equity from 9-percent tax credits as the majority
9 of their financing. Since Eastern Oaks Apartments was not
10 viable as a competitive Housing Tax Credit application, it
11 has requested \$2 million from the supportive housing soft
12 repayment set-aside by virtue of restricting all 20 direct
13 loan units to 30 percent AMI.

14 The population being served is a general
15 population. The \$2 million in direct loan funds
16 represents the only Department funding. No tax credits
17 are being requested.

18 So as a result, the requirements in 10 TAC
19 13.8(c)(6)(A), regarding 20 percent owner equity, and (C)
20 regarding an appraisal showing no more than 80-percent
21 loan to value with regard to the direct loan, those two
22 requirements become applicable. So waivers have been
23 requested for both of those requirements.

24 Three direct loan only applications have
25 previously received waivers of 20-percent owner equity, of

1 the 20-percent owner equity requirement on their way to
2 ultimately receiving direct loan awards. These three
3 direct loan only applications mitigated the risk inherent
4 in direct loan only transactions by providing a
5 combination of owner equity, private foundation grants,
6 local government grants, and donated labor, materials, and
7 professional services.

8 Similar to two of the three direct loan
9 applications that previously moved forward with less than
10 20-percent owner equity, Eastern Oaks Apartments financing
11 is composed primarily of soft debt, with the Department's
12 \$2 million, and the City of Austin's \$1 million,
13 representing approximately 88 percent of the total housing
14 development costs. Leaving only 12 percent of the
15 financing subject to hard repayment provisions.

16 Furthermore, with regard to mitigating
17 circumstances for the lack of 20-percent owner equity, the
18 Applicant's most recent financial statements for fiscal
19 year ending June 30, 2017, as well as the letter from its
20 financial institution, reveal that it is maintaining a
21 healthy financial position with sufficient liquid assets
22 to cover any cost overruns or delays in funding.

23 It is also worth noting that the revised 2019
24 owner equity requirement in Chapter 13, in the multifamily
25 direct loan rule, allows for direct loan only applicants

1 to move forward with less than 20-percent owner equity,
2 without needing a waiver, but rather, with Board approval
3 of a reduced equity as a result of mitigating
4 circumstances, like I have been describing.

5 While the 80-percent loan-to-value ratio
6 requirement with respect to the direct loan has not been
7 waived previously, the Department's loan, which is
8 currently approximately 89 percent of the value of the
9 property, should ultimately represent a significantly
10 lower percentage of the value of the property once the
11 rehabilitation is complete.

12 Staff is recommending the Board's approval of
13 the waivers of 10 TAC 13.8(c)(6)(A) and (C) as a result of
14 the mitigating circumstances described, and as a result of
15 the Housing Authority demonstrating that they could not
16 have foreseen or prevented needing these waivers as a
17 result of limitations under which a public housing
18 authority has had to operate for the past several decades.

19 In addition to the waivers of 10 TAC
20 13.8(c)(6)(A) and (C) being requested, the Applicant also
21 requested a waiver of 10 TAC 10.302(i)(5)(B), which
22 requires cash flow to remain positive throughout the term
23 of the direct loan. According to staff's analysis, cash
24 flow is projected to go negative in year ten. So that is
25 where this waiver is coming from, or is resulting from.

1 So 10 TAC 302(i)(6)(B) allows a development
2 such as this one, which is receiving PBRA, project based
3 rental assistance, through a RAD conversion for at least
4 50 percent of the units to move forward without meeting
5 several feasibility requirements, but not the positive
6 cash flow requirement. So it is the positive cash flow
7 requirement that they are requesting the waiver on.

8 All of the other feasibility conclusions, they
9 are being given this exception in 10 TAC 10.302(i)(6)(B).

10 Therefore, after reviewing the documentation, namely, the
11 project-based rental assistance contract and the Housing
12 Authority's resolution irrevocably committing to fund any
13 operating deficits that may arise during the term of the
14 loan submitted by the Applicant, that supports the unique
15 circumstances that provide mitigation, the Acting Director
16 has granted an exception in accordance with 10 TAC
17 10.302(i)(6)(A), with regard to the negative cash flow.

18 Additionally, this application is being
19 recommended for an award of TCAP repayment funds, which is
20 the only source of funds available to this application as
21 a result of the set-aside, the supportive housing soft
22 repayment set-aside under which is supplied and
23 construction activity rehabilitation being proposed.
24 Currently, rehabilitation is not an eligible activity
25 under the state's National Housing Trust Fund allocation

1 plan.

2 So NHTF was the only other -- NHTF and TCAP
3 were the two sources under the set-aside. This
4 application is only eligible for TCAP repayment funds.

5 Were this application eligible to be
6 recommended for an award of NHTF, staff would not be in a
7 position to grant the exception available in 10 TAC
8 10.302(i)(6)(A). For these reasons, staff recommends
9 approval of the Applicant's requested waivers and approval
10 of a \$2 million direct loan award out of the supportive
11 housing soft repayment set-aside, which will be sourced
12 with TCAP repayment funds.

13 If you have any questions?

14 MR. GOODWIN: Questions?

15 (No response.)

16 MR. GOODWIN: Anybody got that 10 TAC
17 10.302(i)(6)(A)? Could you repeat that again?

18 MR. SINNOTT: This was -- yes. Quite a meaty
19 Board item.

20 MR. GOODWIN: I think I understand what you are
21 saying. But I also thought I understood my wife when she
22 was talking to me last night, too.

23 MR. SINNOTT: This was a very rule oriented --

24 MR. GOODWIN: A rule oriented recommendation?
25 You have checked every rule?

1 MR. SINNOTT: Yes.

2 MR. GOODWIN: You promise. Promise. Scout's
3 honor?

4 MR. SINNOTT: Scout's honor.

5 MR. GOODWIN: There you go. Any questions? If
6 not, I will consider a motion.

7 MR. VASQUEZ: I have a question or two.

8 MR. GOODWIN: Sure.

9 MR. VASQUEZ: In plain English, the quote
10 direct loan, what are the terms of repayment that you are
11 recommending?

12 MR. SINNOTT: So this is a deferred forgivable.

13 So as of --

14 MR. VASQUEZ: Zero.

15 MR. SINNOTT: Zero. Zero percent.

16 MR. VASQUEZ: It is a gift.

17 MR. SINNOTT: Deferred forgivable 30-year term.

18 So yes. This is the part of that 88 percent of the total
19 housing development costs being soft debt with really no
20 repayment provisions. Our \$2 million is part of that 88
21 percent of the total development costs, which are soft
22 debt.

23 MR. VASQUEZ: Okay. And forgive me if I missed
24 it, I am from Harris County, not Travis County. So I
25 don't have these details.

1 So for this Eastern Oaks project, is this
2 something that the Travis County Housing Authority or
3 Housing Authority of Travis County is coming in to save?
4 Or is it a project they started in the first place?

5 MR. SINNOTT: It is a project that they have
6 owned for the whole period, that it has been around. Like
7 I said, it has been -- it was constructed in 1980, or '82,
8 I believe. And they have owned it this whole time.

9 So it is just a matter of, you know, there is
10 some -- they have kept it in as good condition as they
11 could, given the limited capital and operating funds that
12 housing authorities have been receiving for the past
13 several decades. But they have converted it to this RAD
14 transaction whereby they can go out and get financing
15 outside of HUD.

16 So they have come to us. They have come to the
17 City of Austin. And they have got a small \$400,000 from a
18 private bank to fund the rehabilitation.

19 MR. VASQUEZ: Just so I understand. In the
20 limited news I have been reading about, isn't Travis
21 County and the City of Austin, aren't they dedicating all
22 kinds of new funds to --

23 MR. SINNOTT: The City of Austin passed housing
24 bonds, yes, this past year. I am not sure if this
25 particular deal is being sourced with housing bonds passed

1 by the City of Austin in this past, in 2018. But there
2 are some other housing bonds passed by the City of Austin
3 several years ago that they also may be using.

4 MR. VASQUEZ: It just seems odd to me that we
5 are being tapped to be the main funding source of this
6 project that Travis County started.

7 MR. SINNOTT: Sure. And the Applicant is here.
8 She may be able to better answer this question.

9 MS. HICKS: Hi. Jennifer Hicks with True Casa
10 Consulting. I am the consultant to the Applicant for this
11 project.

12 So to answer your question, Mr. Vasquez, that
13 we applied to the City of Austin back in July of 2018.
14 That was before the new \$250 million in general obligation
15 bonds became available.

16 So we are up for approval of funding March 7th,
17 by the Austin City Council for the \$1 million. And that
18 will be made up of a few different sources: the kind of
19 leftovers of the last general obligation bond package from
20 the City, and then, some HOME dollars that the City has.
21 So it won't be taking advantage of the new allocation
22 because that came -- that just opened up in January.

23 MR. VASQUEZ: Okay. So I am sorry. Did you
24 say that the City of Austin's \$1 million has not been
25 approved yet?

1 MS. HICKS: The staff has approved it. It is
2 on City Council agenda for March 7th approval.

3 MR. VASQUEZ: Okay. But as of right now, it
4 has not been.

5 MS. HICKS: It has not.

6 MR. VASQUEZ: Is it contingent on our \$2
7 million?

8 MS. HICKS: No.

9 MR. VASQUEZ: Okay.

10 MS. HICKS: And then, just going through the
11 funding stock available, just for back history, the
12 Housing Authority had three projects that went through the
13 RAD conversion at the same time.

14 Two of those projects were packaged and applied
15 for tax credits and were allocated tax credits, and are
16 almost complete with their rehabilitation right now. This
17 project didn't score well in the 9-percent round, and it
18 wasn't eligible for -- a good fit for the tax credit
19 funding.

20 And so, that is why we put together a funding
21 package that included the NFTL funding. As a consultant,
22 I have utilized the NFTL funding on many different
23 applications. And I can say this tiny project, we went
24 through a lot of different iterations to make this project
25 work.

1 But you know, I think the intent of the NFTL
2 funding, the soft forgivable funding fits well for this
3 project that has, you know, all the rents are set at --
4 per the HAP contract, all the incomes of the residents are
5 at 30-percent AMFI and below. There is just not a lot of
6 cash flow on this project to support debt.

7 And I think, you know, we have really tapped
8 the resources that are out there, to make the financing of
9 this project work.

10 MR. VASQUEZ: Okay. Thank you.

11 MS. HICKS: Is that helpful?

12 MR. VASQUEZ: The other, let me just, again.
13 This isn't a reflection on your project. I would assume
14 that every project, a \$2 million forgivable loan fits well
15 into their financing package. Right. That is a
16 rhetorical statement.

17 MS. HICKS: Sure. Right. Well, and the other
18 thing I guess I would say is, there is money available.
19 So I think that if there was a situation where there were
20 a lot of projects competing for a very limited plot of
21 money.

22 But there is money available. And so, I guess
23 that was the other reason why, you know, we have gone this
24 route.

25 MR. VASQUEZ: Thank you, Ms. Hicks.

1 MR. GOODWIN: Other questions?

2 MR. VASQUEZ: More internal to staff, and I
3 think you all know I have been asking lots of questions on
4 direct loan programs, especially after-the-fact direct
5 loan programs.

6 This really isn't after the fact that one of
7 our awards and then a tax credit award then follows. So
8 it is a different animal. I recognize this is somewhat
9 different. But it is still concerning, especially when
10 there is no chance of us getting --

11 MR. SINNOTT: Right. So --

12 MR. VASQUEZ: What I am getting at, is this a
13 slippery slope that we have gone from giving 40-year
14 amortization, zero-interest -- I feel like we are sliding
15 down the slope to now giving, here is zero payback as
16 well. It just seems to be getting worse every time I hear
17 direct loans.

18 MS. HOLLOWAY: Marni Holloway, Director of
19 Multifamily Finance. So in each direct loan NOFA, there
20 is a set-aside that is the supportive housing soft
21 repayment set-aside.

22 That set-aside is composed of our National
23 Housing Trust Fund dollars that are allocated to us by HUD
24 annually. They come with a requirement to serve
25 households at 30 percent of AMI, or less.

1 The balance of the set-aside, the other funds
2 come from our TCAP repayment funds. These are TCAP loans
3 that have been, we are receiving income from. And we are
4 recycling that income.

5 The purpose of that set-aside is to provide
6 funds to serve these lowest income households. Or in
7 supportive housing transactions where the cost of
8 providing the supportive transactions makes debt payments
9 very difficult. That is the whole purpose of this set-
10 aside.

11 So when the NOFA was previously approved, this
12 was part of that process. Our 2019-1 NOFA has a similar
13 set-aside composed of National Housing Trust Fund dollars
14 and TCAP repayment funds.

15 MR. GOODWIN: Okay.

16 MR. SINNOTT: And the TCAP repayment funds, it
17 should be noted that the TCAP repayment funds in the set-
18 aside are the interest that we have accumulated, not the
19 principal that we have accumulated on TCAP repayments. So
20 this is just -- you know, this isn't cutting into the
21 principal that we are receiving.

22 So we are still -- this is just the extra
23 portion that we are setting aside for these types of deals
24 that are not able to support hard, repayable debt.

25 MR. VASQUEZ: And this total size of this

1 development is 30 units?

2 MR. SINNOTT: Correct.

3 MR. VASQUEZ: So our \$2 million, the hopeful
4 city \$1 million, and \$400,000 from the bank?

5 MR. SINNOTT: Uh-huh.

6 MR. VASQUEZ: So that is \$3.4 million, or
7 \$113,000 a door for rehab?

8 MR. SINNOTT: Yes. This has been a project
9 that, like I said, they have done the best they could, the
10 Housing Authority of Travis County, as I understand it,
11 with the limited resources that they have had.

12 But there is a lot of rehab needed. And if
13 Robert, or Jennifer --

14 MR. VASQUEZ: Couldn't you just knock the whole
15 thing down and start new?

16 MR. ONION: Good morning. My name is Robert
17 Onion. I am with the Housing Authority of Travis County.

18 You know, very good questions.

19 You know, this is a 40-year-old property. I
20 think the issue that we have is the density. You know, it
21 is about six units to the acre.

22 And if you look at it just strictly from a
23 development standpoint, you would say, well, gee, why
24 couldn't you increase the density. But of course, we are
25 in the City of Austin. And we do have tree ordinances.

1 And then, we also have setback line requirements that keep
2 the property from developing and actually doing it new.

3 So we do have to do it rehab. With regard to
4 the worthwhileness of the property, again, these are at 30
5 percent of area median income.

6 And it is very different than the programs that
7 you all administered, in that all you have to do is walk
8 in and you pay 30 percent of your income. And so, if you
9 make \$8,500 a year, your rent is \$200.

10 And as I said, in the last Board meeting, we
11 are the difference between the tax credit program and
12 homelessness. This is the only safety net.

13 If you have looked at City of Austin blueprint
14 for affordable housing, there is a need for over 20,000
15 units by 2025, at 30 percent and below. Also, you heard
16 testimony that the expenses are 80 percent of the income
17 that is being brought in. Therefore, it can't support
18 very much debt.

19 We, in fact, do not pay property taxes. If we
20 did pay property taxes, then we would have no cash flow at
21 all. So that is why we have to access these programs in
22 order to do the rehab.

23 And of course, this will reposition the
24 property for the next 30 to 40 years. And preserve
25 housing with a 20-year HAP contract with HUD.

1 And to give you some idea, we are -- you know,
2 a one bedroom apartment is the max amount that we can
3 receive in subsidy. Not what we get from the tenant, is
4 \$387 a month. And that is in the City of Austin.

5 So extremely low rents. We did do the RAD
6 conversion to keep the subsidy in place. And we are
7 preserving the housing.

8 MR. GOODWIN: I don't think you answered his
9 question.

10 MR. ONION: I didn't?

11 MR. GOODWIN: What do you think about \$113,000
12 to rehab a one-bedroom apartment?

13 MR. ONION: I would say that is a lot, I think,
14 if you compare to a tax credit program. We just did the
15 tax credit program on the other two properties. That was
16 \$137,000 a unit for rehab. So this is actually a little
17 bit lower, because you don't have as many of the program
18 requirements as a result of that.

19 So you know, we are also doing with our Housing
20 Finance Corporation, new properties. And they are going
21 for \$150,000 for new properties. So yes. It is very
22 expensive. I don't know that there is an alternative to
23 it.

24 MR. GOODWIN: Other questions?

25 MR. SINNOTT: And the costs were borne out in

1 the PCA. Is that correct?

2 MR. ONION: That is correct. Yes.

3 MR. SINNOTT: So the PCA that they provide the
4 property condition assessment bore out these costs, the
5 PCA that met our rules.

6 MR. GOODWIN: Well, I just renovated a 6,500
7 square foot home with new granite counter tops, new
8 hardwood floors, all painted, et cetera, for under
9 \$100,000. I have a real problem with \$113,000 to renovate
10 an apartment. Just to be frank with you, I just wrote
11 those checks.

12 MR. VASQUEZ: So the density is six units an
13 acre?

14 MR. SINNOTT: Yes, sir.

15 MR. VASQUEZ: And we can't change that. I
16 mean, all right.

17 MS. HICKS: Because of the trees on the
18 property. The other thing I wanted to point out. There
19 are significant relocation costs in the development
20 budget. So I think those were at two --

21 MR. ONION: Three hundred thousand.

22 MS. HICKS: Three hundred thousand. So that is
23 factored into that number, that per unit cost. Just
24 putting that out there. And in doing development in
25 Austin, construction, \$100,000 is, above \$100,000 is

1 normal.

2 But the other thing I wanted to point out was,
3 we did put this application in, considering National
4 Housing Trust Fund funding. That is what we had
5 anticipated for this project to be. Unfortunately, rehab
6 wasn't allowed.

7 In the federal rules, rehab is allowed. But
8 the state rules have been written as such that rehab is
9 not allowed. So I just wanted to put that out there; that
10 we had positioned this originally for National Housing
11 Trust Fund because of the 30-percent units.

12 MR. GOODWIN: Any other questions? Comments.

13 MR. VASQUEZ: I guess, so the -- what you are
14 asking the Board to approve now is just the \$2 million.

15 MR. SINNOTT: Correct. The waivers and the two
16 million dollars, structured as a zero-percent deferred
17 forgivable loan over 30 years.

18 And to be clear on the rehab, it is a gut
19 rehab. It is everything down to the studs. So this is a
20 higher level of rehabilitation than we typically see.

21 MR. VASQUEZ: Is it possible for us to add in,
22 if this is -- if we approve this \$2 million, that it is
23 contingent upon the \$1 million from the City?

24 MR. SINNOTT: Sure. And we'll typically
25 underwrite or have the final costs and source and uses go

1 back through underwriting prior to closing, to loan
2 closing. So ensuring that that \$1 million from the City
3 is there will be part of that.

4 MR. VASQUEZ: Okay.

5 MR. BRADEN: I have a question. So this pot of
6 money we are using is designed to be used for these type
7 of projects.

8 MR. SINNOTT: Correct. Yes. Extremely low
9 incomes. Either -- so there is two ways that you can
10 access these funds in the supportive housing soft
11 repayment set-aside. You can either be serving a
12 supportive housing population, or you can be serving a
13 general or an elderly population.

14 And then, limit the direct loan units to 30-
15 percent AMI or below. So it is intended for extremely low
16 income and or supportive housing.

17 MR. BRADEN: And some of these are questions
18 for the property. So obviously you are working within
19 limitations that are imposed on you by the City of Austin,
20 to what you can or cannot do with this property.

21 MR. ONION: Yes, sir. With regard to zoning
22 and also the ADA requirements for -- each of the units
23 have to be ADA accessible, which creates an additional
24 cost, along with getting around the trees.

25 MR. BRADEN: And when you came up with that 113

1 per unit, that included -- you are going to gut these
2 properties. So you are moving people out. And then are
3 you going to move them back in? Or is the same people
4 going to be back in the units?

5 MR. ONION: Yes, sir. We will be moving them
6 out. We probably will move out, say 15 residents or 15
7 buildings, rehab those. Soon as they are finished, we
8 will bring them back in, and start with the second phase.

9 MR. BRADEN: So all of that relocation is
10 caught up in these numbers we are talking about.

11 MR. ONION: Sure. It is built into the budget.
12 And it is a requirement of HUD under the relocation plan
13 that we do that. And it is a very extensive cost
14 associated with that.

15 MR. BRADEN: So it is not remodeling as we
16 think of remodeling, since it is additional costs that you
17 are covering.

18 MR. ONION: Absolutely.

19 MR. BRADEN: I will make a motion to accept
20 staff recommendation and approve the resolution.

21 MS. BINGHAM ESCAREÑO: I will second the
22 motion.

23 MR. GOODWIN: Made and seconded. Any other
24 questions or discussion? With conditions.

25 MR. BRADEN: What condition is that?

1 MR. GOODWIN: With the condition of the \$1
2 million.

3 MR. VASQUEZ: With the condition that the City
4 of Austin approve their million.

5 MR. BRADEN: I will accept that.

6 MR. GOODWIN: Okay. Any other questions or
7 discussions?

8 (No response.)

9 MR. GOODWIN: I have got a question, Andrew.
10 What is the problem if we table this for 30 days. Does
11 that create any problems for us?

12 MR. SINNOTT: Not for staff, necessarily. I am
13 not sure if it would cause anything for the Applicant.

14 MR. ONION: Of course, the City of Austin is
15 ready to go, and they want to approve it March 7th. Of
16 course, they are saying that we would like for you to
17 close in April.

18 You know, there is still a lot of development
19 work that we need to do in order to you know, engage the
20 general contractor, et cetera, to do that. That will
21 cause a delay in the process.

22 You know, we have been working on this for an
23 awful long time. As you know, Mr. Goodwin, time kills
24 deals. And you know, I would hate to delay things any
25 further than we have to.

1 MR. GOODWIN: I understand. How does this deal
2 get killed if we delay it 30 days?

3 MR. ONION: Well, things get -- things change.
4 I am sure the City of Austin is going to make it
5 contingent upon you approving, since you are 2 million.

6 MR. GOODWIN: I thought we heard earlier that
7 it wasn't contingent.

8 MR. ONION: Well, you know. We represented
9 that we were going to the Board today for approval. At
10 this point, it is not contingent upon that. If it is
11 delayed, they could go back and have the same discussion
12 that you all are having. And say well, we would really
13 like to have TDHCA.

14 But that is you all's decision. And we
15 certainly will stand by it. And we are just very
16 appreciative of the efforts that you all have made in this
17 regard.

18 MR. GOODWIN: Yes. Any other questions? My
19 reason for asking that question is simply, I find the
20 103,000 when you take the 10,000 out for relocation
21 preposterously high.

22 And I am going to vote no against the motion,
23 which I will tell the Board members but would like to have
24 the opportunity to see the costs. At this stage of the
25 game the six units to an acre does not have any impact

1 whatsoever on costs.

2 It is just an underutilized piece of property
3 that I understand the City of Austin will not allow you to
4 maximize. But it surely doesn't increase your costs. And
5 getting around trees is a project dilemma with everybody.

6 With that being said, if the other Board
7 members would approve, I would just like to see our
8 staff -- and personally, I would like to review those cost
9 numbers a little bit closer, and go take a look at the
10 property.

11 I am just telling you, I just spent this money
12 out of my own personal checking account to this
13 rehabilitation. And it was in Travis County. And it was
14 under the guides of the City of Austin.

15 And it was almost everything that you mentioned
16 that was going to be done in these apartments. But it was
17 done under a lot more square footage. So that is my
18 position.

19 MR. BRADEN: I mean, since staff said there is
20 no harm in tabling it, I move we table it for 30 days. I
21 will retract my motion, if that makes sense.

22 MR. GOODWIN: Okay. Would you retract your
23 second. Motion to table for 30 days? Come back at our
24 next Board meeting?

25 MR. BRADEN: So moved.

1 MR. GOODWIN: Second.

2 MS. BINGHAM ESCAREÑO: I will second.

3 MR. GOODWIN: It has been moved and seconded.

4 Marni, do you have comments about that you would like to
5 make?

6 MS. HOLLOWAY: I would just ask for some
7 clarity around what the Board would like us to do in this
8 next 30 days, and what would you like us to bring back to
9 you next month.

10 MR. GOODWIN: Okay. What I would like to see
11 is a verification of these costs in a complete breakdown
12 to the Board members of what these costs are, and how they
13 compare with other. It just seems completely out of line
14 to me.

15 MS. HOLLOWAY: We have a property condition
16 assessment that is where those costs come from, that of
17 course we can provide to you. It is up on our website
18 right now. But we can make sure that you have all of
19 that.

20 When you say comparison, what would you like us
21 to be comparing to? I mean, REA has looked at those
22 costs, and compared them to information that we have.

23 MR. GOODWIN: Okay.

24 MS. HOLLOWAY: So is that the kind of --

25 MR. GOODWIN: That is what I would like to see

1 and have brought out.

2 MS. HOLLOWAY: Okay.

3 MR. GOODWIN: And I will do my own comparisons
4 with it as well, and provide it at the next Board meeting,
5 too.

6 MS. HOLLOWAY: Certainly.

7 MS. BINGHAM ESCAREÑO: Doesn't REA then have
8 like, if we wanted to see the last three years of rehabs,
9 and costs per door or per square foot or whatever. I just
10 want to make sure that -- so I work in hospitals, where I
11 just did a project where patient rooms were 70 grand to
12 redo a patient room.

13 And I did the same thing. I was like, wow.
14 You can buy a small house for near that. And those
15 weren't even ORs or anything.

16 But I just want to make sure that you know,
17 this development stands on its own merit, you know. It is
18 not -- I think it is -- we all agree that it is a meritorious
19 development and initiative. And that maybe the Board
20 could benefit from some overall education on what rehab
21 project costs typically are.

22 And I know that would vary widely -- you know,
23 that it would be hard to just come up with one average
24 number of rehab per square foot or per unit or whatever.
25 But I am assuming that we have plenty of that data that

1 may just educate the Board moving forward.

2 MR. GOODWIN: Brent.

3 MR. STEWART: Hi. Brent Stewart, Real Estate
4 Analysis. So if there is a weakness in our underwriting
5 process, it is rehab deals.

6 We rely on a third-party condition assessment
7 report to tell us, not only scope of work, but the cost of
8 that scope. They vary so widely that it is difficult to
9 make comparisons from one rehab property to the next.
10 They all require such a different scope of work.

11 The only way that we would have sure confidence
12 in the numbers is to have a third-party cost review. That
13 is outside of the property condition report.

14 We have had rehabilitation developments that
15 haven't been particularly adapted -- reuse developments
16 that have had substantial cost increases between the PCA
17 report that is underwritten and when the deal comes back
18 in for either a loan closing or an amendment or cost
19 certification. Which says that, you know, the PCA reports
20 up front either miss the scope -- there was work that was
21 not picked up in the scope, because it was unknown at the
22 time it started out.

23 There could have been conditions in the walls,
24 conditions elsewhere. New construction deals, we are
25 pretty good at costing rehabilitation deals. We rely on

1 third-party information.

2 MR. GOODWIN: Okay. Any other questions?

3 (No response.)

4 MR. GOODWIN: If not, we have a motion to table
5 for 30 days, and a second. All those in favor, say aye.

6 (A chorus of ayes.)

7 MR. GOODWIN: Opposed?

8 (No response.)

9 MR. GOODWIN: Okay. We will bring it back up
10 at the next Board meeting.

11 MR. VASQUEZ: Before we move on. Just given
12 that. Again, I want to make it clear, at least from my
13 perspective. I don't know if I am talking for the -- I am
14 not talking for the rest of the Board.

15 I am just talking for myself. That obviously,
16 we want to encourage as many of these rehab deals in
17 getting affordable housing out in our communities, across
18 the state.

19 It just, at the same time, again, these per --
20 bang for our buck, I think, is just extremely important.
21 And not, again, I am not just focusing on this deal. It
22 is across the board that I think it is really important.

23 And then, that is one aspect of this. The loan
24 aspect of what we are doing, I mean. If we are having
25 grant programs, let's talk about it being grant programs

1 and don't disguise it under this misnomer of loan
2 programs.

3 And then a final thought, that I am wondering
4 if staff can somehow keep conveying to the City of Austin
5 and Travis County that if they really care about
6 affordable housing, which I am sure they do, do you want
7 to keep two trees growing, or do you want to have five
8 families in the housing? I mean, it just -- you know,
9 making a waiver of these restrictions on affordable
10 housing.

11 Especially the really low-income affordable
12 housing, it seems like a fair trade off, that perhaps we
13 can convey that feeling to the Austin and Travis County.
14 And anyplace else around the state.

15 MR. SINNOTT: Sure. I am sure that the
16 development community is making that argument pretty hard
17 for prioritizing housing.

18 MR. GOODWIN: Welcome to Travis County, Leo.

19 MS. HICKS: Right now, as we speak, there is a
20 City Council meeting happening right now with the
21 resolution on the board that would do just that. Kind of
22 waive a lot of zoning requirements, set backs, to get
23 affordable housing units on the ground.

24 So after this, I am going there. And I will
25 share those remarks.

1 MR. SINNOTT: All right. So Item 6(b) is
2 presentation, discussion and possible action regarding the
3 2019-2 multifamily direct loan special purpose Notice of
4 Funding Availability. And to give you all some
5 background, we have been hearing from potential nonprofit
6 direct loans applicants for several years --

7 MR. ECCLES: Andrew, just one second. I have
8 to let the record reflect that Board member Leslie Bingham
9 is not on the dais right now.

10 MR. SINNOTT: Sure. Just to give you all some
11 background. So we have been hearing from potential
12 nonprofit direct loans applicants for several years about
13 the need for pre-development funding for the smaller
14 nonprofits that -- where the costs to putting together an
15 application are prohibitive, in terms of putting together
16 an application for our products, our tax credits, our
17 loans.

18 While pre-development is an eligible activity
19 within the CHDO set-aside for HOME funds, staff has been
20 unwilling to use those HOME funds in such a way, since
21 there are repayment risks to HUD if a project does not
22 progress from the development stage, from the pre-
23 development stage, to the development stage. TCAP
24 repayment funds, however, do not carry any repayment risk
25 to HUD.

1 So with repayments from TCAP loans now
2 generating upwards of \$6 million annually, and with the
3 interest portion representing approximately \$2 million of
4 that \$6 million, staff believes programming a small
5 portion of the TCAP interest payments for pre-development
6 to be worthwhile, in order to expand the universe of
7 potential applicants for HOME and National Housing Trust
8 Fund. And thereby, be in a better position to meet the
9 federal commitment and expenditure deadlines that
10 accompany those fund sources.

11 Under this NOFA, we will have \$200,000 in TCAP
12 repayment funds available for private 501(c)(3) or
13 501(c)(4) nonprofits to undertake pre-development
14 activities, which will hopefully lead to the submission of
15 applications to develop multifamily affordable rental
16 housing under one of our annual NOFAs for multifamily
17 development. Each nonprofit will be limited to one
18 application under this special purpose NOFA with a maximum
19 per application request of \$50,000.

20 Applications will be prioritized based on date
21 received, with additional priorities for applications with
22 development sites in counties declared by FEMA to be
23 eligible for individual assistance in 2017, '18, or '19,
24 and applications in which the nonprofit can be certified
25 as a CHDO. We plan on having the pre-development

1 application available on our website next week, with
2 applications beginning to be accepted March 11th through
3 November 26th.

4 And before I conclude, I just want to
5 acknowledge the contributions of Marni and Elena Morgan in
6 our Multifamily Division in bringing this pre-development
7 NOFA to fruition. Thank you.

8 MR. ECCLES: And before, just have to note for
9 the record, that Board member Bingham returned to the dais
10 early in your presentation.

11 MR. GOODWIN: Do I hear a motion to accept
12 staff's recommendation?

13 MR. VASQUEZ: Well, so moved.

14 MR. GOODWIN: Second?

15 MR. BRADEN: Second.

16 MR. GOODWIN: Moved and seconded. Questions?

17 MR. VASQUEZ: Question. So the period that you
18 are accepting applications, it says March 11th through --

19 MR. SINNOTT: November 26th.

20 MR. VASQUEZ: Oh, through November 26th. Okay.
21 Good. Thanks.

22 MR. SINNOTT: You are welcome.

23 MR. GOODWIN: Any other questions?

24 (No response.)

25 MR. GOODWIN: All those in favor, say aye.

1 (A chorus of ayes.)

2 MR. GOODWIN: Opposed?

3 (No response.)

4 MR. GOODWIN: Okay. The motion passed.

5 MR. SINNOTT: Thank you.

6 MR. GOODWIN: That brings us to the end of our
7 agenda. We are now open for any public comments for
8 future agenda items.

9 Joe?

10 MR. COMPIAN: Chairman Goodwin and TDHCA Board
11 members, I would be a terrible person if I would not be
12 here to say thank you for the extensions you granted to
13 Galveston County Community Action.

14 There is a change in the attitude among staff.
15 Morale is great. We did have that little hiccup on
16 finalizing our board. I still have two positions that we
17 are still working on.

18 We communicated that with Mr. Hunt and Mr.
19 De Young yesterday. And we hope to very quickly have
20 those finalized.

21 So please, I apologize to you if in any way I
22 may offend you. But I plan on being here during this
23 period, every time you have your Board meetings, to keep
24 you updated. And once again, thank you so much.

25 MR. GOODWIN: Thank you for what you are doing,

1 Joe. We appreciate you coming. Okay. Any other
2 comments?

3 (No response.)

4 MR. GOODWIN: If not, I will entertain a motion
5 to adjourn.

6 MS. BINGHAM ESCAREÑO: So moved.

7 MR. BRADEN: Second.

8 MR. GOODWIN: And seconded. All in favor, aye.

9 (A chorus of ayes.)

10 MR. GOODWIN: See you next month.

11 (Whereupon, at 9:22 a.m., the meeting was
12 concluded.)

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C E R T I F I C A T E

MEETING OF: TDHCA Board
LOCATION: Austin, Texas
DATE: February 21, 2019

I do hereby certify that the foregoing pages, numbers 1 through 57, inclusive, are the true, accurate, and complete transcript prepared from the verbal recording made by electronic recording by Elizabeth Stoddard before the Texas Department of Housing and Community Affairs.

DATE: February 27, 2019

(Transcriber)

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